```
UNITED STATES BANKRUPTCY COURT
1
 2
                             DISTRICT OF NEVADA
 3
                              LAS VEGAS, NEVADA
      In re: USA COMMERCIAL MORTGAGE
 4
                                             JUNE 21, 2006
      COMPANY,
                                             E-Filed: 10/21/10
 5
                                          )
                Debtor.
                                             Case No.
 6
                                             BK-S-06-10725-LBR
                                             Chapter 11
 7
                         TRANSCRIPT OF PROCEEDINGS
 8
                                     OF
                               STATUS HEARING
 9
                           RE: MOTION FOR ORDER
               UNDER 11, USC, SECTIONS 105(A), 345, AND 363
10
          APPROVING DEBTOR'S PROPOSED CASH MANAGEMENT PROCEDURES
11
                   AND INTERIM USE OF CASH IN ACCORDANCE
                     WITH PROPOSED CASH BUDGET, NO. 8
12
                                     AND
           MOTION DIRECTING PAYMENTS TO DIRECT LENDERS, NO. 336
13
                                     AND
                           ORDER SHORTENING TIME
14
         RE: MOTION TO USE CASH COLLATERAL THROUGH JULY 29, 2006,
                PURSUANT TO SECOND REVISED BUDGET, NO. 407
15
                                     AND
                       MOTION TO RECONSIDER, NO. 609
16
                                     AND
                           ORDER SHORTENING TIME
17
                          RE: MOTION FOR AUTHORITY
                 TO FORBEAR AND TO PROVIDE FURTHER FUNDING
18
                  FOR CERTAIN OUTSTANDING LOANS, NO. 592
                                     AND
19
                           ORDER SHORTENING TIME
           RE: MOTION FOR EMERGENCY INTERIM AND PERMANENT ORDERS
20
        AUTHORIZING THE DEBTORS TO OBTAIN POSTPETITION FINANCING,
                                   NO. 588
21
                                     AND
                           ORDER SHORTENING TIME
22
                 RE: MOTION FOR ORDER APPROVING AGREEMENT
                     WITH INVESTMENT PARTNERS, NO. 575
23
                                     AND
2.4
25
      Proceedings recorded by electronic sound recording;
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ORDER SHORTENING TIME
1
                 RE: APPLICATION FOR ADMINISTRATIVE ORDER
 2
             ESTABLISHING PROCEDURES FOR INTERIM COMPENSATION
          AND REIMBURSEMENT OF EXPENSES OF PROFESSIONALS, NO. 570
 3
                                     AND
                           ORDER SHORTENING TIME
             RE: MOTION TO REMOVE FERTITTA ENTERPRISES, INC.,
 4
               AS A MEMBER OF OFFICIAL COMMITTEE OF HOLDERS
 5
                   OF EXECUTORY CONTRACT RIGHTS, NO. 562
                                     AND
                           ORDER SHORTENING TIME
 6
                         RE: APPLICATION TO EMPLOY
 7
                   ORRICK, HERRINGTON & SUTCLIFFE, LLP,
                   AS COUNSEL TO THE OFFICIAL COMMITTEE
                        OF EQUITY SECURITY HOLDERS
 8
         OF USA CAPITAL DIVERSIFIED TRUST DEED FUND, LLC, NO. 619
 9
                                     AND
                           ORDER SHORTENING TIME
            RE: APPLICATION TO EMPLOY BECKLEY SINGLETON, CHTD.,
10
                   AS SPECIAL NEVADA BANKRUPTCY COUNSEL
11
           TO THE OFFICIAL COMMITTEE OF EQUITY SECURITY HOLDERS
         OF USA CAPITAL DIVERSIFIED TRUST DEED FUND, LLC, NO. 622
12
                                     AND
                   JOINT MOTION FOR NUNC PRO TUNC ORDER
13
         CLARIFYING REQUIREMENT TO PROVIDE ACCESS TO INFORMATION,
                                   NO. 521
14
                                     AND
                           ORDER SHORTENING TIME
15
              RE: APPLICATION TO EMPLOY FTI CONSULTING, INC.,
          AS FINANCIAL ADVISORS NUNC PRO TUNC AS OF JUNE 9, 2006,
                                   NO. 659
16
                                     AND
17
                           ORDER SHORTENING TIME
             RE: APPLICATION TO EMPLOY ALVAREZ & MARSAL, LLC,
                   AS FINANCIAL AND REAL ESTATE ADVISOR
18
                  NUNC PRO TUNC TO JUNE 1, 2006, NO. 633
19
                                  VOLUME 2
                               A.M. SESSION
20
                   BEFORE THE HONORABLE LINDA B. RIEGLE
                      UNITED STATES BANKRUPTCY JUDGE
21
                         Wednesday, June 21, 2006
22
                                  9:00 a.m.
23
2.4
      Court Recorder:
                               Helen C. Smith
25
      Proceedings recorded by electronic sound recording;
```

1	APPEARANCES:					
2	For Diversified Trust Deed Fund Committee:	MARC A. LEVINSON, ESQ. Orrick, Herrington & Sutcliffe				
3	Deed Fulla Committee.	400 Capitol Mall Suite 300 Sacramento, California 95814				
4						
5		ANNE M. LORADITCH, ESQ. BRETT A. AXELROD, ESQ. Beckley Singleton, Chtd. 530 Las Vegas Boulevard South Las Vegas, Nevada 89101				
6						
7						
8		JEFFERY D. HERMANN, ESQ. Orrick, Herrington & Sutcliffe				
9		777 South Figueroa Street Suite 3200 Los Angeles, California 90017				
10						
11	For the Official Committee of Equity Security Holders of USA Capital	CANDACE C. CARLYON, ESQ. Shea & Carlyon, Ltd.				
12		233 South Fourth Street Suite 200				
13	First Trust Deed Fund, LLC:					
14		CHONN HILLIAMS CONN. EGO				
15	For Boise/Gowen, LLC, and Franklin Stratford, Investment, LLC:	SUSAN WILLIAMS SCANN, ESQ. Deaner, Deaner, Scann, Malan & Larsen				
16	,	720 South Fourth Street Suite 300				
17		Las Vegas, Nevada 89101				
18	For the First Trust Deed Committee:	EVE H. KARASIK, ESQ. Stutman, Treister & Glatt, P.C.				
19	Deed Committee:	1901 Avenue of the Stars Twelfth Floor Los Angeles, California 90067				
20						
21	For the Jones Vargas Direct Lenders:	JANET L. CHUBB, ESQ. Jones Vargas				
22	ZIICCC Bendelo.	Twelfth Floor Reno, Nevada 89501				
23						
24						
25						

```
1
      APPEARANCES (Cont.):
      For the Unsecured
 2
                                ROB CHARLES, JR., ESQ.
      Creditors Committee
                               Lewis and Roca, LLP
 3
      of USA Commercial
                               3993 Howard Hughes Parkway
      Mortgage Company:
                                Suite 600
 4
                               Las Vegas, Nevada 89109
 5
      For the Canepa
                               LAUREL E. DAVIS, ESQ.
                               Lionel, Sawyer & Collins
      Group:
                                300 South Fourth Street
 6
                                 Suite 1700
 7
                                Las Vegas, Nevada 89101
 8
      For the Official
                               GERALD M. GORDON, ESQ.
      Committee of Executory
                               GREGORY E. GARMAN, ESQ.
 9
      Contract Holders of
                             Gordon & Silver, Ltd.
      USA Commercial
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10
      Mortgage Company:
                               Ninth Floor
                               Las Vegas, Nevada 89109
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      For Liberty Bank:
                                WADE B. GOCHNOUR, ESQ.
12
                                Haney, Woloson & Mullins
                                1117 South Rancho Drive
13
                                Las Vegas, Nevada 89102
14
      For CapitalSource
                                DAVID A. COLVIN, ESQ.
      Finance, LLC:
                               Marquis & Aurbach
15
                                10001 Park Run Drive
                                Las Vegas, Nevada 89145
16
                                KENNETH J. OTTAVIANO, ESQ.
17
                                Katten Muchin Rosenman, LLP
                                525 West Monroe Street
18
                                Suite 1600
                                Chicago, Illinois 60661
19
      For the United States
                                AUGUST B. LANDIS, ESQ.
20
      Trustee:
                                Office of the United States Trustee
                                300 Las Vegas Boulevard South
                                Suite 4300
2.1
                                Las Vegas, Nevada 89101
22
      For the Debtor:
                               ANNETTE W. JARVIS, ESQ.
23
                                Ray, Quinney & Nebeker, P.C.
                                36 South State 1400
2.4
                                Salt Lake City, Utah 84145
25
```

```
1
       APPEARANCES (Cont.):
 2
      For the Debtors:
                                LENARD E. SCHWARTZER, ESQ.
                                Schwartzer & McPherson Law Firm
 3
                                2850 South Jones Boulevard
                                Suite 1
 4
                                Las Vegas, Nevada 89146
                                THOMAS J. GILLOON, ESQ.
 5
      For Richard McKnight,
                                Law Office of Richard McKnight, P.C.
      Esq.:
 6
                                330 South Third Street
                                Suite 900
 7
                                Las Vegas, Nevada 89101
 8
      Also Present:
                                ROBERT A. RUSSELL
                                Manager
 9
                                Boise/Gowen, LLC
                                Franklin Stratford Investment, LLC
10
11
12
13
14
15
16
17
18
19
20
21
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23
24
25
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2	Witness	Direct				Rec.	Voir Dire
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4	(By Ms. Jarvis) (By Mr. Gordon) (By Mr. Landis)	28		68	120	129	
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			7
1		EXHIBITS	
2	Number	Description	Page
3	Trustee's A	List of Top Creditors	103
4	Trustee's B	Beastar Loan Origination	114
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6	Trustee's D	Re: Freeway 101	116
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(Court convened at 09:20:20 a.m.)
 1
                THE COURT: Okay. All right. On USA Commercial.
 2
           Appearances, please.
                MR. LEVINSON: Good morning, your Honor.
 5
       Marc Levinson of Orrick, proposed counsel for the
       Diversified Trust Committee.
 6
                MS. LORADITCH: Good morning, your Honor.
       Anne Loraditch of Beckley Singleton, proposed Nevada counsel
 8
       for the Diversified Trust Committee.
 9
            And I would note for your Honor that Brett Axelrod of my
10
11
       office and Jeffery Hermann of Orrick are also in the
12
       courtroom.
13
                THE COURT: Okay.
                MS. CARLYON: Good morning, your Honor.
14
       Candace Carlyon of the law firm of Shea & Carlyon on behalf of
15
16
       the First Trust Deed Committee.
17
                MS. SCANN: Good morning, your Honor. Susan Scann of
18
      Deaner, Deaner, Scann, Malan & Larsen on behalf of Boise/Gowen,
      LLC, and Franklin Stratford, LLC. Robert A. Russell, the
19
      manager of those two LLCs, is also present.
20
                MS. KARASIK: Good morning, your Honor. Eve Karasik,
21
22
      Stutman, Treister & Glatt, Professional Corporation, on behalf
      of the First Trust Deed Fund Committee.
23
24
                MS. CHUBB: Good morning, your Honor. Janet Chubb of
25
      Jones Vargas for what have become to be called the
```

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JV Direct Lenders.
 1
            (Colloguy not on the record.)
 2
 3
                MR. CHARLES: Rob Charles from Lewis and Roca.
      represent the Unsecured Creditors Committee of USA Commercial
 5
      Mortgage Company.
 6
                MS. DAVIS: Good morning, your Honor. Laurel Davis
      appearing on behalf of the Canepa Group.
 8
                MR. GORDON: Gerald Gordon and Greg Garman of
 9
       Gordon & Silver on behalf of the Official Committee of
10
       Direct Lenders.
11
                MR. GOCHNOUR: Good morning, your Honor.
       Wade Gochnour of Haney, Woloson & Mullins on behalf of
12
       Liberty Bank.
13
                MR. COLVIN: Good morning, your Honor. David Colvin,
14
      local counsel for CapitalSource Finance, LLC. With me is
15
16
      Mr. Kenneth Ottaviano who is Chicago counsel.
17
           And we'd ask the Court -- we are in the process of
18
      preparing and submitting pro hac vice papers, but we would ask
19
      that he be permitted to speak this morning.
                THE COURT: All right.
20
                THE CLERK: Could you spell the other attorney's last
21
2.2
      name?
23
                MR. OTTAVIANO: Yes, ma'am. It's Ottaviano,
24
      O-t-t-a-v-, as in Victor, i-a-n-o.
25
                THE CLERK: Thank you.
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MR. OTTAVIANO: Thank you.
 1
                MR. LANDIS: Augie Landis for the United States
 2
 3
      Trustee, your Honor.
                THE COURT: Okay.
 5
                MS. JARVIS: Annette Jarvis on behalf of the debtors.
                THE COURT: All right.
 6
                MR. SCHWARTZER: Lenard Schwartzer, local counsel for
      the debtors.
 8
 9
                THE COURT: All right. I've got to make myself room
      to work here.
10
11
                MR. SCHWARTZER: We've noticed we can't see over the
      pile, either, your Honor. Your Honor, we would have some
12
      suggestions with regard to the order of hearing these things.
13
14
           (Colloquy not on the record.)
                MR. SCHWARTZER: First of all, there is some
15
16
      uncontested applications for employment of counsel and experts
17
      for the committee.
18
           We would suggest that those things go forward right off
      the bat, so the committee counsel know they're employed, and
19
      then they're officially counsel for the committee.
20
           Then we know we have a long calendar and some time
21
2.2
      limitations, and we --
                THE COURT: Well, I probably shouldn't tell you this,
23
24
      but my time-limitation problem has gone away.
25
                MR. SCHWARTZER: Well, that's actually terrible
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because I had planned this wonderful afternoon, your Honor, but
 1
      I'm sure it will be wonderful here, too, but I was suggesting
 2.
 3
      that there are some --
                THE COURT: No. I don't --
 5
                MR. SCHWARTZER: To get --
 6
                THE COURT: I agree.
                MR. SCHWARTZER: -- some order to the motions that
 8
       are more substantive, we were thinking that it would probably
 9
       be important to consider the motion for emergency interim and
       permanent DIP financing to begin with followed by the motion
10
       for authority to forbear and provide further funding and then
11
12
       following that with the motion to extend the budget from
       July 16th to some later date when the Court can consider the
13
       budget again because we have that deadline in the middle of the
14
15
       Court's vacation, and that would be our suggestion, your Honor.
            So we would be talking about going to page 4. So after
16
       the applications, we would be talking about going to the motion
17
18
       on page 4, the first motion on page 4, then the second motion
       on page 3, and then the --
19
20
                THE COURT: Well, 4 is the controversial one.
21
                MR. SCHWARTZER: It sure -- yes.
                THE COURT: I thought we were going to do the
22
23
      uncontested first.
24
                MR. SCHWARTZER: Yeah. I would say do the
25
      applications first --
```

```
THE COURT: Okay.
 1
                MR. SCHWARTZER: -- then do the contested ones in the
 2
      order that makes -- and we think the order that makes sense is
 3
      the DIP financing first, then the motion to forbear --
 5
                THE COURT: Okay.
                MR. SCHWARTZER: -- because part of that sort of --
 6
      that solves some of the problems.
           And the motion to forbear will solve if there is DIP
 8
 9
      financing and then, finally, the motion to extend the budget
      which makes more sense after we know whether there is --
10
11
                THE COURT: Exactly.
12
                MR. SCHWARTZER: -- DIP financing --
13
                THE COURT: Exactly.
                MR. SCHWARTZER: -- as well, and then --
14
                THE COURT: And I'm going to take the Fertitta motion
15
      after the, quote, "uncontested" -- the employment applications
16
17
      because then we know who is the committee --
18
                MR. SCHWARTZER: That --
                THE COURT: -- chair.
19
                MR. SCHWARTZER: I understand that. And if we don't
20
      have a time, we thought -- if we were going to run out of
21
2.2
      time --
                THE COURT: Um-h'm.
23
24
                MR. SCHWARTZER: -- we thought that one could be put
25
      off a month.
```

```
But if you're going to do that -- if we're not going to
 1
      run out of time, that is an important motion to be
 2
      heard --
                THE COURT: Okay.
 5
                MR. SCHWARTZER: -- your Honor.
                THE COURT: Before we start even with the
 6
      applications, let me just have a brief update on where we are,
      schedules, the truing up, anticipated payments, and I recognize
 8
 9
      this will all fit in later, but just kind of a brief summary
10
      and a status.
11
                MS. JARVIS: These schedules were filed timely last
12
      week on the 15th. There are some amendments because they are
      very complicated, and we're working through those, too, because
13
      there were a few mistakes or holes that we realized after they
14
      were filed that's just, you know, been a monumental process, so
15
16
      we're working through those.
17
           The investors, (indiscernible) investors' statements,
      should be sent out next week. Those are the original ones that
18
19
      go only to the petition date.
           They will then be updated through as close to the end of
20
      June as possible to be sent out in early July. We sent out in
21
2.2
      early July, so that is proceeding forward.
23
           In addition to restating all of the investor accounts in
24
      going back and reconstructing their records, part of that
25
      process also requires restating the borrower accounts which the
```

company is in the process of doing because it went back and reconstructed, you know, the application of payments. Let me explain it this way.

Just as with the investors where the documents in what was to be done with respect to the lenders in, for instance, the collection of servicing fees and et cetera, the documents say one thing, but the practice in, for instance, paying the interest whether or not it was collected was something different.

There also is that same issue with respect to borrowers as far as the documents as to where, you know, payments are to be applied and the way it was done in the books, you know, and records.

So that also is being completely reconstructed to make sure that there is an accurate accounting for the payments that were made on the loans.

And we come out with, you know, an accurate picture of what has been paid in accordance with the loan documents, so the practice in accounting for it was different than the loan documents.

And Mesirow has gone back to reconstruct all of that as well, so that is also in process. I think that's close to be being completed.

So that we in addition to being able to give the investors an accurate account of their loans we also will have an

```
accurate account for the borrowers of the current status of
 1
      their loans as well, so it's been a monumental process.
 2
           We do have also set for next week meetings with the four
      committees to start discussing plan options and also the motion
 5
      that we intend to file by the 7th to distribute the funds in
      the Collection Account to the investors or to the lenders which
 6
      we will have set in accordance with our discussion last week on
 8
      August 4th, so we will begin those discussions in earnest.
 9
           We should have enough information to be able to sort out
10
      and deal with some of the more difficult problems in figuring
11
      out what to do with certain types of issues among the investors
      with respect to the distributions that should be made, and we
12
      will get to this later in dealing with the DIP motion and the
13
14
      cash management.
15
           But with respect to the --
16
           (Interruption over the telephone line at 09:28:53 a.m.)
17
                THE COURT: Whatever service we're using, the call
18
      got dropped. This is one of the best we know.
19
                (Colloguy not on the record.)
                THE COURT: Again, this is our test results on what
20
      company we can and can't use I guess.
21
2.2
           (Colloquy not on the record.)
23
           (Telephone dialing.)
24
           (Colloquy not on the record.)
25
                911 OPERATOR: 911 Emergency. Robert --
```

```
THE COURT: Oh.
1
 2
                911 OPERATOR: -- 70672.
 3
           (Colloquy not on the record.)
                911 OPERATOR: Hello, 911.
 5
                THE COURT: Tell her we're --
 6
                THE CLERK: I'm sorry. We're --
                THE COURT: -- (indiscernible).
                THE CLERK: We probably dialed the wrong number.
 8
                911 OPERATOR: Okay.
9
                THE CLERK: Jeez.
10
11
            (Colloquy not on the record.)
                THE COURT: How did it do that?
12
13
                UNIDENTIFIED SPEAKER: I don't know.
14
           (Colloquy not on the record.)
                UNIDENTIFIED SPEAKER: I don't know. There's no 911
15
16
      on there.
17
                THE CLERK: No.
18
           (Colloquy not on the record.)
                THE COURT: It should be just that 91 I would think.
19
                UNIDENTIFIED SPEAKER: It is 91-888-311-9051.
20
21
      There's no 911 string in there.
22
                THE COURT: Oh, so we just did it that way.
23
                UNIDENTIFIED SPEAKER: It just does it
      (indiscernible). There's no 911 string in there.
24
25
           (Colloquy not on the record.)
```

```
(Telephone dialing.)
 1
                ELECTRONIC VOICE: We're sorry. The number you have
 2
 3
      reached is not in service. Please --
           (Colloquy not on the record.)
 5
                UNIDENTIFIED SPEAKER: One more try.
                MR. SCHWARTZER: It was in service before --
 6
            (Colloquy not on the record.)
 8
                UNIDENTIFIED SPEAKER: Give it one more try.
 9
                MR. SCHWARTZER: -- your Honor.
                THE COURT: Fine.
10
                MR. SCHWARTZER: That number was in service before --
11
12
           (Colloquy not on the record.)
                MR. SCHWARTZER: -- earlier this morning.
13
14
                THE COURT: Yeah.
                UNIDENTIFIED SPEAKER: It was? It was working?
15
16
                THE COURT: Well, I guess that company goes out of
17
       our list.
18
            (Colloquy not on the record.)
19
            (Telephone dialing.)
                THE COURT: Do you know what company it was?
20
                MR. SCHWARTZER: Oh, you know, maybe because we
21
22
      didn't pay them for the last phone call --
                THE COURT: Oh.
23
24
                MR. SCHWARTZER: -- they went out of business.
25
           (Colloquy not on the record.)
```

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ELECTRONIC VOICE: We're sorry. The number you have
1
 2
      reached is not in service.
 3
           (Colloquy not on the record.)
                UNIDENTIFIED SPEAKER: They only have one line.
 5
                THE COURT: Yeah. I quess that's it, yeah.
           (Colloguy not on the record.)
 6
 7
                MR. SCHWARTZER: Actually, your Honor, I'm hoping to
 8
      get them as a client.
9
                THE COURT: Yeah.
           (Colloguy not on the record.)
10
11
                THE COURT: Well, I think this Court had LDDS to
12
      start with which turned into WorldCom, so --
13
           (Colloguy not on the record.)
14
                THE COURT: Just for those of you who are sitting in
15
      the courtroom, we have established a phone line where people
16
       can listen in, and that's apparently what's happened is that
17
       connection's been lost.
18
                MS. CHUBB: Well, I'm certainly glad I got to the
      airport at 5:00 o'clock --
19
20
                THE COURT: Yeah.
21
                MS. CHUBB:
                           -- as opposed to trying to call in.
22
                THE COURT: Ms. Chubb, what would you have done if
23
       you weren't able to talk, though?
                MS. CHUBB:
24
                            Oh.
25
                THE COURT: See, this is a listen-in-only line.
```

```
MS. CHUBB: You know, it's a real quandary,
1
 2
       your Honor. (Indiscernible) if I'm sitting here, and I
 3
       (indiscernible).
            (Colloquy not on the record.)
 5
                THE CLERK: Are all the parties on the line?
 6
                MS. CHUBB: (Indiscernible) stand by the door.
 7
                THE CLERK: Okay. Let me try and transfer you over
      to our PA system. Hold on.
 8
9
           (Colloquy not on the record.)
                THE COURT: Okay. All right. So I guess we're back
10
11
      on-line.
12
           (Colloquy not on the record.)
13
                THE COURT: And if they can't talk, they won't be
14
       able to tell us that they're --
15
                THE CLERK: It's busy.
16
                UNIDENTIFIED SPEAKER: It's busy?
17
                THE CLERK: I think they hung up.
18
                UNIDENTIFIED SPEAKER: Try again, please.
                THE CLERK: No. I got them, again.
19
20
           (Colloquy not on the record.)
                THE CLERK: It's busy, but you know what? I got
21
22
      ahold of them on this line.
23
                UNIDENTIFIED SPEAKER: Can I dial in for
      (indiscernible)?
24
           (Colloquy not on the record.)
25
```

```
THE COURT: How do we know we lost the call?
 1
            (Colloquy not on the record.)
 2
 3
                THE COURT: Somebody called us?
                UNIDENTIFIED SPEAKER: Just dial the 6647. Do a
 5
      transfer.
                THE CLERK: Um-h'm.
 6
           (Colloquy not on the record.)
           (Telephone dialing.)
 8
 9
                ELECTRONIC VOICE: We're sorry. Your call cannot be
      completed as dialed. Please check --
10
11
                THE COURT: Mr. Schwartzer, is there a number that my
      staff can tell your office to call the company to call?
12
                MR. SCHWARTZER: The only thing I could do is have
13
      the --
14
15
           (Colloquy not on the record.)
16
                MR. SCHWARTZER: Your Honor, the only thing I could
17
       do is have your staff call my office.
18
                THE COURT: Okay. So we should call your office to
      get that number.
19
           (Colloquy not on the record.)
20
                THE COURT: Okay. Thanks. All right.
21
2.2
           Ms. Jarvis, I'm sorry. I interrupted you right in
      mid-sentence.
23
2.4
           (Colloquy not on the record.)
25
                THE COURT: So if you didn't like what you said, you
```

```
1
      could just start over.
                MS. JARVIS: Let's see if I can remember where I was.
 2
           (Colloquy not on the record.)
                MS. JARVIS: About the distributing of the collection
 5
      accounts, and we do currently have about $80,000,000 in that
      account.
 6
           There is an issue with respect to the amounts that we
      collected that was what we call the prepaid interest meaning
 8
 9
      the interest that already has been paid out to investors that
      we now have collected back from the borrowers.
10
11
           That amount is not going to be distributed as part of that
12
      distribution because, you know, we believe it actually is
      general property of the estate. There are other issues to work
13
14
      out.
           And, actually, with respect to the cash-management motion,
15
16
      we have agreed to go forward with the DIP financing and to
17
      simply hold that money, you know, currently while we sort out
18
      these issues with respect to where it ought to go. Frankly, I
      think this is probably an issue that we hopefully can negotiate
19
      out in a plan of reorganization.
20
                THE COURT: Okay.
21
2.2
                MS. JARVIS: So, currently, that will be held.
23
                THE COURT: All right. Thank you. And then remind
24
       me at the end for housekeeping issues as well as our usual
25
       practice. All right.
```

2.4

Let's then go to the application for employment of Orrick and Beckley Singleton.

MS. LORADITCH: Good morning, your Honor. As debtor's counsel indicated, the three employment applications that we filed, Orrick, Herrington & Sutcliffe as counsel to the Official Committee of Equity Security Holders of USA Capital Diversified Trust Deed Fund, LLC, an application by the committee to employ Beckley Singleton as Nevada bankruptcy counsel, and, also, to employ FTI Consulting, Inc., as financial advisers to the committee, all three applications were unopposed. And, in fact, we have all signatures on the proposed orders as well.

THE COURT: Okay. I don't have any problem employing the two law firms. Let me just caution as I've cautioned everybody else to not duplicate services. There is like five attorneys here today.

Perhaps, you know, it's your business judgment, and that's necessary to get a sense of what's happening in the case. But in all these fee applications, I'm going to take a look at how many attorneys were doing things, and I'm going to expect justifications for why these things happen.

Oftentimes, there is very good justifications for having two sets of counsel at a particular hearing because, you know, there's a need to understand the context.

And, for example, I have my clerks and externs sit in, so

```
that there's context. And when I say I need something, they'll
 1
      know what I'm talking about and not just stare blankly at me.
 2.
 3
                MS. LORADITCH: No. I appreciate your comments,
      your Honor. And, in fact, all the professionals in light of
      the Court's previous comments on those subjects are very keenly
 6
      aware of duplication, and we're being very careful about how
      we're assigning tasks and billing, and so forth.
 8
           But I do appreciate the comment with regard to context
 9
      because as the Court is obviously aware that is important as
10
      well.
                THE COURT: And one kind of point -- and this kind of
11
12
      came out in the budget, and we can discuss it later. Now, it's
13
      quite clear that you're going to be paid not from
14
      USA Commercial. You're going to be paid from the particular
      fund that you're representing, correct?
15
16
                MS. LORADITCH: Correct.
                THE COURT: Okay. And, again, we'll get to it in the
17
18
      budget because the budget mentions, well, we now have four
      attorneys to pay, but the point is that's going to be coming
19
20
      from USA Commercial directly, I mean.
                MS. LORADITCH: My recollection of the budget -- and
21
       I don't have it immediately at my fingerprints, but, perhaps --
22
                THE COURT: I think that's been deferred.
23
                MS. LORADITCH: -- debtor's counsel --
24
25
                THE COURT: That was one of the initial things,
```

```
reasons for the financing, was we have four attorneys now,
1
 2
      instead of one.
 3
                MS. LORADITCH: Well, I don't know about that. But
       on the budget, it does break out by debtor --
 5
                THE COURT: Okay.
                MS. LORADITCH: -- and provides for professionals by
 6
      estate.
 8
                THE COURT: Okay.
9
                MS. LORADITCH: Your Honor, I just have a question,
      and I'm sorry. Go ahead.
10
11
                THE COURT: And I was going to say as to FTI, you
      know, I'm a little hesitant about what's the need for your own
12
      real estate adviser, your own adviser in the context of this
13
14
      case, but it seems to me this is the Fund.
15
           The Fund's represented by a committee. They're in the
16
      position to know what they believe is best, and I'm not going
17
      to second-guess. I presume that you have talked this through
18
      and felt that it's necessary.
19
                MS. LORADITCH: We have.
                THE COURT: Okay. So with that, I'll -- and,
20
      certainly, I have no opposition to that particular company, and
21
2.2
      it is certainly qualified.
23
                MS. LORADITCH: Thank you, your Honor. One
24
       question --
25
                THE COURT: Oh, I'm sorry. FTI, they're being paid
```

```
an hourly, correct, not -- this is not a 327 retainer basis?
1
 2
                MS. LORADITCH: That's correct.
 3
                THE COURT: Okay. And all the fees will be subject
       to review --
 5
                MS. LORADITCH: Correct, your Honor.
                THE COURT: -- at the end. Okay.
 6
                MS. LORADITCH: That's right. With respect to the --
      I'm sorry. Go ahead.
 8
9
                MR. LEVINSON: I wanted to make one additional
      disclosure, your Honor, not to --
10
11
                THE CLERK: Could you make your appearance, please.
                MR. LEVINSON: Oh, I'm sorry. Marc Levinson for
12
      Orrick.
13
14
                THE CLERK: Thank you.
                MR. LEVINSON: I learned the other day that the
15
16
       debtor has sued Wells Fargo Bank on account of a postpetition
17
       transfer I believe for $100,000. My firm also represents
18
       Wells Fargo Bank. If it's a bank, we generally represent it.
            We do not represent Wells Fargo Bank and have not in
19
       connection with anything related to these cases, but I wanted
20
       to make sure the Court was aware of that.
21
2.2
                THE COURT: Okay. All right. Thank you.
23
                MS. LORADITCH: With respect to the orders,
24
      your Honor, given your schedule, is it possible that we could
25
      upload those this morning?
```

```
THE COURT: Everybody upload --
 1
                MS. LORADITCH: And then we'll --
 2
 3
                THE COURT: Everybody should upload things as soon as
      possible.
 5
                MS. LORADITCH: Okay.
                THE COURT: And on the other housekeeping matter, if
 6
      you don't get them -- as long as you've got the certification
      that everybody signed off, even if you don't get them uploaded
 8
 9
      by Friday, they'll be signed.
           But then it will be very important that you have
10
      everybody sign off on all the orders, so that we know they're
11
12
      correct.
13
                MS. LORADITCH:
                                Okay.
14
                THE COURT: You do, anyway, but, you know.
                MS. LORADITCH: Right. And we've actually collected
15
16
      signatures --
17
                THE COURT: Okay. So upload those --
18
                MS. LORADITCH: -- as of this morning, so --
19
                THE COURT: -- today.
20
                MS. LORADITCH: Okay.
                THE COURT: Okay.
21
                MS. LORADITCH: Thank you.
2.2
23
                THE COURT: Okay. All right. So those three are
24
      approved, so that's the applications on page 6 and page 6-B,
25
      and then we have the application to employ Alvarez & Marsal.
```

```
MS. KARASIK: Good morning, your Honor. Eve Karasik,
1
      Stutman, Treister & Glatt, on behalf of the First Trust Deed
 2
      Committee.
           The First Trust Deed Committee seeks to employ
 5
      Alvarez & Marsal as our financial adviser. We have received
      one comment I believe from the Unsecured Creditors Committee
6
      just admonishing us not to duplicate services among the funds
      between FTI and Alvarez.
 8
9
           We're very sensitive to that, and they are doing their
      best not to duplicate and understand their fees will be at risk
10
11
      in the event they do.
                THE COURT: Okay. And, of course, the point is their
12
      fees are only paid from your particular fund's assets.
13
                MS. KARASIK: Correct, your Honor.
14
                THE COURT: Okay. All right. So that's approved as
15
16
      well.
17
                MS. KARASIK: Thank you very much.
                THE COURT: All right. Let's go to the motion to
18
      remove Fertitta from the creditors committee, and that's on
19
20
      page --
                THE CLERK: 5.
21
2.2
                THE COURT: -- 5.
                MS. JARVIS: Your Honor, if I could, I would like to
23
24
      call Mr. Allison to the stand to provide testimony.
25
                THE COURT: All right.
```

```
(Colloguy not on the record.)
1
 2
                            (Indiscernible) up here (indiscernible).
                THE CLERK:
 3
           (Colloquy not on the record.)
                THE CLERK:
                           (Indiscernible).
 5
                MR. ALLISON: Thank you.
                THE CLERK: Would you raise your right hand.
 6
 7
      Thereupon --
                              THOMAS J. ALLISON
 8
      was called as a witness by the Debtor, and having been first
      duly sworn, testified as follows:
10
11
                THE WITNESS: I do.
12
                THE CLERK: Would you state your name and spell your
13
      last name for the record.
14
                THE WITNESS: Thomas J. Allison, A-l-l-i-s-o-n.
15
                THE CLERK: Thank you.
16
                             DIRECT EXAMINATION
17
       BY MS. JARVIS:
18
           Mr. Allison, what your position with the debtors?
           I'm the president and chief restructuring officer of
19
      Α.
      USA Commercial Mortgage and the manager of the two funds.
20
21
      Q.
           And in that capacity, have you had the opportunity to
22
      become familiar with the business records kept in the ordinary
23
      course of business of this debtor?
           Painstakingly so, Ms. Jarvis.
24
      Α.
25
           And either you or your staff under your direction has
```

```
thoroughly gone through the records of this debtor?
 1
 2
           Yes, we have.
      0.
           Okay. Let me show you what I will have marked as
      Exhibit A.
 5
           (Colloquy not on the record.)
 6
                THE COURT: Have those been marked, already, you're
      giving to the witness?
 8
                MS. CARLYON: Did you make copies for everyone?
 9
                MS. JARVIS: I only have the copies that we got to
      show, you know, up on the (indiscernible). I apologize for
10
11
      t.hat.
12
                THE COURT: We need a copy for the witness, though --
13
                MS. JARVIS: Okay.
14
                THE COURT: -- and to be marked.
                MS. JARVIS: Well --
15
16
                THE COURT: I know.
17
                MS. JARVIS: Yeah. Can he --
18
                THE COURT: But the clerk has to mark it, and --
19
                MS. JARVIS: Okay. But let me have it marked, and
      then can I have it back again to show?
20
21
                THE COURT: Okay.
2.2
                MS. JARVIS: I apologize.
23
                THE CLERK: Do you want me to go make copies, Judge?
24
                THE COURT: No. That will take time.
25
                THE CLERK: Okay.
```

```
1
                MS. JARVIS: Thank you.
                THE CLERK: It will be Exhibit 1.
 2
 3
           (Debtor's Exhibit No. 1 was marked
 4
           for identification.)
 5
                MS. JARVIS: Thank you. Okay. Exhibit 1.
 6
           (Colloquy not on the record.)
 7
                THE CLERK: There you go.
 8
                MS. JARVIS: Thank you.
 9
       BY MS. JARVIS:
10
           Let me show you what's been marked as Exhibit 1. Do you
11
      recognize this document?
12
      Α.
           Yes, I do.
13
      0.
          And does --
14
                THE COURT: A or 1?
15
                MS. JARVIS: Just a minute. It's --
                THE COURT: You said A.
16
17
                THE CLERK: No. She said --
18
                THE COURT: You mean 1?
19
                THE CLERK: She said 1.
20
                MS. JARVIS: She said 1 because this --
                THE COURT: Okay.
2.1
22
                MS. JARVIS: Your clerk told me I was to mark it --
23
                THE COURT: Right.
2.4
                MS. JARVIS: -- with 1.
25
                THE COURT: Okay.
```

```
MS. JARVIS: So I --
 1
                THE COURT: Um-h'm.
 2
 3
                MS. JARVIS: -- was obeying instructions.
                THE COURT: Okay.
       BY MS. JARVIS:
 5
 6
      Ο.
           And does this come from the business records of the debtor?
          Yes, it does.
      Α.
           And was this business record kept in the ordinary course of
 9
      the debtor?
10
           Yes. This record reflects the loan participants in the
      interest rate in the Hasley Canyon loan.
11
12
      Ο.
           And I noticed on the far right hand there is a notation of
      the interest rate that is paid for each investor; is that
13
      correct?
14
15
           That's correct.
16
           This is a document that is kept internally at the debtor's?
           Yes. The exhibit up until the interest rate is part of the
17
      Exhibit A. The calculate -- the interest rate is the interest
18
19
      rate calculated to be paid each month to the investors on the
20
      transaction.
21
           So this would have been kept internally, but it would not
      have been the Exhibit A that was publicly filed with the deed
22
23
      of trust; is that correct?
           The -- it would be filed up until the interest rate --
24
      Α.
```

25

Q.

Yeah. Okay.

```
-- the -- the last column.
 1
      Α.
           So in other words, the way it would be filed -- let me just
 2
      put my hand over it. It would be filed as if
      (indiscernible) --
      Α.
           That's correct. The interest-rate column --
 6
      Q.
           -- without that --
           -- is hidden.
      Α.
           -- without that last column.
 9
      Α.
           Yes.
10
      Q.
           So no one would have publicly seen that interest rate.
           That's correct.
11
      Α.
12
           Can you identify on there Fertitta Enterprises as an
13
      investor?
14
      Α.
           Yes.
15
           And can you identify the interest rate that they were paid
16
      on this loan.
17
      Α.
           18 percent.
           And from your review of this, was there any other investor
18
      in this loan that was paid 18 percent?
19
20
      Α.
           No.
21
                THE CLERK: Is this (indiscernible) 2?
                MS. JARVIS: This is the exhibit it came off. This
22
23
      is Exhibit 2.
2.4
           (Colloquy not on the record.)
25
           (Debtor's Exhibit No. 2 was marked
```

```
1 for identification.)
```

- 2 BY MS. JARVIS:
- Q. Let me show you what's been marked as Exhibit 2. Do you
- 4 recognize this document?
- 5 A. Yes, I do.
- 6 (Colloquy not on the record.)
- 7 BY MS. JARVIS:
- 8 Q. And was it kept in the -- or is it from the business
- 9 records of the debtor?
- 10 A. Yes, it is.
- 11 Q. And it's kept in the ordinary course of those records.
- 12 A. That's correct.
- Q. Okay. And what is this document?
- 14 A. This is the participants -- the list of investors in the
- 15 | Tapia Ranch investment. The last column is the interest rate
- 16 paid to the investors.
- 17 Q. And, again, this column when it was publicly filed with the
- deed of trust, that last column of the interest rate would not
- 19 have been on the list; is that correct?
- 20 A. That's correct.
- 21 Q. Okay. Can you identify Fertitta Enterprises as an investor
- 22 in this loan?
- 23 A. Yes, I can. They have a \$5,000,000 investment.
- Q. It's about a third of the way down the page?
- 25 A. That's correct.

- 1 Q. And can you identify the interest rate that they were paid
- 2 on this.
- 3 A. 13 percent. The remaining investors are all paid
- 4 12-and-a-half percent.
- 5 | Q. Now, have you gone through the payment records that exist
- 6 at the debtor with respect to these loans?
- 7 A. Yes, I have.
- 8 | (Dialing interruption at 09:47:50 a.m.)
- 9 BY MS. JARVIS:
- 10 Q. And in reviewing those payments records, was
- 11 | Fertitta Enterprises actually paid the higher interest rate in
- 12 both of these loans?
- 13 A. Yes, they were.
- 14 Q. And was any other investor paid or was any other investor
- 15 paid that higher interest rate --
- 16 A. No. The --
- 17 Q. -- in these loans?
- 18 A. The interest that was paid by the borrower to the debtors
- 19 was the either 13 percent or 18 percent depending upon the
- 20 | loans, so that what you -- what you saw in the other two
- 21 transactions were the service fees being deducted.
- 22 They were no service fees deducted on the Fertitta loan.
- 23 | They were paid. They were paid what we -- what USA Commercial
- 24 Mortgage received as an interest payment.
- 25 Q. Let me show you. Let me have marked --

```
THE COURT: I'm sorry. Say that over again.
 1
      about the service rate?
 2
 3
                THE WITNESS: The -- on -- on the -- on -- on each of
      the loans, there was a -- on the loan that Fertitta was
      18 percent, USA Commercial Mortgage received 18 percent from
 6
      the borrower as an interest rate.
           It paid off -- it paid to the balance of the individuals
 8
      17 percent keeping a one-percent service fee on the
 9
      transaction.
10
           The -- on -- on the second transaction where the interest
      rate was at 13 percent, Commercial Mortgage kept a
11
      50-basis-point service fee on -- on the transaction.
12
           In both transactions, what was collected by -- by
13
      USA Commercial Mortgage was a pass-through to
14
15
      Fertitta.
16
      BY MS. JARVIS:
      Q. So on both of these loans, no servicing fee was paid by
17
18
      Fertitta.
      A. That's correct.
19
20
           Okay. And, in fact, have you reviewed the other loans that
21
      are outstanding with Fertitta?
22
      Α.
           Yes.
23
      Q.
           In any of those cases, did Fertitta pay a servicing fee?
24
           No.
      Α.
           So in all of those cases, it was never charged a servicing
25
```

```
a fee.
 1
           That's correct.
 2
      Α.
                MS. JARVIS: Let me just for an example just have
      marked as Exhibit 3 --
 5
           (Colloquy not on the record.)
 6
                MS. JARVIS: -- so that we can see how this is kept
      with respect to the payments made, so I'm going to have these
 8
      marked as Exhibit 3.
 9
           (Colloquy not on the record.)
           (Debtor's Exhibit No. 3 was marked
10
11
           for identification.)
12
                MS. JARVIS: Okay.
       BY MS. JARVIS:
13
           Do you recognize this document?
14
           Yes. This is a payment summary of -- that would go to
15
16
      Fertitta each month. This is prepared internally by the
17
      company to lay out the investment, the original investment, the
18
      net ending balance, and the interest you paid year-to-date.
19
           And these are kept in the ordinary course of business of
      0.
      the debtor?
20
21
           Yes.
      Α.
22
      Q.
           And they are generated in the ordinary course?
           That's correct.
23
      Α.
           And this is the investment statement for Fertitta?
24
      Ο.
25
           That's correct.
      Α.
```

- 1 Q. Okay. Can you identify the two loans that we were just
- 2 talking about on this statement.
- 3 A. Sure. Hasley Canyon is the original investment of
- 4 \$3,000,000 with an interest rate of 18 percent, and you'd have
- 5 to move up in the -- and you have to move to the \$5,000,000
- 6 transaction which is Tapia Ranch.
- 7 Q. Okay. And these payment summaries show that with respect
- 8 to Tapia Ranch 13 percent is actually paid to Fertitta on this
- 9 loan; is that correct?
- 10 A. That's correct.
- 11 Q. And with respect to Hasley Canyon, 18 percent was actually
- 12 paid?
- 13 A. That's correct.
- 14 Q. I've combined these as Exhibit 3. There are several
- 15 | together. Let me just pull out for an example, then.
- 16 (Interruption over the telephone line at 09:52:01 a.m.)
- 17 BY MS. JARVIS:
- 18 Q. Is this --
- MS. CARLYON: I'm sorry.
- 20 BY MS. JARVIS:
- 21 Q. Can you identify this document?
- 22 A. Yes. This --
- THE COURT: Hang on a second.
- 24 MS. CARLYON: I'm sorry to interrupt. Just for the
- benefit of everyone who's trying to follow along, it seems

```
1
      like --
                THE COURT RECORDER: Could you speak right directly
 2
 3
      into the microphone, Counsel, please?
                MS. CARLYON: I'm sorry.
 5
                THE COURT RECORDER: Thank you.
                MS. CARLYON: Candace Carlyon for the First Trust
 6
      Deed Fund. It appears that the exhibits that we have marked so
      far, part of this one, were actually exhibits to the debtor's
 8
 9
      original motion.
10
                MS. JARVIS: That is correct. Either to the original
11
      motion or the supplemental declaration.
                MS. CARLYON: It appears that the document that we're
12
      looking at now may be Exhibit B to Mr. Allison's supplemental
13
14
      declaration that was filed yesterday.
15
                MS. JARVIS: But --
16
                MS. CARLYON: Could we have counsel just identify the
17
      documents by where we have them, so we can follow along?
18
                MS. JARVIS: Yes. I can do that.
19
                THE COURT: And on the phone, what -- are we having
      problems again or all those noises are --
20
21
                THE CLERK: As soon as we mute it, then we lose
2.2
      contact with (indiscernible). I don't (indiscernible).
23
                THE COURT: Okay.
24
                MS. JARVIS: Okay.
25
       BY MS. JARVIS:
```

- 1 Q. Can you identify this document.
- 2 A. Sure. This is the account statement of Donna Cangelosi --
- 3 | Q. And --
- 4 A. -- on --
- 5 Q. Oh, go ahead.
- 6 A. And it reflects her investments, for example, the -- her
- 7 investment -- her return on -- on the transaction, well --
- 8 0. And --
- 9 A. On the Hasley Canyon transaction, her return was
- 10 | 17 percent.
- 11 Q. Okay. And so this demonstrates that while she was paid
- 12 | 17 percent Fertitta was paid 18 percent on this same loan; is
- 13 that correct?
- 14 A. Correct.
- 15 | Q. I'm going to show you just another. This is also -- is
- 16 this also a loan summary --
- 17 A. Yes --
- 18 Q. -- of another --
- 19 | A. -- it is.
- 20 Q. -- investor?
- 21 A. That's correct.
- 22 | Q. And this investor is also in Hasley Canyon; is that
- 23 correct?
- 24 A. That's correct, and his interest, his interest rate, is
- 25 | 17 percent.

```
If I pulled out other such loan summaries on these two
      Q.
 1
      loans, from your review of these loans, would those loan
 2
      summaries show that with respect to the actual payments that
      Fertitta was paid the higher interest rate in both the
 5
      Hasley Canyon loan and the Tapia Ranch loan, and that no other
      investors were paid that higher rate?
 6
      Α.
           That's correct.
           (Colloguy not on the record.)
 8
 9
           (Debtor's Exhibit No. 4 was marked
           for identification.)
10
11
       BY MS. JARVIS:
           Can I show you what has been marked as Exhibit 4. Can you
12
      identify this document.
13
           Yes, I can. This is the offering summary that would have
14
      been made -- that an investor in each -- in this transaction
15
16
      would have received.
17
           This is a Hasley Canyon Loan Company, LLC. It describes
      the investment. It -- it describes the loan amount, the
18
      interest rate, the maturity, and it further -- further down, it
19
      will describe the collateral and the appraisal of the property.
20
           And so from your review -- this is the solicitation
21
22
      document for Hasley Canyon -- is this the only solicitation
23
      document that you have found in the files of the debtors?
24
           This is the only solicitation document I found in the file
25
      of -- of the debtor.
```

```
    Q. And what rate does it identify for investors?
    A. 17 percent.
```

- Q. Okay. Let me show you what's been marked as Exhibit 5.
- 4 Can you identify this document.
- A. Sure. This is the loan-offering document for USA Capital used to raise \$22,000,000 at an interest rate of 12.5 percent on the Castaic Partners property.
- 8 MS. CARLYON: I'm sorry. What exhibit is that --
- 9 MS. JARVIS: These --
- 10 MS. CARLYON: -- in the various documents --
- MS. JARVIS: These --
- MS. CARLYON: -- on file?
- MS. JARVIS: These were not attached. These are new
- exhibits, so these were not previously attached.
- 15 BY MS. JARVIS:
- 16 Q. Go ahead. Sorry.
- A. And this is the -- the borrowers, Castaic Ranch. This is
- 18 also known as Tapia Ranch and which is mentioned under the name
- 19 of the project.
- 20 It was a loan amount of \$22,000,000, and the investors
- 21 that -- we solicited the -- the company solicited the investors
- 22 at a net rate of 12.5 percent.
- 23 Q. And is this the only solicitation document that you have
- found with respect to -- and this is actually the Tapia Ranch;
- 25 is that correct?

```
That's correct.
      Α.
 1
           It's Tapia Ranch is the name it's known by, but the
 2
      borrower actually is identified --
           It doesn't --
      Q.
           -- as --
 6
      Α.
           Can --
           -- Castaic Partners?
      Q.
           That's correct.
 8
      Α.
 9
          But it's the same loan.
10
      Α.
           Yes.
      Q. And is this the only solicitation document that you've
11
12
      found in your review of the records with respect to
      Tapia Ranch?
13
14
      A. Yes.
15
           (Colloquy not on the record.)
           (Debtor's Exhibit No. 6 was marked
16
           for identification.)
17
18
       BY MS. JARVIS:
           Let me show you what has been marked as Exhibit 6, and this
19
20
      was marked as Exhibit E to the declaration of Mr. Bullard. Do
21
      you recognize this document as the exhibit that you reviewed
      attached to Mr. Bullard's declaration?
22
23
      Α.
          Yes.
      Q. Have you conducted or have you asked your staff to conduct
24
      a search of the debtor's records with respect to this document?
25
```

- 1 A. Yes. We were not able to find it.
- 2 Q. Okay. So prior to having seen this attached to
- 3 Mr. Bullard's declaration, you had never seen this document.
- 4 A. No.
- 5 Q. And it doesn't exist from your search in the records of the
- 6 debtor.
- 7 A. No. I actually had my staff complete a -- pull a complete
- 8 -- complete file of loan offerings, and we were not able to
- 9 retain -- we were not able to find this particular transaction.
- 10 Q. Okay. Now, does this look like the solicitation document
- 11 | that I just showed you with respect to Hasley Canyon?
- 12 A. Yes. But there's a different -- there's a couple
- differences on it. Besides the interest rate being different,
- 14 the amount of principal is different. And if you read on, the
- 15 loan to value is slightly different as well.
- 16 (Colloguy not on the record.)
- 17 (Debtor's Exhibit No. 7 was marked
- 18 for identification.)
- 19 BY MS. JARVIS:
- 20 Q. Let me show you what I've had marked as Exhibit 7, and this
- 21 actually was marked as Exhibit A to the declaration of
- 22 Mr. Bullard.
- 23 A. This shows a list of individual investors in -- in the
- 24 transaction which shows Fertitta at \$1,000,000 as you can see.
- 25 There are other investors listed as well such as the --

```
THE COURT: Which transaction? I'm sorry. Did you
 1
      ask that question, yet?
 2
 3
                MS. JARVIS: No.
                THE COURT: Oh.
       BY MS. JARVIS:
 5
 6
           Can you identify which transaction is this? Is this the
      Tapia Ranch --
           I believe this is --
 8
 9
           -- transaction?
10
           -- Tapia Ranch. That's correct.
           And this actually is the way that the Exhibit A or that
11
      this document would be attached to a deed of trust; is that
12
13
      correct?
           That's correct without the interest-rate line visible.
14
15
           So this is the way it would be recorded and available for
      public viewing.
16
           That's correct.
17
      Α.
18
           Now, have you reviewed the declaration of Mr. Bullard and
      the response filed by Fertitta in this case?
19
20
           Yes, I have.
      Α.
21
           And did you recognize the argument that was made that there
      were a higher interest rate paid because of the large amounts
22
23
      that was invested by Fertitta?
```

25 When you look at this -- and did you review, then, this

Yes. I recognize the argument.

24

Α.

```
document with respect to the loan-document files as they are
 1
      kept in the ordinary course of business of the debtor?
 2
           Yes, I did. And, actually, when I -- when I read the issue
 3
      with respect to having a premium pricing for putting a large
      block of money in, it's fairly obvious that Mr. Scott Canpana
 6
      (sic) who is the next person on the list has $700,000
      individually invested into the Tapia Ranch transaction.
 8
           And did you review what interest rate Mr. Canepa was paid
 9
      with respect to this transaction?
10
           He was paid at the -- he was paid the lower interest rate.
                MS. DAVIS: Excuse me, your Honor. Laurel Davis on
11
12
      behalf of Scott Canepa.
                THE COURT RECORDER: I'm sorry. You need to be a
13
      little bit closer to the microphone, please.
14
15
                MS. DAVIS: Laurel Davis on behalf of Scott Canepa.
16
      I'm very sorry to interrupt, but I believe there's a mistake.
      Mr. Canepa does not have an investment in Tapia. He has an
17
18
      investment in Hasley Canyon.
                MS. JARVIS: Oh, and this --
19
                THE WITNESS: Ms. Davis --
20
21
                MS. JARVIS: Yeah.
                THE WITNESS: -- he does have an investment in --
22
      I've verified it.
23
2.4
      BY MS. JARVIS:
           But she --
25
      Ο.
```

```
MS. DAVIS: In Tapia.
 1
 2
      BY MS. JARVIS:
 3
           I think she's clarifying that we're talking about Hasley --
      I got confused. We're talking about Hasley Canyon --
 5
      Α.
           Yes.
 6
          -- not about Tapia.
      Α.
          Hasley Canyon.
 8
                THE COURT: So this is Hasley Canyon.
 9
                THE WITNESS: Yes.
10
                MS. DAVIS: Yes.
                MS. JARVIS: Yeah. Hasley Canyon. Right. So
11
      let's --
12
13
                MS. DAVIS: And the --
                MS. JARVIS: -- correct that.
14
15
                MS. DAVIS: The exhibit was misidentified as Tapia.
16
                MS. JARVIS: Yes.
                THE COURT: Thank you.
17
18
                MS. JARVIS: Yes. Let me correct that
19
      identification.
20
      BY MS. JARVIS:
21
           This is Hasley Canyon; is that correct?
22
      Α.
           Yes.
23
           So with respect to -- so have you looked at the payments
24
      that would have been made or the interest rate that would have
25
      been paid to Mr. Canepa in this loan?
```

- Α. Yes. 1 And was it paid at the same rate or a lower rate than the 2 3 Fertitta Enterprises? Lower rate. Α. (Colloquy not on the record.) 6 (Debtor's Exhibit No. 8 was marked for identification.) BY MS. JARVIS: 8 9 Let me show you what's been marked as Exhibit 8, and this 10 was Exhibit E to your original declaration. Do you recognize this document? 11 12 Α. Yes. And --13 Q.
- 15 Q. And did this document come from the business records kept
- by the debtor in the ordinary course of business?
- 17 A. Yes.

Α.

Yes.

14

- 18 Q. And what is this document?
- 19 A. This document is -- is the agreement between USA Commercial
- 20 | Mortgage and the Los Valles Land Development Company. This is
- 21 the -- the exit fee that was negotiated by the -- with the
- 22 borrower and Fertitta Enterprises sharing in that -- in that
- exit fee.
- Q. And Los Valles Land & Gold, LLC, what is that also known
- as? Is that also the Hasley Canyon?

- 1 A. Yes, I believe so.
- 2 Q. Yeah. So this would be related to the Hasley Canyon loan
- 3 that we just discussed.
- 4 A. That's correct.
- 5 Q. Okay. Were there any other investors in that transaction
- 6 that received part of the exit fee?
- 7 A. No.
- 8 Q. And, in fact, in reviewing the books and records of the
- 9 debtor, are you aware of any other investors or lenders who
- 10 received agreements sharing the exit fee with the debtor?
- 11 A. No. The exit fees were an important part, component of the
- 12 revenue, to USA Commercial Mortgage, and there -- there is only
- two instances where we saw a sharing of the exit fee with an
- 14 | individual investor, the -- the two transactions we're going to
- 15 talk about.
- 16 Q. In fact, the second transaction -- let me show you what's
- 17 been marked as Exhibit 9, and this was I believe Exhibit F to
- 18 your original declaration. Do you recognize this document?
- 19 A. Yes.
- 20 Q. And was it also kept in the ordinary course of business in
- 21 the debtor's business files?
- 22 A. Yes, it was.
- 23 Q. And can you identify this document and explain what it is.
- 24 A. Yes. This is again an agreement to share the exit fee on
- 25 this transaction.

- 1 Q. And --
- 2 A. And it's sharing 22.7 percent of the exit fee of
- 3 one percent with Fertitta Enterprises.
- 4 Q. Okay. And let me just clarify the highlighting on these is
- 5 actually not the way they were in the ordinary course. That
- 6 was actually my markings on that to make it easier to read; is
- 7 that correct?
- 8 A. That's correct.
- 9 Q. Okay. Was there any other investor in this loan or do you
- 10 have any evidence that any other investor in this loan was
- 11 allowed to share in the exit fee?
- 12 A. No. No other investor was.
- 13 Q. Okay. Last week, you were here in the courtroom; is that
- 14 correct?
- 15 A. Yes.
- 16 Q. And did you hear counsel for Fertitta with respect to the
- arguments made on the motion for relief from stay that was
- 18 | filed on behalf of Fertitta?
- 19 A. Yes, I did.
- 20 Q. Okay. And is it consistent -- is it your understanding
- 21 | that the position taken by Fertitta is that with respect to --
- 22 | well, let me first ask a foundational question. Have you
- 23 reviewed the various loans that Fertitta is in?
- 24 A. Yes, I have.
- 25 Q. And on some of those loans, were they paid interest that

- 1 was not yet collected from the borrowers?
- 2 A. In every loan.
- 3 | Q. Okay. And that's what we would have referred to as the
- 4 overpayments, the interest --
- 5 A. That's correct.
- 6 Q. -- overpayments.
- $7 \mid A$. The -- the net overpayment position for Fertitta is
- 8 approximately 1.5 million dollars.
- 9 Q. Among the various loans.
- 10 A. Yes.
- 11 Q. Okay. And, in fact, in your -- let's just go back and
- 12 explain this. In your declaration, you explained that with
- respect to the books and records of the company before Mesirow
- 14 reviewed those books and records the amount that was shown to
- be owing was 2.1 million --
- 16 A. That's correct.
- 17 Q. Is that correct?
- 18 A. That's correct.
- 19 Q. And that as of last week is what you thought was owing back
- 20 on this overpaid interest.
- 21 A. That's correct. That was due to the statements. As we've
- 22 -- as we've continued to work within the company, one of the
- 23 things that we've done is gone back and -- and have gone to the
- 24 four walls of each note.
- 25 And -- and as -- as payments have come in under the notes,

```
sometimes, they've been styled as principal payments while -- while there is interest owing.
```

Under the -- under the -- under the note -- under the notes the way they're structured, the payments should be first applied to interest and then to principal.

So what that did was create a -- by -- by applying payments that were styled as being applied to principal to -- it reduced the amount of outstanding interest by -- by paying down the -- by making a proper accounting of what should have been paid down under each of the notes.

- Q. And so because the borrowers' statements are being restated, that then reflects back on restatement of the investors' statement; is that what --
- 14 A. That's correct.

1

2

3

6

9

10

11

12

13

16

17

18

19

15 | Q. -- you're saying?

So the difference between the 1.5 million that you're testifying today and the 2.1 is as a result of these redoing of the borrowers' statements which then impacts the investors' statements.

- 20 A. That's correct.
- Q. And, in fact, in your declaration that was filed yesterday,
- 22 at that point, I think it states that it's around
- 23 500-and-something thousand.
- 24 A. Right.
- 25 Q. Can you explain --

```
Α.
           And we --
 1
           -- that number.
 2.
      Q.
           We're continuing to work -- we were continuing to work and
      on -- on this account up until the time of filing, and we found
      another payment that -- that was -- was improperly recorded.
 6
           And that changed it from 500 -- the $500,000 level,
      approximately, to the million-five, so it's about a
 8
      million-five that was over -- that was an overpayment.
 9
           Does that million-five also include servicing fees that
10
      were never collected from Fertitta?
           Well, there were no servicing fees collected from Fertitta,
11
12
      period.
           So would that be included in that 1.5 or could that be in
13
      addition to the 1.5?
14
15
           The -- the interest rate was a pass-through. What we
16
      collected from the borrower was 18 percent, and what we paid to
      Fertitta was -- or what we -- what we accrued on our books is
17
18
      18 percent more precisely so because in most instances we
      hadn't collected that money, and that was a pass-through to
19
20
      Fertitta.
21
                MS. JARVIS: Okay. Let me --
           (Interruption over the telephone line at 10:10:39 a.m.)
22
23
           (Colloquy not on the record.)
           (Debtor's Exhibit No. 10 was marked
24
           for identification.)
25
```

- 1 BY MS. JARVIS:
- 2 | Q. Did you go through the -- or did you personally or did you
- direct your staff to go through the business records of the
- 4 debtor to look for a loan-servicing agreement with Fertitta?
- 5 A. I directed my staff to do that.
- 6 Q. Okay. And let me show you what's been marked as
- 7 Exhibit 10. I'll show you, and this has not previously been
- 8 marked as an exhibit.
- 9 This is the front page of it, and I just show that, so you
- 10 can see how it's held in the ordinary course. The second page
- 11 is this. It was stapled together. Do you recognize this
- 12 document?
- 13 A. Yes. This would be a loan-servicing agreement.
- 14 Q. With --
- 15 A. And this is one that was entered into between
- 16 USA Commercial Mortgage and Mr. -- Mr. Fertitta and
- 17 Mr. Fertitta's Family Trust.
- 18 Q. Okay. And there are several of these relating to the
- 19 Fertitta entities, right, related entities?
- 20 A. That's correct.
- 21 Q. So this is an example of one of them, but there are other
- 22 | loan-servicing agreements as well?
- 23 A. Yes.
- 24 | Q. Okay. And this document by the way was found and kept in
- 25 the ordinary course of business of the debtors?

```
That's correct.
 1
      Α.
           (Interruption over the phone line at 10:12:20 a.m.)
 2
 3
           (Colloquy not on the record.)
       BY MS. JARVIS:
           Let me show you or refer you -- this is in the same
 6
      document -- to paragraph No. 4. Can you identify that
      paragraph.
 8
           That's the compensation for -- to USA Commercial Mortgage
 9
      for its loan-servicing fee which is one quarter of one percent.
10
           And none of this was ever -- from the review you've done to
      the records -- and I think you've gone back to 2003 by now; is
11
      that correct?
12
           That's correct.
13
      Α.
           There have been no servicing fees that have been paid --
14
15
           That's correct.
           -- by Fertitta or any of the Fertitta entities.
16
      Q.
           That's correct.
17
      Α.
           Let me go back, then, to where we started before I laid
18
      this foundation reminding you of being in court last week and
19
20
      listening to the counsel for Fertitta who was arguing a motion
21
      for relief from stay on behalf of Fertitta.
           Is it your understanding from not only what was -- well,
22
      is it your understanding that it is Fertitta's position that
23
      with respect to the 1.5 million that he has been overpaid that
24
```

when those amounts are collected from the borrowers that

25

```
Fertitta is also entitled to that second collection of that
 1
 2.
      interest?
 3
      Α.
           Yes.
           So in other words, it's your understanding that Fertitta is
      taking the position that it is entitled to be paid for that
 6
      interest twice.
          That's correct.
      Α.
           And you've had no conversations with Mr. Bullard that would
 9
      lead you to believe differently.
10
      Α.
           No.
           Okay. If in this instance -- so is it your understanding
11
      that Fertitta's position is that with respect to the
12
13
      1.5 million -- and you're saying on every single loan they have
      an overpaid amount -- that it's their position that the only
14
      way this could be collected is by suing them?
15
16
                MR. GORDON: Your Honor, I'm going to object.
      There's no evidence of that is that --
17
18
                THE COURT RECORDER: I'm sorry, Counsel.
                MR. GORDON: -- to sue.
19
20
                THE COURT RECORDER: Could you speak --
21
                THE COURT: Well --
                THE COURT RECORDER: -- into the microphone?
22
23
                THE COURT: -- you need to be speaking at a
      microphone.
24
25
           And if the question is what statements he made, that would
```

```
be an admission. So if that's the question -- so yeah. You
 1
      can only ask him about the statements that were made to him.
 2
      BY MS. JARVIS:
          Was the statement made to you by Mr. Bullard that would
 5
      confirm your understanding that with respect to the overpayment
      of the interest that the only way to collect that in Fertitta's
 6
      view would be to sue them?
           Not to me directly, but I've heard that through --
 8
 9
                MR. GORDON: I'm going to object, your Honor, as
10
      hearsay.
11
                MS. JARVIS: Yeah.
                THE COURT: Sustained.
12
                MS. JARVIS: Yeah.
13
       BY MS. JARVIS:
14
          Let me just ask you. If the loans were pulled, if relief
15
16
      from stay had been granted on the Fertitta loans, do you
17
      believe it would increase the difficulty of recovering back the
18
      overpaid interest --
19
      Α.
           Yes.
           -- and, also, getting paid any unpaid servicing fees --
20
      Q.
21
      Α.
           Yes.
22
      Q.
           -- that relate to years past?
           Based on your analysis of the records that you and your
23
24
      staff has done to date, how many direct investors are there?
25
           Approximately, 3600 direct investors.
      Α.
```

- 1 | Q. And how many of those -- based on what you know to date,
- 2 can you estimate how many of those direct investors may have
- 3 | had diverted principal, the group that we consider to be
- 4 underpaid?
- 5 A. A substantial number of them.
- 6 Q. Would it be in the hundreds?
- 7 A. No. In the thousands.
- 8 Q. Yeah. And is it a greater number than you had originally
- 9 anticipated?
- 10 A. Yes.
- 11 Q. And what did you find that revised your estimate of that?
- 12 A. As -- as we've gone through transaction by transaction, we
- originally saw three deals, three transactions, that had
- 14 diverted principal.
- 15 As we've delved -- you've delved into the books and
- 16 records, we've uncovered a substantial number of other
- transactions that, you know, either were misrepresented on the
- 18 books and records and should have been written off and over a
- 19 period of time that weren't collected or where the principal
- 20 had been diverted partially.
- 21 Q. And do you have any estimate today -- I think the original
- 22 estimate you gave was around \$50,000,000 in this category. Is
- 23 the amount higher than that --
- 24 A. Oh.
- 25 Q. -- based on your current knowledge?

```
Our current estimate is it continues to be around
 1
      Α.
      50,000,000. But as we continue to work on the amounts of
 2
      shortfall, that -- the number -- the amount of shortfall is
 3
      growing in -- in -- in excess of $50,000,000.
                THE COURT: 50, did you say?
 5
 6
                THE WITNESS: 5-0 million.
       BY MS. JARVIS:
           Let me then just lastly go back to the servicing-fee issue.
 9
      Have you or your staff reviewed as part of going through the
      investor reconciliations reviewed issues with respect to
10
      servicing fees that are paid by each investor --
11
12
      Α.
           Yes.
           -- including direct investors?
13
14
      Α.
           Yes.
15
           Based on your review, are you aware of any other investor,
      direct investor, who did not pay a servicing fee or a servicing
16
      fee was not collected from in the course of business of this
17
18
      debtor?
19
      Α.
           No.
20
                MS. JARVIS: Thank you.
21
           That's all I have, your Honor.
                THE COURT: Before I have cross, would you explain
22
23
      the exit fees and how that works in any particular transaction.
      Obviously, the documents speak for themselves, but I don't have
24
      the advantage of having --
25
```

```
THE WITNESS: Sure.
 1
                THE COURT: -- the whole contract.
 2
 3
                THE WITNESS: Your Honor, the exit fees are part of
      the -- the way that USA Commercial Mortgage operates its
 4
 5
      business, it -- it basically generated its revenue from fees.
           Origination fees on the fund end of a transaction, those
 6
      origination fees could be up to -- up to ten basis points of
      the transaction.
 8
 9
           And exit fees on the back end of the transaction and the
      exit fees on the back end of the transaction were a principal
10
11
      source of revenue for the company.
12
                THE COURT: Now, do you mean when the loan was paid
      off?
13
                THE WITNESS: When the loan --
14
                THE COURT: Is that when they're due?
15
16
                THE WITNESS: -- was paid off. Essentially, what
17
      they were charging was a success fee --
18
           (Interruption over the telephone line at 10:18:47 a.m.)
                THE WITNESS: -- at the end of the transaction.
19
20
                THE COURT: Okay. And to whom are those fees paid --
                THE WITNESS: In -- in all --
21
                THE COURT: -- as between the borrower and USA.
2.2
                THE WITNESS: The --
23
24
                THE COURT: And then we'll go into USA and this other
25
      side or how did this all work?
```

```
THE WITNESS: The -- the borrower at the -- at -- at
 1
      the closing -- at the paying off of a loan, the borrower would
 2
      pay to USA Commercial Mortgage a success fee.
           The success fees in several -- in some transactions are --
 5
      are a percentage point. Some are profit sharing. Some are --
      some are a fixed dollar amount.
 6
           But those fees were part of the revenue base of USA -- a
 8
      significant part of the revenue base of USA Commercial
 9
      Mortgage.
           So that at -- at -- at the closing of a transaction and
10
11
      the net payoff, it would pay off the principal balance plus any
12
      -- the accrued interest, any -- any other types of fees which
      may have been an extension fee as well as the exit fee which
13
      would have been another fee that would have been -- been
14
      payable at -- at the consummation of a transaction.
15
16
                THE COURT: And what you're saying is the documents
      -- under these documents, Fertitta gets a portion of those
17
18
      fees, but not all the fees.
                THE WITNESS: No. There was a -- it was a
19
      fee-sharing arrangement between Fertitta and -- and
20
      USA Commercial Mortgage.
21
2.2
                THE COURT: Okay. Okay. Thanks.
23
           You can see why I said that it's a good thing I have my
24
      clerks here, so they don't stare blankly because I can't ask
25
      questions, and I can't explain things well, so they need to
```

```
hear for themselves, so --
 1
                MS. JARVIS: Well, I should have done a better job of
 2
 3
      having him explain it --
                THE COURT: No, no.
 5
                MS. JARVIS: -- to you --
                THE COURT: That's fine.
 6
                MS. JARVIS: -- your Honor.
                THE COURT: All right. Let's take a short recess,
 8
 9
      and then we'll do cross. I'm not clear where we're -- I assume
      the U.S. Trustee's Office is doing cross --
10
11
                MR. LANDIS: Oh, yes.
                THE COURT: -- and Mr. Gordon.
12
           And, you know, I would think that the lenders' committees
13
14
      would have the right to since their constituency, in essence,
      is -- since the lenders are the direct -- the funds are
15
16
      participants in some of those mortgages.
17
           They may have an interest in it whether or not you do or
18
      not, but I would certainly understand if you did. All right.
19
      So let's take about a five-minute break and let you get your
20
      questions together --
21
           (Colloquy not on the record.)
2.2
                THE COURT: -- and then proceed.
                THE CLERK: All rise.
23
24
           (Recess at 10:21:05 a.m.)
25
           (Court reconvened at 10:44:15 a.m.)
```

```
THE CLERK: Bankruptcy court is now in session.
1
           (Colloquy not on the record.)
 2
 3
                THE COURT: Okay. Be seated.
           (Colloquy not on the record.)
 5
                THE COURT: All right. Additional appearances.
                MR. GILLOON: Thomas Gilloon, your Honor, on behalf
 6
      of the McKnight 2000 Family Trust.
 8
                THE COURT: Okay.
9
                MR. GILLOON: I spoke with Ms. Jarvis concerning our
      motion that's on calendar for today, also. We have agreed to
10
11
      continue that until August 4th --
12
                THE COURT: Okay.
                MR. GILLOON: -- when the hearing will be held on the
13
14
      other.
           She indicated to me that the interest that's being
15
16
      earned in the Collection Account is going to be held until that
17
      time.
18
                THE COURT: Yes. Is that correct, Ms. Jarvis?
                MS. JARVIS: That is correct.
19
                THE COURT: All right. So that motion --
20
                MR. GILLOON: Thank you --
21
2.2
                THE COURT: -- is --
23
                MR. GILLOON: -- your Honor.
24
                THE COURT: -- the motion --
25
                THE CLERK: Could --
```

```
THE COURT: -- on --
 1
                THE CLERK: Could you tell me which motion that that
 2
 3
      is?
                MS. JARVIS: It's the first. I think it's the first.
 5
      It was the first -- it was the first matter on the calendar
      today. I think it's the motion of Richard McKnight.
 6
                MR. GILLOON: Yes.
 8
                THE COURT: The second page --
 9
                MR. GILLOON: Or --
10
                THE COURT: -- or at page 2.
11
                THE CLERK: Page 2?
                THE COURT: Yes.
12
                THE CLERK: Directing the --
13
14
                THE COURT: The motion directing.
                THE CLERK: Okay.
15
16
                THE COURT: Okay?
                MR. GILLOON: And that's August 4th at 9:30 or
17
18
      9:00 o'clock?
19
                THE COURT: 9:30, I guess.
20
                MR. GILLOON: Thank you --
                THE COURT: Thank you.
21
2.2
                MR. GILLOON: -- your Honor.
23
                MR. BENINCASA: Jasper Benincasa --
24
                THE COURT: Okay.
25
                MR. BENINCASA: -- representing myself.
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```
THE COURT: All right.
1
 2
                THE CLERK:
                           You --
 3
                THE COURT:
                           Thank you.
                THE CLERK: You have the matter --
 5
                MR. BENINCASA: Thank you, your Honor.
 6
                THE CLERK:
                           -- on page 3.
 7
                THE COURT: Yes.
                                  I understand. Okay.
 8
           Before we start on this phone problem, let me task the
      Holders of Executory Contract Interest Committee -- I must
10
      admit if you did that in an acronym it sort of sounds like --
11
           (Colloquy not on the record.)
12
                THE COURT: The acronym sounds like Antonio Banderas
13
      in Shrek II playing Puss in Boots.
14
           (Colloquy not on the record.)
15
                THE COURT: Anyway, let me task that committee with
16
      solving this phone problem. A review of the bidding -- and I
17
      don't think Mr. Gordon was here --
18
                THE CLERK: (Indiscernible).
                THE COURT: -- the government has finally --
19
                THE CLERK: Mr. Gordon is here.
20
21
                THE COURT:
                           No. He wasn't here when we had --
22
                THE CLERK:
                           Oh, I'm sorry.
23
                THE COURT:
                           -- this discussion.
24
                THE CLERK: I'm sorry.
25
                THE COURT: Wasn't here.
```

```
He wishes he wasn't here now, but --
 1
           (Colloquy not on the record.)
 2
 3
                THE COURT: The government has allowed us to use one
      of four phone systems to do conference calls. Now, we
 4
 5
      presently have a system we can use, Sprint.
           But what happens with our Sprint system is it gets billed
 6
      to the government, and I'm a little reticent to impose the
      costs, the costs of phone calls, on all the taxpayers.
 8
 9
           And, also, it impacts our budgets directly because
      there's less money in the sky for us to do the things we need
10
11
      to do, so I think it's more appropriate to use the system in
12
      which the people who use the phone system pay.
           So the government has authorized four separate companies
13
      which can be used and purportedly have the technical expertise
14
15
      to do this.
16
           However, before we can sign up any of those companies, we
17
      have to go through this process by which we say that they're
18
      the best because either they're the cheapest or there's -- it
      meets the -- they don't have technical problems.
19
           (Interruption over the telephone line at 10:47:05 a.m.)
20
                THE COURT: Well, we can't do that, and they refuse
21
22
      to let us just do Court Call because we can't say that the
23
      other phone companies don't work. And, of course, you can't do
24
      that until you've had the system, and the system failed.
25
           So I'll task Mr. Gordon. I've given you a list. I don't
```

```
care which company, but then, again, if the committee picks a
 1
      phone system that takes out of the government's procurement
 2
      problem.
           And the only reason I'm tasking Mr. Gordon is it's mainly
 5
      your constituents that would like to be on the phone. It's not
      cheap, but then, again, the way we're doing it now it's being
 6
      borne by all the debtors which may be all right, too. But the
      other way, these various Court Call systems charge back, and
 8
 9
      they take care of everything.
           And we're apparently having problems with the company
10
11
      Mr. Schwartzer's office has selected, so, you know, any
12
      particular -- and I'm not saying there's any problem with what
      he selected. You never know until you get on these phone calls
13
14
      what's going to work or not.
           But let me just task that back to you for the next
15
16
      hearing. You get a whole month to figure that out if you don't
17
      mind.
18
                MR. GORDON: We'll take on that task. Obviously,
      we'll work with the debtor in terms of the cost and that type
19
20
      of thing. As I understand, it's 100 portals. Is that what the
21
      Court is --
2.2
                THE COURT: We never --
23
                MR. GORDON: It's what's --
                THE COURT: -- know.
24
25
                MR. GORDON: We never know, but we've set up up to
```

```
100 portals. Obviously, that gets very expensive because we've
 1
 2
      dealt --
                THE COURT: Especially --
                MR. GORDON: -- with that before.
 5
                THE COURT: -- with all these hours, so that's
      something to discuss and hope -- you know, you --
 6
                MR. GORDON: We'll work it out.
                THE COURT: You may decide that, you know, that --
 8
 9
      well, again, if everybody pays their own way, then, certainly,
      they can be on.
10
11
           You may decide you want to go to that system, so that the
      estate is not bearing that cost. And, again, with these
12
      five-hour hearings, it gets very expensive. But by the same
13
      token, people -- you know, it's good for them to be able to
14
      listen, so --
15
16
                MR. GORDON: I appreciate that, your Honor.
17
                THE COURT: All right. So cross-examination of
18
      Mr. Allison.
           And I don't know if anybody's on the phone now. We've
19
      been losing the calls. We attempted to switch phone companies.
20
      We can't do that this late minute.
21
2.2
           And so they're just going to -- unfortunately, we're just
23
      in a position where they may or may not be able to listen to
24
      what's going on today.
25
                MR. GORDON: Good morning, Mr. Allison.
```

```
THE WITNESS: Good morning, Mr. Gordon. How are you?
 1
 2
                MR. GORDON: Fine. How are you?
 3
                THE WITNESS: Good.
           (Colloquy not on the record.)
 5
                              CROSS-EXAMINATION
       BY MR. GORDON:
 6
           Mr. Allison, let's take a look at what's been --
 8
                THE COURT RECORDER: Mr. Gordon, I'm sorry. Could
 9
      you move the microphone --
                MR. GORDON: No.
10
11
                THE COURT RECORDER: -- directly towards you?
                THE COURT: Ooh --
12
13
                MR. GORDON: Sorry.
14
                THE COURT: -- and I'm sorry. I didn't necessarily
      mean for you or Mr. Landis to go first. It doesn't make a
15
16
      difference I assume?
17
                MR. LANDIS: If Mr. Gordon's ready, your Honor --
18
                THE COURT: Okay.
19
                MR. LANDIS: -- let's just keep --
                THE COURT: That's fine.
20
21
                MR. LANDIS: -- the ball rolling.
22
           (Colloquy not on the record.)
       BY MR. GORDON:
23
24
           Let's take a look at what's been marked as Exhibit 10, and
25
      this is a loan-servicing agreement, an LSA, and I believe it's
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1 dated June 29, 1996?
```

- 2 A. That's what it says.
- 3 Q. And where did you obtain this?
- 4 A. From our -- from the files of USA Commercial Mortgage.
- 5 Q. And were there other loan-servicing agreements in the
- 6 files?
- 7 A. Yes.
- 8 Q. Were there later ones?
- 9 A. For various -- I'm not sure what you mean --
- 10 Q. Well --
- 11 A. -- by later ones.
- 12 Q. -- later-dated ones, ones that were dated later on.
- THE COURT: For whom?
- 14 BY MR. GORDON:
- 15 Q. For Mr. Fertitta or signed by Mr. Bullard,
- 16 Fertitta Enterprises.
- 17 A. I don't recall, but I -- I believe this is what we had, and
- 18 | we pulled -- when we pulled the file out, this is what we
- 19 found.
- 20 Q. And this is dated 1996. Do you know if this complies with
- 21 the statutory changes to NRS 645 that were done in 1999?
- 22 A. I don't have a factual basis on that.
- 23 Q. Okay. And this is signed by Frank J. Fertitta, Trustee.
- 24 (Interruption over the telephone line at 10:50:28 a.m.)
- 25 BY MR. GORDON:

- 1 Q. Do you know if of the -- if we look at the second page, you
- 2 | see Frank J. Fertitta and Victoria K. Fertitta Family Trust by
- 3 Frank J. Fertitta, Trustee. Do you know if this is applicable
- 4 to Fertitta Enterprises?
- 5 A. It was in the Fertitta Enterprises file, Mr. Gordon.
- 6 Q. Okay. And were there other -- I just want to make it
- 7 clear. Were there other loan-servicing agreements in the
- 8 Fertitta Enterprises file?
- 9 A. You know, on a loan-by-loan basis, there would have been
- 10 one for other -- for other transactions as well.
- 11 Q. Were there ones for the Tapia loan?
- 12 A. There would have been a loan-servicing agreement for each
- 13 of the loans.
- Q. Do you have the loan-servicing agreement for Tapia with you
- 15 today?
- 16 A. I don't believe that I do.
- 17 Q. Do you have the loan-servicing agreement for Hasley with
- 18 you today?
- 19 A. I don't believe that I do.
- 20 Q. Do you know if those two loan-servicing agreements are the
- 21 same as this Exhibit 10?
- 22 A. They would have been very similar.
- 23 Q. Do you know if they're the same?
- 24 A. I can't say for certainty today that they're the same. But
- 25 in reviewing loan-servicing agreements for, virtually, all the

- 1 companies -- for all the loans, they're very similar.
- 2 Q. Your counsel directed you to paragraph 4 of this
- 3 document --
- 4 A. That's correct.
- 5 Q. -- which says that the annual servicing fee is in the sum
- of one quarter of one percent.
- 7 A. That's correct.
- 8 Q. Is that the same loan-servicing fee that was applicable to
- 9 Tapia?
- 10 A. No. There -- there -- in each of the loans, there were
- 11 various loan-servicing fees, Mr. Gordon.
- 12 Q. Okay. Now, the Court asked you a couple of questions with
- regard to the exit fee. Is it my understanding with regard to
- 14 the exit fee that it is earned by USA Capital Mortgage when all
- 15 the principal and interest has been paid to the direct lenders?
- 16 A. Yes.
- 17 Q. And until they have received all their principal and
- 18 interest, and servicing fees are taken out by USA Capital, then
- 19 that's when the exit fee applies.
- 20 A. Yes, sir.
- 21 Q. And it's also my understanding that the percentage set
- 22 forth in the two loan-servicing fees that were identified,
- 23 Exhibits 8 and 9 -- this is Exhibit 8 -- that the percentage
- 24 being paid to Fertitta Enterprises, Inc., is its percentage of
- 25 | the actual loan. It's equivalent to the percentage of the

- 1 loan.
- 2 A. That's correct.
- 3 Q. Okay. And it has no rights to receive a portion of the
- 4 loan-servicing fee until USA Capital is entitled to receive a
- 5 percentage of the loan-servicing fee (sic).
- 6 A. You mean the exit loan --
- 7 Q. Yeah. I'm sorry.
- 8 A. -- exit fee.
- 9 Q. The exit. I apologize.
- 10 A. It's a loan exit fee, Mr. Gordon, and --
- 11 Q. Yes.
- 12 A. And it has the same rights as USA Commercial Mortgage as --
- as a co-lender would.
- 14 Q. And the same applies with regard to Exhibit 9 loan
- 15 transaction --
- 16 A. Yes.
- 17 | Q. -- the same --
- 18 A. The same exit fee.
- 19 Q. -- the same exit. Mr. Allison, you were in court last
- 20 week, were you not?
- 21 A. Yes.
- 22 Q. And you've also had occasion to review both the motion
- 23 | filed by your counsel on your behalf to remove
- 24 Fertitta Enterprises from the committee as well as the reply
- 25 | filed a couple days ago?

```
Α.
           Yes.
 1
           (Interruption over the telephone line at 10:54:47 a.m.)
 2
      BY MR. GORDON:
           And you agreed with the statements contained in the reply.
      Q.
 5
      You read it. You agree with it, correct?
      Α.
           Yes.
 6
           If you had had a disagreement, you would have requested
 8
      that the statement be changed.
 9
           That's correct. When I -- when I read the reply and when
      -- and you -- actually, that's when I noticed the difference
10
11
      between the -- the loan-solicitation agreement because we don't
      have one of those. We don't have that particular
12
      loan-solicitation document in our file.
13
           Okay. On page 4, let me read to you what's quoted in
14
      paragraph 2 of the reply starting at line 10. "Although USA
15
16
      has not completed its investigation of Fertitta's connections
17
      with USA's former management, it is apparent that the
18
      willingness of USA's former management to pay elevated interest
      rates to Fertitta was not based solely on the amount of funds
19
      direct lenders invested in the loans?"
20
           (Interruption over the telephone line at 10:55:55 a.m.)
21
2.2
                THE COURT: I'm sorry. Please, we're on a -- this is
23
      a listen only, so please put yourself on mute.
                MR. GORDON: One of the things that can be done with
24
25
      the phone system is make it listen only.
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```
THE COURT: Well, unfortunately, we tried that, but
 1
      the problem was it cut everybody off.
 2
 3
                MR. GORDON: Okay.
                THE COURT: You know, your government dollars at
 5
      work, you know.
 6
                MR. GORDON: We'll try to do it in the private sector
 7
      at half the price. How's that?
 8
           (Colloquy not on the record.)
 9
                THE COURT: Just don't use --
10
      BY MR. GORDON:
      Q. Let me again --
11
12
                THE COURT: -- the USA Commercial model.
      BY MR. GORDON:
13
14
          Let me read that to you again. "Although USA has not
      completed its investigation of Fertitta's connections with
15
16
      USA's former management, it is apparent that the willingness of
      USA's former management to pay elevated interest rates to
17
18
      Fertitta was not based solely on the amount of funds direct
19
      lenders invested in the loans." What investigation is ongoing?
20
      Can you explain that to us.
21
           There's been a close relationship between Mr. -- or what --
      what Mr. Milanowski has reported to me is a close relationship
22
      between him and Mr. Bullard.
23
2.4
           As a matter of fact before -- before Mr. Bullard -- before
      the -- the company filed for Chapter 11, Mr. --
25
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MR. GORDON: Move to strike that the answer is not
 1
      responsive, your Honor. I asked him what investigation.
 2
 3
                THE COURT: Okay. Sustained.
       BY MR. GORDON:
           What investigation again have you started?
      Q.
 6
           Discussions with previous -- with the previous management.
           And do you have any declarations from previous management
      Q.
      with regard to that?
 9
           No, I do not.
10
      Ο.
           And when was the last time you had those discussions with
      previous management?
11
12
      A. Over -- a week ago.
                THE COURT: Somebody must be in a submarine. Please,
13
      everybody put your phones on mute that's listening in.
14
                THE CLERK: Maybe they're taking a shower.
15
16
       BY MR. GORDON:
           Are there any documents that you have or you've discovered
17
      Q.
18
      which would indicate an apparent willingness to pay elevated
19
      interest rates to Fertitta was not based solely on the amount
20
      of funds that direct lenders invested in the loans?
21
           Outside of the relationship that Mr. Milanowski said he had
      with Mr. Bullard, no.
22
```

- Q. The loan rate stated in the note for the Hasley loan was 18 percent, correct?
- 25 A. Yes.

- 1 Q. Fertitta Enterprises received 18 percent, correct?
- 2 A. That's correct.
- 3 Q. The other investors received 17 percent, correct?
- 4 A. That's correct.
- 5 Q. And USA Capital was entitled to one percent as a service
- 6 fee.
- 7 A. Right. There was a difference between 18 and 17.
- 8 Q. Tapia, the interest rate was 13 percent in the note.
- 9 A. That's correct.
- 10 Q. The servicing fee was one point.
- 11 A. The servicing fee was a half a point.
- 12 Q. Half a point in Tapia.
- 13 A. That's correct.
- 14 Q. Okay. The note applicable to all of the Tapia investors
- 15 stated 13 percent.
- 16 A. 13 percent less the servicing fee. That's correct. As a
- matter of fact, the solicitation document, it said
- 18 | 12.5 percent.
- 19 Q. Is there any document that you've discovered in the files
- 20 which would indicate why USA Capital paid 18 percent to
- 21 Fertitta with regard to Tapia and 13 percent to Hasley, instead
- 22 of the 17 and the 12.5?
- 23 A. No.
- 24 Q. So you have no evidence today to explain why.
- 25 A. No. Just the fact that it exists.

- 1 Q. All right. Now, let me put up what's been marked as
- 2 Exhibit 3, and this sets forth the five loan transactions in
- 3 | which Fertitta is a direct lender; is that correct?
- 4 A. Yes.
- 5 Q. With regard to the Brookmere/Matteson, do you know what the
- 6 total outstanding loan, original loan balance, of that loan
- 7 was?
- 8 A. I don't have the records on it at the moment. I'm sorry,
- 9 Mr. Gordon.
- 10 Q. Do you know if Fertitta was the largest investor in that
- 11 loan?
- 12 A. I don't -- I can't say that --
- 13 Q. Okay.
- 14 A. -- off the top of my head, sir.
- 15 | Q. All right. With regard to Colt Gateway, do you know what
- 16 the original loan balance or loan amount was?
- 17 A. No, I don't, but I do know on Colt Gateway they were the
- 18 largest investor.
- 19 Q. Okay. Hasley, they're the largest investor.
- 20 A. That's correct.
- 21 Q. Marlton Square, were they the largest investor?
- 22 A. I don't know that.
- 23 Q. And Tapia?
- 24 A. They were the largest investor.
- 25 Q. Okay. Now, over in the far right corner, it says amount

- paid, and it says year-to-date interest 11,169.32, and then
 below that it shows interest payments for 02/01, 2006, 02/28,
 2006, of \$3,363.69 and \$81.61.
- If you add those two numbers up, the total is just around \$3450, so what is represented by the difference between the year-to-date interest of 11,169.32 and those two numbers?
- 7 A. I'd have to go through the math and go through the math on 8 what the -- what the deductions are.
- 9 Q. But it would be fair to assume, is it not, that what's
 10 missing here since this is through February 28th, and this
 11 appears to be a February statement that the difference was paid
 12 as interest in January?
- 13 A. From -- essentially, yes.
- Q. Okay. Now, so if we go down to Hasley Canyon, we have a year-to-date interest of 138,735, correct --
- 16 A. Correct.
- 17 | Q. -- of which 43,162 was paid in February --
- 18 A. February.
- 19 Q. -- it appears?
- 20 A. Correct.
- 21 Q. Now, what would be the one-percent service charge on the
- 22 | 138,735?
- 23 A. It would be -- it would be -- if it was one -- if it was a
- 24 one-percent service charge, it would be one-twelfth of
- one percent charged each month.

- 1 Q. That's right. So, in essence, wouldn't it be 138,753
- 2 | divided by 18? Since it's 18 percent, it would be one percent,
- 3 so you divide the 138 by 18, and one-eighteenth of it would
- 4 represent the service charge.
- 5 A. Or -- or -- or one percent of the --
- 6 Q. Right.
- 7 A. -- of the balance which would be one -- one percent of
- 8 the --
- 9 Q. Either way, what would approximately -- and I'm not trying
- 10 to test your math skills. But just to give the Court a sense
- 11 | for what we're talking about --
- 12 A. Correct.
- 13 Q. -- how much would that be?
- 14 A. I think you are testing my math skills. If -- if you just
- 15 take the -- take the principal balance of -- beginning
- principal balance of \$1,000,000, and one percent per annum
- 17 | would be \$100,000. And if you divide \$100,000 by twelfths,
- 18 that would be the amount of -- that would be the -- the amount
- 19 each month.
- 20 Q. Okay. About \$8,000 or about --
- 21 A. Right.
- 22 | Q. -- 16,000 total, 17,000. And on Tapia, the 162, it would
- 23 be half-a-percent service fee, correct?
- 24 A. Correct.
- 25 Q. So it would be just around \$5,000.

- A. Right.
- 2 Q. Okay. So were there any payments made after February on
- 3 any of these loans?
- 4 A. No.

- 5 Q. So we're talking about in 2006 somewhere around a
- 6 difference based on the service fee of about 17-, \$18,000.
- 7 A. Yes.
- 8 Q. Okay. I'm a little bit confused, and I appreciate your
- 9 explaining again. Last week, the statement was made that the
- 10 Fertitta Enterprises was overpaid about 2.1 million. And in
- 11 your declaration dated June 20, it states 588.
- 12 Now you said based on a further review --
- 13 A. Sure.
- 14 Q. -- it's 1.5. Can you explain again for me the difference
- 15 between the 588 and the 1.5.
- 16 A. Sure. Mr. Gordon, it -- one of the things that we're doing
- 17 as -- as I share -- as -- as Ms. Jarvis shared with the Court
- is we're going through and doing T-accounts on all of these
- 19 transactions.
- 20 And one of the things that we've done in terms of -- it --
- 21 it's been a recreation process because as payments were made on
- 22 -- on various loans they were styled as principal payments
- 23 wherein in the note the note basically said it just applied --
- 24 it should have been applied first to interest.
- So what we've -- what essentially has happened is the

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amount of interest has -- the amount of interest that would be -- that was overpaid has gone down by the interest payments as we've properly applied them according to the note, and the balance of the principal of the note has gone up.
```

The difference in — in the transactions whereas we were going through and preparing for today the — and going through the — going through the transactions, the \$500,000 that we reported earlier when we went back to 2003, we found a \$1,000,000 payment that we — that should have been — that was — that was styled as principal which should have been applied to interest.

So that -- that's -- essentially, that's where we -- we -- we've gone through, and I could have to -- I'd walk you through the math on all of the transactions --

- Q. No. That's fine.
- 16 A. -- to do it.
- Q. Let me just get the principal down. So a payment was made by the borrower of \$1,000,000, correct?
- 19 A. Right.
- 20 Q. And on that borrower's ledger on that loan, it had a
- 21 principal balance say of \$2,000,000 and an interest accrual of
- 22 | 1.2 --

1

2

3

5

6

8

9

10

11

12

13

14

- 23 A. To --
- 24 Q. -- million dollars.
- 25 A. To -- to -- to be simple, let -- let's just take a

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hypothetical transaction. The borrower had made a payment. He had a $100 loan, made a $10 payment. It -- it owed -- it -- it owed on -- it owed $50 in interest, and it had $100 of principal. It made a $10 payment.
```

It put on it -- it's styled on its note that \$10 -- this is -- I'm -- I'm paying \$20, \$10 to interest and \$10 to principal.

Since he was owed 50 -- he owed \$50 of interest, that money should have been first applied to interest as opposed to applying \$10 to interest and \$10 to principal.

And, unfortunately, with the -- what company -- company's management did was not enforce the terms of the note and took the -- took the payment instructions from the borrower at face value and applied it \$10 to interest and \$10 to principal.

- Q. Applying the principal to a principal decreases the amount of principal which increases the accrued interest going forward.
- 18 A. Correct.

5

6

8

9

10

11

12

13

14

15

16

- Q. Okay. But what did not happen was in that instance the money came from another borrower and was misapplied to a
- 21 different loan. It's a calculation on the loan itself.
- 22 A. That's correct.
- 23 Q. It's a correction on the loan itself.
- 24 A. That's correct.
- 25 Q. So as of this time, that \$1,000,000 is a loan adjustment

- 1 that needs to be made amongst that loan itself.
- 2 A. That specific loan. That's what we're doing --
- 3 Q. Okay.
- 4 A. -- on a loan-by-loan basis.
- 5 Q. Okay. That doesn't mean that Fertitta or any of the other
- 6 lenders on that loan that you're talking on those loans owe
- 7 | money to someone else.
- 8 A. There -- there were -- essentially, on each of the Fertitta
- 9 loans, they -- they were in a net -- they're in a position
- where they have been paid more interest than we've collected.
- 11 Q. But, ultimately, the balance due on the loan is the same --
- 12 A. That's correct.
- 13 Q. -- because it's principal and interest.
- 14 A. That's correct.
- 15 | Q. Actually, they've been harmed, haven't they, because by
- 16 applying it to the principal -- and so has USA Capital been
- harmed because by applying it to principal they've reduced what
- 18 | would be the normal interest accrual on a going-forward basis.
- 19 A. That's correct.
- 20 Q. And that would relate to your servicing fees, too.
- 21 A. That's correct.
- 22 Q. There's no evidence that this was only done for the benefit
- of Fertitta. It was done as to the loan itself.
- 24 A. It was done -- it was done systematically, and that's why
- 25 | we're -- we're recreating the books to accurately reflect the

- 1 -- the due-tos and due-froms.
- 2 Q. Okay. So that's an adjustment that needs to be made.
- 3 A. Yes.
- 4 Q. So how do we get that Fertitta owes 1.5 million dollars?
- 5 A. When we've gone through each of the -- when we've gone
- 6 through each of the notes, and we've -- and we looked at what
- 7 | we paid out in interest versus what we've collected in interest
- 8 from the borrowers, Mr. -- the Fertitta net position is
- 9 1.5 million dollars in overpayment of -- in -- in being paid
- 10 interest that -- that USA Commercial Mortgage did not collect.
- 11 Q. So when you adjust it, you're going to take their
- 12 | principal, increase it by the 1.5, and decrease the amount of
- interest paid, so their interest goes up.
- 14 A. Correct.
- 15 Q. So the borrower owes Fertitta -- I'm sorry. Strike that --
- 16 owes Fertitta more principal and less interest.
- 17 A. Correct.
- 18 Q. You testified that of the 3600 direct lenders a substantial
- 19 number have been underpaid.
- 20 A. That's correct.
- 21 Q. How many of those lenders have been overpaid?
- 22 A. A number have been overpaid on -- on the nonperforming
- 23 loans where the interest was continued to --
- 24 Q. Oh, do you have --
- 25 A. -- what --

- Q. Do you have an estimate of how many hundreds of direct lenders have been overpaid?
- 3 A. We're -- we're working through the final number on that. I
- qave Ms. Jarvis an estimate, and it's in the thousands, and I
- 5 | -- I -- I would hold that as an estimate.
- 6 Q. And to the extent that Fertitta owes service fees on its
- 7 | 18-percent interest and its 13-percent interest because those
- 8 | were not deducted from it, that's money that's owed to
- 9 USA Capital Mortgage.
- 10 A. That's correct.
- 11 Q. And that could be adjusted as payments are received going
- 12 forward, can it not?
- 13 A. Potentially, yes, it could.
- 14 Q. Yeah. Let me read paragraph 47 from your fifth
- declaration, the one that was just filed. "For the reasons
- 16 stated above, based on my business judgment as the
- chief restructuring officer of these debtors and of USACM, in
- 18 particular, Fertitta does not adequately represent the interest
- 19 of the direct lenders who are the true creditors of USACM
- 20 because their principal repayments were diverted prepetition
- and who have the most to lose or gain by the success of the
- 22 debtor's reorganization efforts." Who are you referring to as
- 23 | the true creditors of USACM?
- 24 A. The individual -- Mr. Gordon, the individual investors
- 25 where their collateral has been diverted where the -- where the

- 1 -- they have -- the loan has been paid off, the collateral is
- 2 released, and they are a true unsecured creditor.
- Q. Okay. We're talking about the sold-out, the ones who had
- 4 | USA Capital Mortgage receive payments, released the deed of
- 5 trust, the note's paid off, and they never saw their money.
- 6 A. That's correct.
- 7 Q. Okay. They have no collateral left.
- 8 A. Their collateral was released.
- 9 Q. They're purely unsecured.
- 10 A. The borrower paid the --
- 11 Q. Okay.
- 12 A. The borrower repaid the loan. He had a -- he had his liens
- 13 released, and the money was never paid back to those investors.
- 14 Q. Okay. Do you know who the U.S. Trustee composed the
- 15 Executory Contracts or I call the Official Committee of
- 16 Direct Lenders who it composed that committee of?
- 17 A. A series of direct lenders.
- 18 Q. Are any of those direct lenders true creditors?
- 19 A. I believe that Terry is.
- 20 Q. On one loan.
- 21 A. Yes.
- 22 Q. On the rest of the loans, he's a direct lender.
- 23 A. Yes.
- Q. So isn't the statement that Fertitta does not adequately
- 25 represent the interests of direct lenders who are true

- creditors of USACM also apply to everyone else on that 1 committee save except for Mr. Helms wearing one arm?
- It -- it does, but, Mr. Gordon, where I was going is that I 3
- really feel that, you know, people that have a stake in the
- reorganization of the company should be represented on that
- 6 committee.

- And doesn't that really mean, Mr. Allison, that what you're Q. really asking the U.S. Trustee to do or the Court to do is to
- 9 address that issue because I agree with you.
- 10 Those people are not represented on any committee at this
- time, and either expand this committee or add them to the 11
- Unsecured Creditors Committee? 12
- 13 Either solution. Α.
- Q. Either solution. 14
- 15 A. But I do think that they need to be -- they need to have a
- 16 voice.
- I agree. And how much are there? 17 Q.
- 18 As I said, there -- there is about 50 -- if you do them in
- dollar amounts, about \$50,000,000 worth of dollars that need to 19
- 20 -- need to -- should have a voice.
- 21 Q. The last number I heard was 35.
- Well --22 Α.
- 23 Q. So it's up --
- 2.4 -- what's --Α.
- 25 -- to 50? Ο.

```
It -- there's $50,000,000 of collateral that's been
 1
      Α.
 2
      diverted in -- in total.
 3
                MR. GORDON: Your Honor, I have no further questions.
           I firmly agree --
 5
                THE COURT: Okay.
                MR. GORDON: -- with you, Mr. Allison --
 6
                THE COURT: All right.
                MR. GORDON: -- on that point.
 8
 9
                THE COURT: Mr. Landis.
           (Colloquy not on the record.)
10
11
                THE COURT: Well, there he is bringing the code out
12
      again.
                MR. LANDIS: Sometimes, it helps, Judge. If you
13
14
      wouldn't mind leaving them right there --
15
           (Colloquy not on the record.)
16
                MR. LANDIS: -- that would be fine.
17
           Good morning, Mr. Allison.
                THE WITNESS: Good morning, Mr. Landis.
18
                MR. LANDIS: It hasn't gotten to afternoon, yet, huh?
19
                THE WITNESS: We're getting close.
20
                MR. LANDIS: A lot of the stuff I would have covered,
21
22
      Mr. Gordon has asked you. I'm going to try to be brief. Fair
23
      enough?
2.4
                THE WITNESS: Thank you.
25
                              CROSS-EXAMINATION
```

```
BY MR. LANDIS:
 1
           How many members are on the Direct Lenders Committee?
 2
           I believe seven.
      Α.
          Okay. Who are they?
      Q.
 5
          Oh, I can't give you all their names off the top of my
      head. Terry -- I -- I have spoken with -- with Terry on
 6
      several occasions. I met with him last night. I have
      spoken to Ned Homfeld on -- on -- on a couple of
 8
 9
      occasions.
           There are other members I've met face to face, but,
10
11
      frankly, I haven't spoken to them. I -- I can't remember their
      names off the top of my head, and, obviously, Mr. Bullard.
12
           (Colloquy not on the record.)
13
      BY MR. LANDIS:
14
          Mr. Bullard is in the courtroom, isn't he?
15
16
      A. Yes, he is.
17
                MR. LANDIS: Mr. Bullard, will you stand up for me,
18
      please.
19
      BY MR. LANDIS:
           You talked about Terry. Who's Terry?
20
           Terry Helms. He's No. 2 and No. 3.
21
2.2
                MR. LANDIS: And, Terry, is he here?
                MR. HELMS: Yes.
23
24
                MR. LANDIS: Can you stand up for me, too.
25
       BY MR. LANDIS:
```

- 1 Q. Homfeld, Inc., or Homfeld, LLC, --
- 2 A. Ned --
- 3 Q. -- Edward Homfeld, is that --
- 4 A. Ned Homfeld, I believe he's in -- in Detroit today.
- 5 Q. Okay.
- 6 A. He called me yesterday with a 313 area code.
- 7 Q. How about Arthur Polacheck (phonetic), have you talked to
- 8 him?
- 9 A. No. I try to return as many calls as I can in a day.
- MR. LANDIS: All right. Is Mr. Polacheck out there?
- 11 Not so far.
- 12 BY MR. LANDIS:
- 13 Q. How about Dennis Flier, Inc., Defined Benefits Trust? Have
- 14 you met Dennis?
- 15 A. I've met him at a committee meeting, sir.
- 16 MR. LANDIS: Dennis, are you here? I know the answer
- 17 to the last one, except for you can't see it.
- 18 BY MR. LANDIS:
- 19 Q. Jim McCollum, do you know Mr. McCollum?
- 20 A. No, not personally.
- 21 MR. LANDIS: Mr. McCollum, I know you're here. Are
- 22 you here? Stand up for me.
- 23 BY MR. LANDIS:
- Q. You'd agree with me that these are pretty important folks
- 25 in connection with the administration of these cases, right?

```
Absolutely.
 1
      Α.
           It's good to meet them, isn't it?
 2.
      Q.
 3
      Α.
           Yep.
                MR. LANDIS: Thank you. You can have a seat.
           (Interruption over the telephone line at 11:17:34 a.m.)
 6
      BY MR. LANDIS:
           You indicated in response to some testimony from Mr. Gordon
      that there were some folks that had been overpaid and some
 9
      folks that had been underpaid, right?
10
                THE COURT: I'm sorry.
           Somebody's on the line talking to somebody else at the
11
12
      same time. Please mute your phones.
           Go ahead. Sorry.
13
                MR. LANDIS: That's all right, your Honor.
14
15
       BY MR. LANDIS:
           I just have a few questions with respect to the folks that
16
      we just identified.
17
18
           (Interruption over the telephone line at 11:17:57 a.m.)
19
      BY MR. LANDIS:
20
           In connection with today's hearing, you have prepared an
21
      analysis with respect to the financial situation that
      Fertitta Enterprises find itself in; is that right?
22
          That's correct.
23
      Α.
24
      Q. Have you done a similar analysis with respect to
25
      Helms Homes?
```

- 1 A. With Mr. Helms, we've have discussions. I have not
- 2 | finalized the analysis, but we've had discussions.
- 3 Q. So you've had discussions, but you don't have anything here
- 4 before the Court in the form of a report; is that right?
- 5 A. That's correct.
- 6 Q. How about Terry Helms Living Trust? Have you done a
- 7 | similar analysis to what you did for Mr. Bullard in connection
- 8 with Terry Helms Living Trust?
- 9 A. No, I have not. But, again, as I said, I made --
- 10 Q. That --
- 11 A. I've been --
- 12 Q. That's fine.
- 13 A. -- in discussion with him.
- 14 Q. You've answered my question. How about Homfeld, LLC?
- 15 A. No.
- 16 Q. How about Arthur Polacheck?
- 17 A. No.
- 18 Q. How about Dennis Flier?
- 19 A. No.
- 20 Q. How about Jim McCollum?
- 21 A. No.
- 22 Q. Why haven't you done a status update for those folks who
- 23 are six-sevenths of this committee like you did for Fertitta?
- 24 A. We have -- I've looked at Mr. Helms' position. I know
- 25 that he's in a nonperforming loan -- or in a loan that was

```
diverted.
 1
           I've looked at each of the individuals that are in -- on
 2
      the committee with respect to what -- where their loans are at,
 3
      and they would be net -- if I were to do the analysis,
      Mr. Landis, they would end --
 6
      Q.
           And you haven't done it yet, right?
           Well, I had --
      Α.
           So --
 8
      Q.
 9
           I have --
      Α.
10
      Q.
           Well, let --
           I --
11
      Α.
           Let's stop because I don't want to argue with you, but I
12
      want the record to be clear. You haven't done that analysis
13
      with respect to any entity other than Fertitta; is that right?
14
15
           Where I have it today to bring to court, I -- I have looked
16
      at each --
17
           Okay.
      Q.
18
         -- of these loans.
           But you've answered my question.
19
20
           (Interruption over the telephone line at 11:19:39 a.m.)
21
      BY MR. LANDIS:
           You can't say that anybody else on this committee, the
22
23
      other six members, are not representative of the constituents
24
      they represent, can you?
           I don't believe any of the other outside of Mr. Helms that
25
```

- 1 they had their collateral diverted.
- 2 Q. So six-sevenths of the committee is consistent with the
- 3 direct lenders, generally; is that right?
- 4 A. Well, six-sevenths are direct lenders, and, well, I think
- 5 they're all direct lenders, Mr. Landis.
- 6 (Interruption over the telephone line at 11:20:06 a.m.)
- 7 BY MR. LANDIS:
- 8 Q. Right.
- 9 A. So seven-sevenths are direct lenders. With respect to
- 10 collateral being in a loan where it's been paid off, Mr. Helms
- is the one that has -- unfortunately, has a loan that's been
- 12 paid off, and --
- 13 | Q. We'll come back to that. You have indicated I think in
- 14 your testimony, previously -- and I want to be clear -- that
- 15 while Fertitta Enterprises received interest overpayments
- 16 thousands of others in the investor body that covers these five
- cases received similar payments; isn't that right?
- 18 A. Yes.
- 19 Q. I'm curious about something. I have to ask you. That's
- 20 Exhibit No. 3. You testified in response to questions from
- 21 Ms. Jarvis earlier, right?
- 22 A. That's correct.
- 23 Q. What's the date on that document?
- 24 A. February 28th, 2006.
- 25 Q. Who prepared that document?

- 1 A. It was prepared internally at USA Capital.
- 2 Q. Before or after you got started?
- 3 A. Before.
- 4 Q. Okay. And you used documents just like this one in a
- 5 series to come up with information to talk about whether or not
- 6 Fertitta is representative; is that right?
- 7 A. That's correct.
- 8 Q. As you sit here today, are you willing to tell Judge Riegle
- 9 under oath that the information that's contained in these
- documents prepared by the predecessor to you at USA Capital are
- 11 true and accurate in all respects?
- 12 A. No. Because we've -- we've gone back and restated them.
- 13 (Interruption over the telephone line at 11:21:48 a.m.)
- 14 BY MR. LANDIS:
- 15 | Q. So they're not accurate; isn't that right?
- 16 A. They -- they're not -- what we've done is gone back and
- 17 reflect -- restated every -- every loan.
- 18 Q. Well, sure. Because when you do that, you find out there
- 19 are problems with respect to the accuracy of those documents,
- 20 right?
- 21 A. That's correct.
- 22 Q. Okay. Mr. Gordon touched on one of them. You gave the
- 23 Court a declaration in support of removing
- 24 Fertitta Enterprises, right?
- 25 A. Yes.

- 1 Q. Looking at paragraph 46, "USACM's prepetition business
- 2 records and accounting systems indicate that Fertitta received
- 3 approximately 2.1 million dollars in interest payments from USA
- 4 that had not been collected from the borrowers, " right?
- 5 A. That's correct.
- 6 Q. That's what USA Commercial Mortgage's records --
- 7 A. Showed.
- 8 Q. -- just like that indicated, right?
- 9 A. Yes.
- 10 | Q. But you reconstructed them because you didn't believe in
- 11 the accuracy of them; isn't that right?
- 12 A. That's correct.
- 13 Q. And you were smart not to, weren't you?
- 14 A. Yep. At least, I believe I was.
- 15 Q. Well, then, yesterday, it was 588,000 after you had done
- 16 your work up to that time, right?
- 17 A. That's correct.
- 18 Q. Okay. And, today, it's a million--five?
- 19 A. That's correct.
- 20 Q. Are you --
- 21 A. And that's --
- 22 | Q. Are you willing to testify under oath in response to this
- 23 direct question that that is the exact amount, 1.5 million
- 24 dollars, that was overpaid to Fertitta Enterprises in
- 25 connection with this interest?

- 1 A. Yes.
- 2 Q. We talked about interest rates in connection with the loans
- 3 | that Fertitta Enterprises participated in when you were talking
- 4 to Ms. Jarvis and when you were talking to Mr. Gordon, right?
- 5 A. That's correct.
- 6 Q. When were those interest rates negotiated?
- 7 A. It looked like at the inception of the loan.
- 8 | Q. Okay. When were the exit fees negotiated?
- 9 A. At the inception of the loans.
- 10 Q. Were you present for any of those negotiations?
- 11 A. No.
- 12 Q. But if the borrower was there, they might have some
- 13 recollection of what was discussed, right?
- 14 A. Yes.
- 15 | Q. And they'd have better information of that conversation
- 16 than anything that you would have based on your review of the
- business records; isn't that true?
- 18 A. Yes.
- 19 Q. Okay. I want to talk about the exit fees because, boy,
- 20 that just seems pernicious. You talked about it as a success
- 21 fee, right?
- 22 A. Yes.
- 23 Q. That means if the loan succeeds in paying off, and the
- 24 borrower gives all the money back the investors receive their
- 25 rate of interest. And at that point in time, they're paid in

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full, right?
A. That's correct.
Q. Okay. And it doesn't happen until the loans pay off.
A. That's correct.
Q. And the borrowers get paid in full.
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- 6 A. Yes.
- 7 Q. And then USA Commercial Mortgage after that gets its fee --
- 8 A. Yes.
- 9 Q. -- and then in this particular instance split a portion of
- 10 that fee by virtue of an agreement with Fertitta Enterprises at
- 11 the time of the loans; isn't that right?
- 12 A. At the time the loan is paid back.
- 13 (Interruption over the telephone line at 11:25:07 a.m.)
- 14 BY MR. LANDIS:
- 15 Q. You aren't suggesting, are you, that Fertitta Enterprises
- 16 after they found out there were problems came back in and
- 17 strong-armed anybody, are you?
- 18 A. No.
- 19 Q. Oh, okay. So to the extent that exit fees were earned, the
- 20 underlying investors got made whole and earned the rate of
- 21 return they expected, right?
- 22 A. That's correct.
- 23 (Interruption over the telephone line at 11:25:26 a.m.)
- 24 BY MR. LANDIS:
- 25 Q. We talked a little bit about who makes up the investor

```
body, and we talked a little bit, too, about who was selected
 1
 2
      to comprise this committee. Did you do some work in advance of
 3
      the filing of these cases?
           (Interruption over the telephone line at 11:25:44 a.m.)
 5
                THE COURT: Excuse me.
 6
           On the phone, please, mute your phone.
           (Interruption over the telephone line at 11:25:46 a.m.)
 8
                THE COURT: Mute the phone, please.
 9
                MR. LANDIS: Honest, I'll quit talking faster.
                THE COURT: It could be a crossed wire on top of
10
11
      everything else. It's NSA.
12
           (Colloquy not on the record.)
                MR. LANDIS: Say when, Judge.
13
14
                THE COURT: I'm just concerned of the record.
           Are you okay, Helen? Is that --
15
16
                THE COURT RECORDER:
                                     Yes.
17
                THE COURT: All right.
18
                THE COURT RECORDER: (Indiscernible).
19
           Thank you.
                THE COURT: It's a little --
20
           (Interruption over the telephone line at 11:26:15 a.m.)
21
2.2
                THE COURT: It's annoying, but --
23
                THE COURT RECORDER: Yes, it is.
24
                THE COURT: Okay.
25
           (Interruption over the telephone line at 11:26:20 a.m.)
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THE COURT: I'm not going to say anything.
 1
                MR. LANDIS: Thank you.
 2
 3
                UNIDENTIFIED SPEAKER: Your Honor, we could ask the
      operator and find out which line is talking and then have that
 5
      line disconnected.
 6
                THE COURT: Can somebody do that?
           (Colloquy not on the record.)
 8
                UNIDENTIFIED SPEAKER: Let me try it.
 9
                THE COURT: All right. Thank you.
           (Interruption over the telephone line at 11:26:35 a.m.)
10
11
                MR. LANDIS: While they're doing that, Judge, may I
12
      approach and have --
                THE COURT: Yes.
13
                MR. LANDIS: -- an exhibit marked?
14
           (Trustee's Exhibit A was marked
15
16
           for identification.)
17
                MR. GORDON: Your Honor, I guess that means we're not
18
      going to have the NSA on the list of the people we're going to
19
      inquire of.
                THE COURT: Yeah.
20
21
           (Colloquy not on the record.)
2.2
                UNIDENTIFIED SPEAKER: Please mute your phone using
23
      star 6, star 6.
2.4
           (Colloquy not on the record.)
25
                MR. LANDIS: I was just looking out there to see if
```

```
anybody was pointing their phones at me, yet.
1
 2
           (Interruption over the telephone line at 11:27:00 a.m.)
 3
                MR. LANDIS: Do you want to go the --
                THE WITNESS: Well, it is lunchtime someplace.
 5
                MR. LANDIS: Yeah. Do you want to go to the
 6
      Weiners Circle and have some hot dogs?
           (Colloquy not on the record.)
                MR. LANDIS: I've been doing this almost 18 years.
 8
9
      I've never done this.
10
                THE COURT: Okay.
11
                MR. LANDIS: All right.
12
                UNIDENTIFIED SPEAKER: Your Honor, I just spoke to
      the operator, and she is going to listen in to see who it is
13
14
      that's talking over the proceedings and, hopefully, mute them
      or disconnect them.
15
16
                THE COURT: All right. Thank you so much.
17
      right.
18
                MR. LANDIS: I'm --
                THE COURT: Go ahead. I'm so sorry.
19
20
                MR. LANDIS: No worries, your Honor. We're about
21
      done, anyway.
22
       BY MR. LANDIS:
23
           Mr. Allison, when I left thinking about hot dogs, I asked
      you if you'd done some work in advance of the filing of these
24
25
      cases. Had you done some of that work?
```

- 1 A. Yes, I did, and I met with you prepetition as well.
- 2 Q. Right. And in connection with that conversation, did you
- 3 provide me with some information regarding the top-20 investors
- 4 in USA Commercial Mortgage?
- 5 A. Yes, I did.
- 6 Q. I put up what's now been marked for purposes of
- 7 identification as Exhibit A, Mr. Allison. Do you recognize
- 8 that document?
- 9 A. Yes.
- 10 Q. And what is it?
- 11 A. It's what I provided you, Mr. Landis.
- 12 Q. Okay. And I know what it is. You know what it is. Tell
- 13 | the folks that don't.
- 14 A. Sure. It's essentially a list of -- a list of the top
- 15 creditors which has USA Diversified Trust Deed Fund with a
- 16 current balance of -- a current balance of \$80,000,000,
- 17 First Capital with a balance of 65,000,000, and then
- 18 Fertitta Enterprises with a balance of \$12,000,000 -- and --
- 19 | and I could go down the list -- Terry Helms with a balance of
- 20 | 5.7 million.
- 21 Q. All right. Fair enough. I don't need you to go through
- 22 | everybody because the list is self-explanatory, Mr. Allison,
- 23 but did you prepare this document in anticipation of the filing
- 24 of these cases?
- 25 A. I had one of my staff prepare it under my direction.

```
All right. And to the best of your knowledge, is it a true
 1
      Q.
 2
      and accurate representation of the information as to the
 3
      20-largest investors in USA Commercial Mortgage?
          Yes. And --
                MR. LANDIS: All right. Your Honor, it's been marked
 6
      for purposes of identification as Exhibit A. I'd move to admit
      it into evidence.
 8
                THE COURT: All right. I assume there's no
 9
      objection.
10
           It's admitted.
           (Trustee's Exhibit A was admitted
11
           into evidence.)
12
13
                MR. LANDIS: Thank you.
14
                THE COURT: And with respect to the other exhibits --
                MS. JARVIS: Yeah. I --
15
                THE COURT: -- nobody formally moved --
16
                MS. JARVIS: I would ask. I was going to ask --
17
18
                THE COURT: Okay.
                MS. JARVIS: -- when I got up again that
19
20
      (indiscernible) because I neglected --
21
                THE COURT: All right.
                MS. JARVIS: -- to ask --
22
23
                THE COURT: Any objection?
24
                MS. JARVIS: -- that they be admitted.
25
                MR. LANDIS: I have objection to several of them.
```

```
1
      They're hearsay, and several of them aren't relevant.
 2
                THE COURT: Oh --
 3
                MR. LANDIS: They haven't been offered --
                THE COURT: -- all right.
 5
                MR. LANDIS: -- or admitted, and so --
 6
                THE COURT: Okay. So we'll go back through those
 7
      later.
                MR. LANDIS: Yeah.
 8
 9
       BY MR. LANDIS:
10
           The bottom line, Mr. Allison, is tell the Judge who the
      single-largest nondebtor investor is in USA Commercial
11
12
      Mortgage.
13
          Yeah. At the time of that report, it was
      Fertitta Enterprises.
14
15
           Has that changed?
16
           In understanding some of the trusts out -- out there,
      actually, I think Mr. Helms may have a larger amount when I add
17
18
      up all of his bits and pieces.
19
           Okay. By the way, what -- I almost forgot. How many votes
20
      per person on the committee?
21
          I believe Mr. Helms has two.
         Everybody else?
22
      Q.
23
      Α.
           One.
24
           Thank you. So Fertitta Enterprises for all we've talked
      Q.
25
      about has one vote out of seven; is that right?
```

A. Yes.

- 2 Q. And, in fact, Mr. Helms commands more votes?
- 3 | A. Two.
- 4 (Colloquy not on the record.)
- 5 BY MR. LANDIS:
- 6 Q. We talked about true unsecured creditors. I want to visit
- 7 | with you a little about that, see what you know. In order for
- 8 the people that you said you're concerned about not having
- 9 representation, the loan that they invested in had to pay off
- 10 before the bankruptcy cases were filed, right?
- 11 A. Yes. Or -- or have their collateral diverted.
- 12 Q. And that had to happen prepetition no matter what, right?
- 13 A. Yes.
- 14 Q. Because if it happened after the fact, you're the new
- 15 sheriff in town, and you got the money, and you're holding it
- 16 for the investors; isn't that right?
- 17 A. I'm holding all the money I've collected which is both --
- 18 -- both -- which was some of the loans that we're -- that we --
- 19 we've collected postpetition that has prepetition money in it.
- 20 Q. All right. How many loans are there where the borrower
- 21 paid off and the borrower payments were diverted to the extent
- 22 that there's no money in your Collection Account as you sit
- 23 here today?
- 24 A. Four.
- 25 Q. What are those loans?

```
I'm going -- I'd have to go through my list of them to go
 1
      Α.
 2
      -- to give you each of them. And in addition to that, there's
 3
      other loans that were carried on the books that actually the
      collateral was released --
 5
      Q. Okay.
 6
           -- as we've continued to go through the investigation.
 7
           For example, Sheraton Hotel, the loan was foreclosed on
      two years ago, guarantee released. The loan still stayed on
 8
 9
      the books.
10
           So, in other words, you're sure that there are
11
      four loans --
12
           And --
      Α.
13
      Q.
           -- that were --
14
      Α.
           And it's growing.
15
      Q.
           Okay. Does Beastar, LLC, strike you as being --
16
           It's one --
      Α.
17
           -- one of those?
      Q.
18
           -- of them.
      Α.
           How about Beau Rivage Homes?
19
20
      Α.
           Yes.
21
      Q.
           Freeway 101?
22
      Α.
           Yes.
23
           How about Universal Hawaii?
      Q.
24
      Α.
           Yes.
25
           Those are the four, right?
      Q.
```

A. Right.

- 2 Q. Okay. And there might be others where there were partial
- 3 diversions of borrower payments or collateral, too, and you're
- 4 looking into that, right?
- 5 A. Yeah. There -- there are -- there were partial diversions.
- 6 But as I said, the Sheraton is another transaction where --
- 7 where there appeared to be a loan on the books, and there
- 8 really wasn't.
- 9 Q. The idea of this whole exercise is that when you're done
- 10 | with your forensic accounting we'll be able to identify in
- addition to these four loans the ones where partial borrower
- 12 payments were misappropriated.
- 13 A. Correct.
- 14 Q. So that's being addressed as I'm talking to you, right?
- 15 A. Yes.
- 16 Q. You know, it's interesting. In each of those four loans on
- 17 | your loan summary that you filed on May 31st of this year, the
- 18 amount of the loan was not shown in any of them. Do you have
- 19 any information as to how much those loans were actually for?
- 20 A. I can't -- I think that the total loan value on -- I -- I
- 21 | -- I'd have to go through each of the loans. I don't want to
- 22 give you a guess today.
- 23 Q. Okay. Well, let me just ask you and see if these numbers
- 24 sound about right. In Beastar, LLC, does it sound like maybe
- 25 | 3,124,999.81? Sound about right?

- 1 A. It sounds about right.
- Q. Yeah. How about Beau Rivage at \$432,349? Does that sound
- 3 about right?
- 4 A. Yeah. And that's one we're -- we continue to look into
- 5 to --
- 6 Q. Okay.
- 7 A. -- to get to the right number.
- 8 0. Yeah. It --
- 9 A. The total amount that's -- that you would get to to go
- 10 through all your -- the four loans is about \$15,000,000.
- 11 | Q. Sure. Freeway 101, how does \$3,750,000 strike you?
- 12 A. Yes.
- 13 \mid Q. And Universal Hawaii at \$5,166,412.53, does that sound
- 14 about right?
- 15 A. Yes.
- 16 Q. Would it surprise you if I got those numbers from your
- 17 | loans by -- or let's try again -- investors-by-loan summary
- 18 that you gave me in connection with this case at the inception
- 19 of it?
- 20 A. No.
- 21 Q. Well, why wasn't it in your loan summary?
- 22 A. When we went through the loan summary that we're going
- 23 | through is to do a due-to and due-from. As I said, we're
- 24 | trying to investigate each of the pieces of those loans that
- 25 come through. That's why as we've continued to work on them

```
1
      they've been under the to-be-determined category.
 2
                MR. LANDIS: Okay. See, because now I've got to make
 3
      some more exhibits, and I apologize for that.
           May I approach, your Honor?
                THE COURT: Um-h'm.
 5
 6
           (Colloquy not on the record.)
           (Trustee's Exhibit B was marked
           for identification.)
 8
       BY MR. LANDIS:
 9
10
           Mr. Allison, I'm going to put up on the overhead here a
      document. I'm going to tell the Court and the parties here
11
12
      it's been identified for purposes of identification as
13
      Exhibit B.
           And I will also tell you that the markings at the top are
14
15
      markings that I made, and they were not on the original
      exhibit; is that fair?
16
           Fine.
17
      Α.
18
           Do you recognize this document?
19
           It's the Beastar loan-origination document.
      Α.
20
           Prepared by?
      Q.
21
           Prepared by our -- prepared by our group.
           Oh, okay. When is it as of?
22
      Ο.
23
           I don't -- I'd have to just look at the date of it to -- to
      do it, but I'm sure it was probably done --
24
25
      Ο.
           The lower --
```

```
-- as --
 1
      Α.
           -- left-hand corner.
 2
      Q.
           That's not visible to me.
 3
                MR. LANDIS: May I approach?
                THE COURT: Yes.
 5
 6
           (Colloguy not on the record.)
 7
                THE COURT: Did we lose, Chuck?
           Eileen --
 8
 9
                MR. LANDIS: (Indiscernible) read (indiscernible).
                THE COURT: -- did we lose Chuck?
10
                THE WITNESS: Well, that's the way you -- and -- and
11
12
      we just went -- we had it --
13
                THE COURT: We need to get him --
14
                THE WITNESS: -- put together.
15
                THE COURT: -- to put this stuff on the monitors.
                THE WITNESS: I don't have any list.
16
                THE COURT: Where did he go?
17
18
                THE CLERK: (Indiscernible).
                THE WITNESS: I'll --
19
20
                MR. LANDIS: (Indiscernible).
21
                THE WITNESS: I'll submit to you the date.
                MR. LANDIS: Okay. Are you (indiscernible)?
22
23
                THE WITNESS: Yeah. Okay.
      BY MR. LANDIS:
24
25
      Q. Mr. Allison, I approached you and showed you Exhibit B, and
```

```
we discussed it. Would you agree with me that Exhibit B is the
 1
      preliminary analysis for Beastar, LLC, as of April 19th of
 2
 3
      2006?
      Α.
           Yes.
 5
                THE COURT: Wrong way, Eileen.
                MR. LANDIS: What is it with me?
 6
                THE COURT: No.
                MR. LANDIS: That's twice I've been --
 8
 9
                THE CLERK: Well --
                THE COURT: It --
10
11
                MR. LANDIS: -- in your --
12
                THE COURT: You know, it's us.
                THE CLERK: -- (indiscernible) --
13
14
                THE COURT: We keep meaning --
                THE CLERK: -- (indiscernible).
15
16
                THE COURT: We keep meaning to have remedial
17
      audiovisual.
18
                THE CLERK: (Indiscernible).
19
                THE COURT: And we never quite do it, so --
                THE CLERK: Well, let me get that --
20
                THE COURT: We need a --
21
2.2
                THE CLERK: -- (indiscernible).
23
                THE COURT: Has anybody got a ten-year-old here that
      could run this for us?
24
25
                THE CLERK: No. What did I do?
```

```
MR. LANDIS: Your Honor, I'm afraid to start pushing
1
 2
      buttons for fear that it won't come back on.
 3
                THE COURT: And I didn't touch anything.
                MR. LANDIS: I didn't, either.
 5
                THE CLERK:
                           I --
 6
                THE COURT: So I didn't hit --
 7
                THE CLERK: I did.
                THE COURT: -- the Judge override.
 8
9
                MR. LANDIS: Oh, okay.
                THE CLERK: I was trying to get this monitor up, and
10
11
      it took it right (indiscernible).
12
           (Colloquy not on the record.)
13
                MR. LANDIS: I --
                THE WITNESS: My monitor's on, too.
14
                MR. LANDIS: Good.
15
16
                THE COURT: Oh, there's nothing on the screen, is
17
      there?
18
                MR. LANDIS: There wasn't then.
                THE COURT: Oh, okay.
19
                MR. LANDIS: There is now.
20
21
           (Colloquy not on the record.)
22
                THE CLERK: Oh.
23
                THE COURT: Oh, okay.
                THE CLERK: Is your screen working now?
24
25
                THE WITNESS: Yes.
```

```
THE CLERK: Good.
1
 2
      BY MR. LANDIS:
 3
      Q.
          Can you see better now, Mr. Allison?
      Α.
          Yes.
 5
                MR. LANDIS: All right.
6
                THE COURT: Is your monitor working?
                THE WITNESS: Yes.
                THE COURT: Oh, good. Okay.
 8
9
      BY MR. LANDIS:
10
           And can you see that April 19th --
      Q.
11
      A. April 19th --
          -- date?
12
     Q.
          -- 2006.
13
      Α.
        And prepared by your group?
14
      Q.
15
     Α.
          Yes.
16
           (Colloquy not on the record.)
17
     BY MR. LANDIS:
18
           I'm going to turn to the last page of Exhibit B. What's
19
      the total funded amount? Can you read it?
      A. 3.1 million dollars.
20
      Q. It's 3,124,999.81, right?
21
22
      Α.
          Yes.
                MR. LANDIS: Okay. We'd offer Exhibit B, your Honor.
23
                THE COURT: All right. Any objection? No? All
24
25
      right.
```

```
That's admitted.
1
 2
           (Trustee's Exhibit B was admitted
 3
           into evidence.)
                MS. JARVIS: And I would just note, your Honor, that
      there is no foundation with the handwriting on there, so we're
 5
 6
      just talking about --
 7
                THE COURT: No. He said that --
                MS. JARVIS: -- the document --
 8
9
                THE COURT: -- he done --
                MS. JARVIS: -- (indiscernible).
10
11
                THE COURT: -- that.
                MS. JARVIS: Okay.
12
13
                THE COURT: And he concedes that.
14
           (Colloquy not on the record.)
15
                THE COURT: I think we got it. We were having
16
      trouble getting the monitor on, and I think it's on now.
17
           Are we all right, Eileen, on the AV?
18
                THE CLERK: Uh-huh.
                THE COURT: Eileen --
19
                THE CLERK: Yeah.
20
21
                THE COURT: -- we're okay now, right?
22
                THE CLERK: We're fine.
23
                THE COURT: Okay. Sorry, Chuck.
24
           Thank you.
25
                CHUCK: That's fine.
```

```
BY MR. LANDIS:
 1
 2
           Mr. Allison, I'm going to put what's been marked for
      purposes of identification as Exhibit C on the board. Do you
 3
      recognize that document?
           Beau Rivage. It's the Beau Rivage loan-origination
 6
      document --
      Q. Okay. And looking down in the bottom left-hand corner,
 8
      can --
 9
          -- prepared April 19th by our group.
10
      Q.
           Okay. And the last page of Exhibit C, are you able to tell
      the total funded amount in connection with the
11
12
      Beau Rivage Homes loan?
13
          $432,349.21.
      Α.
                MR. LANDIS: I'll move to admit Exhibit C,
14
15
      your Honor.
16
                THE COURT: All right. That's admitted.
           (Trustee's Exhibit C was admitted
17
18
           into evidence.)
                THE COURT: Now, he's already agreed with you as to
19
20
      these amounts. Can we just admit them --
21
                MR. LANDIS: I --
                THE COURT: -- or --
22
23
                MR. LANDIS: I --
24
                THE COURT: You've only got two more, but --
                MR. LANDIS: That's it. I'll go quickly --
25
```

```
1
                THE COURT: Okay.
 2
                MR. LANDIS: -- your Honor.
 3
                THE COURT: Thank you.
 4
      BY MR. LANDIS:
 5
      Q.
           Exhibit D, Mr. Allison?
 6
      Α.
           Freeway 101.
          As of when?
      Q.
          April 19th.
      Α.
 9
           Who prepared it?
      Q.
10
      Α.
           Some -- our -- our group prepared it.
          And on the last page, funded amount?
11
      Q.
12
           3 -- three-million-seven-fifty.
      Α.
13
                MR. LANDIS: I move to admit Exhibit D --
14
                THE COURT: All right. It --
15
                MR. LANDIS: -- your Honor.
16
                THE COURT: It's admitted and hearing no objection.
17
           (Trustee's Exhibit D was admitted
18
           into evidence.)
      BY MR. LANDIS:
19
20
           Exhibit E, Mr. Allison?
      Q.
21
           Universal Hawaii.
      Α.
22
           The lower left-hand corner --
      Q.
23
      A. April 19th --
24
      Q.
          -- of the first page?
25
          -- 2006 --
      Α.
```

```
We've got this one --
 1
      Q.
 2
      Α.
           -- by Mesirow.
 3
           -- marked as Exhibit E. Do you see that?
      Α.
           Yes.
      Q.
           The last page of Exhibit E shows what funded amount?
 6
      Α.
          $5,166,412.53.
           All right. Do you know who the largest investors --
      Q.
                MR. LANDIS: Oh, before I forget, your Honor, I'd
 8
 9
      move to admit Exhibit E.
10
                THE COURT: All right. That's admitted.
           (Trustee's Exhibit E was admitted
11
           into evidence.)
12
      BY MR. LANDIS:
13
           Mr. Allison, do you know who the three-largest investors in
14
15
      Beastar are?
16
           Not off the top of my head, Mr. Landis.
      Q.
           Do you know Dwayne Deverell (phonetic)?
17
18
           No.
      Α.
19
           Do you know USA National Fund (phonetic)?
```

- 20 Α. No.
- 21 Q. You don't know anything --
- USA National Fund, yes, it's one of our -- one of our 22 Α.
- debtor entities. 23
- 24 Okay. One of your debtor entities? Q.
- 25 A. USA National Fund?

- 1 Q. Yes.
- 2 A. I'm sorry. I don't have it in front of me.
- 3 Q. Fair enough. How about Robert J. Verchota?
- 4 A. No. I'm sorry. I don't know him.
- 5 Q. If I told you that those were the three-largest investors
- 6 based on your preliminary summary, would you have any reason to
- 7 argue with me?
- 8 A. No.
- 9 Q. And in connection with Beau Rivage, if I said that
- 10 Maria Enamorado (phonetic), Pompei Lombardi (phonetic), and
- 11 | Morris E. Mansell look to have the largest interest, would you
- 12 | disagree with me?
- 13 A. No. And I don't know any of them as well.
- 14 Q. Fair enough. In connection with Freeway 101, do you know
- 15 Robert J. Kehl, K-e-h-1?
- 16 A. No.
- 17 Q. Would it surprise you that there are several investors who
- 18 have about 4.44-percent interest in that loan?
- 19 A. No.
- 20 Q. And in Universal Hawaii, do you know Larry Rieger
- 21 (phonetic)?
- 22 A. I've heard the name, but I don't know him.
- Q. Okay. He's got about a 2.94-percent interest in that loan.
- 24 Do you know Eugene Kady (phonetic)?
- 25 A. No.

```
Would it surprise you if there are several investors at
 1
      Q.
      1.14 percent?
 2
      Α.
           No.
           Let me ask you this. If these investors were solicited,
      Q.
 5
      and they were individuals that were willing to serve, and they
      were appointed to the Unsecured Creditors Committee, would that
 6
      address your concerns as you've identified them for the Court?
 8
           Yes, Mr. Landis.
 9
           And that doesn't mean that we have to reconvene or
      reallocate or appoint new folks in connection with the
10
11
      Executory Contracts Committee, right?
           No. I'm -- I'm -- what I'm trying to find is giving --
12
      give the people a voice that have had their total collateral
13
14
      diverted, I mean, where --
15
          And --
      Ο.
16
           -- where they have been -- where they're -- they're --
```

- 16 A. -- where they have been -- where they're -- they're --
- 17 they're truly out money, and they're a true creditor of the
- 18 estate.
- 19 Q. And it would be right, wouldn't it, to try to select the
- 20 people who have the largest financial stake from among those
- 21 loans?
- 22 A. Yes.
- MR. LANDIS: That's all I have, your Honor.
- 24 THE COURT: All right. Thank you. All right.
- 25 (Colloquy not on the record.)

```
THE COURT: Redirect.
 1
           Any other cross?
 2
 3
                UNIDENTIFIED SPEAKER: No, your Honor.
                THE COURT: Okay. Thank you.
 4
 5
           Redirect.
                MR. LANDIS: I bought it, and I didn't use it.
 6
                            REDIRECT EXAMINATION
       BY MS. JARVIS:
 8
 9
          Mr. Allison, you've been asked a lot of questions about
      your objection based on the fact that Fertitta is not a
10
11
      creditor of this estate, but that's only one of your
12
      objections, isn't it, that is the basis for your motion to
      remove?
13
           That's correct.
14
15
           (Interruption over the telephone line at 11:43:11 a.m.)
16
       BY MS. JARVIS:
17
           And what is the other basis?
18
          Basically, that Fertitta Enterprises is a co-lender. I
      mean, their -- their -- their transaction has been structured
19
      to be a co-lender with USA Commercial Mortgage in -- in these
20
21
      transactions as opposed to an investor. Their -- their loan
22
      structure is -- is -- is pari passu and equal to USA Commercial
23
      Mortgage as a co-lender.
24
           (Interruption over the telephone line at 11:43:36 a.m.)
25
      BY MS. JARVIS:
```

```
In that way, you believe they are not like any of the other
 1
      Q.
      investors, direct investors, in this case.
 2
 3
      Α.
           Yes.
                MR. GORDON: Your Honor, I'm going to object. It's
 5
      leading questions. And during the opening --
 6
                THE COURT: Sustained.
 7
                MR. GORDON: -- I let it go.
 8
                MS. JARVIS: Okay.
 9
                MR. GORDON: But this is redirect.
10
       BY MS. JARVIS:
           So do you believe that makes them different?
11
12
      Α.
         Yes. The --
           (Interruption over the telephone line at 11:43:58 a.m.)
13
      BY MS. JARVIS:
14
15
      Ο.
           And --
16
           The interest rate and the -- and sharing in fees are both
      different than any -- all the other investors.
17
18
           (Interruption over the telephone line at 11:44:02 a.m.)
                THE COURT: Excuse me.
19
20
           Whoever's on the phone, mute.
21
           Thank you.
       BY MS. JARVIS:
22
23
           You were shown by Mr. -- let me deal first with the issue
24
      of the creditor issue. You were showed by Mr. Landis the
      various schedules where the four loans that were paid off
25
```

- 1 showed various investors and how much their principal was
- 2 diverted in each of those loans. Do you recall that?
- 3 A. Yes.
- 4 Q. Are there other schedules or are there other amounts which
- 5 | were diverted by the debtor of principal beyond just those four
- 6 schedules?
- 7 A. Yes.
- 8 Q. So how would you determine -- could you determine the four
- 9 -- the largest creditors with principals diverted only from
- 10 those four loan payoffs?
- 11 A. No. There are others, and that's what we've been
- 12 continuing to work on, Ms. Jarvis.
- 13 | Q. And how would you have to go about determining that?
- 14 A. As we go through a loan -- on a -- on a loan-by-loan basis
- 15 to understanding where each of the net positions are on -- on
- 16 loans that have had, you know, partial releases or in the case
- of the Sheraton where it was foreclosure action, and the loan
- 18 still stayed on the books.
- 19 Q. And I believe you have -- you stated that you have
- 20 preliminarily looked at the members of the committee. You
- 21 mentioned that Mr. Helms is in a loan that paid off and
- 22 therefore would be a creditor of this estate. What about
- 23 Mr. Ned Homfeld?
- 24 A. I don't believe so.
- 25 | Q. And with respect to the direct lenders that had principal

```
paid off and diverted that are creditors of this estate, are
 1
      there to your knowledge any of those investors that aren't also
 2
      still investors in this estate, direct lenders?
           I'm sorry. It --
      Α.
 5
           So with respect when you look at those direct lenders who
      have had principal paid off and diverted, so that they're
 6
      creditors of this estate, are you aware of any of that group
      that aren't also still invested or direct lenders in other
 8
 9
      loans in this estate?
10
      Α.
           No.
11
           So in most cases, the lenders are involved in multiple
      loans?
12
13
      Α.
           Yes.
           Okay. You were also shown a schedule that demonstrated
14
      that Fertitta was actually paid the higher interest rates. Do
15
16
      you recall that it came from -- it was a February statement
17
      that came from --
18
      Α.
           Yes.
           -- the debtor's records, and you testified that you --
19
           (Interruption over the telephone line at 11:46:55 a.m.)
20
                MR. GORDON: Your Honor, I'm going to object to the
21
22
      form of the question. There is no evidence that Fertitta was
23
      paid a higher interest rate. The evidence is Fertitta was paid
24
      the interest rate, and these are the leading questions.
```

THE COURT: All right. I'll sustain on the grounds

25

```
of a leading question.
 1
 2
                MS. JARVIS: Okay.
 3
                THE COURT: And, please, don't go over things we've
      already gone over --
 4
 5
                MS. JARVIS: Okay.
                THE COURT: -- because our time --
 6
                MS. JARVIS: It --
                THE COURT: -- is getting short.
 8
 9
                MS. JARVIS: Yeah. Yeah. And all I was getting to,
      your Honor, is that he testified that that --
10
11
                THE COURT: Well, just ask a question.
12
                MS. JARVIS: Okay.
       BY MS. JARVIS:
13
           Have you independently gone back and verified whether the
14
      interest rate, the 18 percent on Hasley Canyon and the
15
16
      13 percent on Tapia Ranch, was actually paid to Fertitta?
17
      Α.
           Yes.
18
           With respect to your concern that the higher interest rate
19
      paid than other --
                MR. GORDON: Your Honor, I'm going to object to the
20
      use of the word "concern", and she's characterizing his
21
22
      testimony. If she has a question, ask the question.
23
           (Interruption over the telephone line at 11:47:54 a.m.)
24
                THE COURT: Okay.
25
                MR. GORDON: Let's not editorialize or add
```

```
additional --
 1
                THE COURT: Please just ask questions.
 2
 3
                MS. JARVIS: Okay.
      BY MS. JARVIS:
 5
           Have you interviewed Mr. Milanowski with respect to his
 6
      relationship with Fertitta and Mr. Bullard?
      Α.
           Yes.
         Have you interviewed other staff members at the debtor with
 9
      respect to their relationship to Mr. Bullard?
10
      Α.
           Yes.
         Do those interviews form the basis for your motion today?
11
12
      A. Yes.
                MR. LANDIS: Objection. Hearsay.
13
                MR. GORDON: Your Honor, objection. That is
14
15
      absolutely hearsay. You can't get it in the back door. You
16
      can't get it in the front door.
17
                THE COURT: Sustained.
18
                MR. GORDON: Counsel knows that. Move to strike the
19
      answer.
20
                MR. LANDIS: Hearsay.
21
                MS. JARVIS: Your Honor, he --
                THE COURT: Sustained.
22
                MS. JARVIS: He was asked whether there were
23
      documents on which he based that opinion. All I'm asking is if
24
25
      there weren't documents were there interviews upon which that
```

```
opinion was based.
1
                MR. LANDIS: So there were interviews, your Honor.
 2
 3
      Anything that was said is hearsay. The same objection.
                MS. JARVIS: What --
 5
                THE COURT: I'll sustain --
                MS. JARVIS: I'm not --
 6
                THE COURT: -- the objection.
                MS. JARVIS: I'm not asking for the hearsay, but I'm
 8
9
      just asking to clarify the basis on which -- he was asked of
      the basis on which he formed --
10
11
                MR. LANDIS: Well, let the witness --
12
                MS. JARVIS: -- his opinion.
                MR. LANDIS: -- testify, then --
13
14
                THE COURT: Well, more importantly --
                MR. LANDIS: -- Judge.
15
16
                THE COURT: -- it goes beyond cross-examination, so
      I'll sustain the objection.
17
18
                MS. JARVIS: Okay. Let me ask one last --
19
                THE COURT: Oh, I'm sorry. That was a question on
20
      cross. I apologize.
                MS. JARVIS: It was a question on cross.
21
2.2
                THE COURT: All right.
                MS. JARVIS: And I was just clarifying. They asked
23
      him whether it was formed based on documents. He said no. I'm
24
25
      asking him was it formed based on interviews.
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MR. GORDON: Actually, your Honor, he never testified
 1
      to that either in his deposition or -- and I'm sorry -- in his
 2
      declaration. What I asked him about was counsel's statement in
 3
      the pleading as to any basis, so he's never testified --
 5
                THE COURT: Okay.
                MR. GORDON: -- to that position.
 6
                THE COURT: All right. So I'll sustain the
 8
      objection.
 9
       BY MS. JARVIS:
10
           With respect to the difference between the 2.1 amount that
11
      was in the debtor's records that Fertitta would owe the estate
12
      and the 1.5 million which is higher than what's in your
      declaration, the restatement that you explained about the
13
14
      borrowers, is that the reason for the lowering of the amount?
15
           Yes.
      Α.
16
                MS. JARVIS: That's all I have, your Honor.
17
                THE COURT: Okay. This is a basic question I think I
      certainly thought I knew the answer to. Isn't it true that the
18
      company was run such that when money would come in from loans
19
      and then be paid out of USA Commercial to all the lenders
20
21
      regardless of whether or not the particular loan the lender had
2.2
      an interest in had made that payment?
23
                THE WITNESS: That's correct, your Honor.
24
                THE COURT: Okay. So to the extent that the
25
      Fertittas received any money, they received money in the same
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process everybody else did, right?
 1
 2
                THE WITNESS: That's correct, your Honor.
 3
                THE COURT: Okay. Now, when you say the Fertittas
      were overpaid, were they in any nonperforming loans?
 4
 5
                THE WITNESS: They were in nonperforming loans that
      were -- that the company continued to pay interest on.
 6
                THE COURT: Okay. Are they still owed their
 8
      principal?
 9
                THE WITNESS: Yes.
                THE COURT: So to the extent they were, quote,
10
11
      "overpaid," that's interest payments they may have received
12
      before they should have received the interest payments.
                THE WITNESS: They were interest payments that were
13
14
      paid by USA Commercial Mortgage when USA Commercial Mortgage
15
      did not receive the interest from the -- from the ultimate
16
      borrower.
17
                THE COURT: Okay. Any questions in response to mine
18
      just limited --
19
                MR. GORDON: Yes, your Honor.
20
                THE COURT: -- to my questions?
                MS. JARVIS: Your Honor, also, we need to go back and
21
22
      do the housekeeping of it, and we'd ask that --
23
                THE COURT: Okay.
                MS. JARVIS: -- the exhibits be admitted.
24
25
                THE COURT: All right.
```

- 1 MS. JARVIS: And Mr. Landis wanted that addressed.
- 2 RECROSS-EXAMINATION
- 3 BY MR. GORDON:
- 4 Q. Mr. Allison, not all the funds that were received by
- 5 USA Capital as the servicing agent were misapplied to loans, is
- 6 that correct, were paid --
- 7 A. I'm sorry?
- 8 Q. If money came in on loan A, it was not automatically paid
- 9 out to loan B, C, or D. Some of the money that came in on
- 10 | loan A was actually paid on loan A.
- 11 A. That's correct.
- 12 Q. Okay. Your task is to determine which moneys that came in
- on loan A or loan B was used to pay loan C or D, correct?
- 14 A. That's correct.
- 15 | Q. Okay. So when the Court said isn't it true that money
- 16 which came in from loans and then was paid out, it was paid
- out -- that is correct -- but it was not necessarily paid out
- 18 to the wrong lenders.
- 19 A. I'm sorry. Mr. Gordon, if you're -- you're on -- to be
- 20 clear, USA Commercial Mortgage kept the -- kept the company
- 21 alive by paying interest to all the investors at -- every month
- 22 up until April.
- 23 Q. Right. But not all the money that came in up until the
- 24 petition date was misapplied. Part of it was.
- 25 A. Yeah. Because about 60 percent of the loans were not

- 1 paying interest at the time as of April.
- 2 Q. Right.
- 3 A. But they -- the company was paying 100 percent of --
- $4 \mid Q$. I agree.
- 5 A. -- the loans' interest.
- 6 Q. But that may not have been the situation in December of
- 7 | 2005 or January 2006. Moneys were still coming in and were
- 8 being applied correctly.
- 9 A. Moneys were coming in, and we've -- we've gone back to --
- 10 and -- and I would -- as we're going through our exercise,
- 11 | Mr. Gordon, I would -- I would -- I wouldn't go in to testify
- 12 today that moneys were being applied correctly.
- 13 Q. Well, would you testify that all the moneys that came in
- 14 | were being applied --
- 15 A. Paid out?
- 16 Q. -- incorrectly?
- 17 A. Well, I would be -- I would testify that the moneys that
- 18 | were -- that were collected were paid out, and, you know, what
- 19 it was doing -- whether they were paid out in term -- within
- 20 the terms of each -- of each of the notes is something that
- 21 we've gone back and restated.
- 22 Q. Okay. And this is not only applicable to
- 23 Fertitta Enterprises. This would be applicable, then, to
- 24 across the board the direct lenders.
- 25 A. Yes.

- 1 Q. So singling out Fertitta is simply putting one example on
- 2 the board.
- 3 A. You know, the reason Fertitta's singled was because that
- 4 they -- they look more like a co-lender than a direct investor.
- 5 Q. Because they participated in the exit fee.
- 6 A. And -- and -- and the -- in the -- in the top --
- 7 in the top-rate interest coming in as well, Mr. Gordon.
- 8 | Q. Right. They didn't get charged a service fee.
- 9 A. Right.
- 10 Q. Okay. The 1.5 million that you claim, is that money that
- 11 the Fertittas received in payments on other loans?
- 12 A. That's the total -- the 1.5 is the total of their portfolio
- that was received in excess of what was collected from the
- 14 borrowers.
- 15 Q. As principal or interest?
- 16 A. Interest.
- 17 | Q. That may have been received as principal, but it was
- 18 applied to interest.
- 19 A. There -- in some instances, there were transactions where
- 20 there -- where a collection was made, and it was styled as a
- 21 | principal payment. The payment was applied to principal.
- 22 | Q. And that applied to Fertitta, and it probably applies to --
- 23 A. Others.
- Q. And thousands of others, hundreds of others?
- 25 A. We're going through each of these transactions.

```
I think you testified -- well, did you testify hundreds or
 1
      Q.
      thousands? I can't remember.
 2
 3
           Probably, thousands.
      Α.
                MR. GORDON: Thank you.
                THE COURT: Thank you.
 5
           Any questions in response to mine? All right.
 6
           Thank you. You're excused.
 8
                THE WITNESS: Thank you.
 9
                THE COURT: Just to shorten this up, I'm just going
      to admit the exhibits just so we don't have to argue about
10
11
      them.
           I understand your objections, but we've taken a lot of
12
      time, and I as I'll indicate later I think rightfully so. Just
13
14
      five minutes of argument on each side.
15
                MR. GORDON: Your Honor, before we go to argument, I
16
      have Mr. Bullard here because --
17
                THE COURT: Oh.
18
                MR. GORDON: I can put him on the stand. I'm not
      asking the Court to -- but I can put him on the stand to
19
      clarify a couple of points if that would be of any help to the
20
21
      Court if there's any questions in the Court's mind. He's
2.2
      pretty much answered in his declaration what I think --
23
                THE COURT: I think we'll just rely --
                MR. GORDON: -- he needs to answer.
24
25
                THE COURT: -- on the declaration.
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MR. GORDON: Okay. Thank you, your Honor.
1
                THE COURT: All right. Go ahead.
 2
                MS. JARVIS: Your Honor, Section 1102(a)(2) does
 3
      allow the Court to change the membership of a committee
 5
      appointed by the U.S. Trustee if the Court determines that a
      change is necessary to ensure adequate representations to
      creditors.
           And it's on this basis that the debtor is arguing that
 8
      Fertitta be removed from the committee, and it is for the
      following reasons:
10
11
           First, Fertitta had a higher interest rate paid to them
12
      than any other investors on the same loans. It may have
13
      special solicitations offered to them that were not offered to
14
      any other investors and the solicitations that, indeed, do not
      appear to exist in the business records of the company.
15
16
           Unlike every other direct investor in the case, it was
17
      charged no servicing fees by the debtor prepetition. In that
18
      way as testified by Mr. Allison, they were treated as a
      co-lender, not as the rest of the investors were treated that
19
      where loans were brokered and serviced by this company.
20
21
           Further, that loan-servicing payment was not paid even
22
      though they were contractually -- or not collected even though
23
      they were contractually obligated to do so.
           In this way, it is different and has special treatment
24
25
      that is not representative of the group of investors as a
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whole.

2.2

It was given being able to again participate in the exit fees again indicating that it is more like a co-lender, being treated more like a co-lender, than the direct lenders or investors that were otherwise serviced by this company.

This makes it an independent lender in substance and not an investor in loans through this company as was everyone else.

Further, between the past-due service fees that were not collected and the overpayment of interest, Fertitta owes the debtor almost 1 point -- or around 1.5 million dollars.

And Mr. Fertitta in the actions taken by his counsel last week has taken the decision that these overpayments cannot be collected from Fertitta by any other way than suing them.

And that Fertitta is entitled, in fact, to be double paid its interest when collections of the already-paid interest is finally made by the borrowers.

That position again is not representative and is, in fact, adverse to the hundreds of direct lenders, actually, thousands of direct lenders whose principal was diverted and who were underpaid in this estate.

As these are the true creditors in this group of lenders and as 1102 -- if you look 1102, it only allows for appointments of committees of creditors or equity security holders.

2.2

So it is creditors that ought to be on this committee by statute, and he does not fit into this category both because he is not a creditor and because he's not representative of this group.

The code's limitations to committees of unsecured creditors and equity holders is understandable as is the limitation that they adequately represent the entire constituency that they serve. These are the constituencies in the case that are forced to stay in the case to get paid.

For instance, secured creditors don't have statutory committees appointed to represent them because they do not have to stay in the case.

They can seek to have their collateral released from the estate, and they can take it out of the estate and seek remedies outside of the case.

Fertitta in that way is like a secured creditor. It's not an appropriate member of the committee because Fertitta has already taken the position that these loans are not property of the estate.

That they should be released from the bankruptcy and without regard to the many thousands of direct lenders that are in this case who cannot get out of this case who are owed money by this estate because of the diversions of principal prepetition.

And I might add that when he does -- if Fertitta seeks to

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take these loans out of the estate that it will be very
difficult as this Court has recognized for the other lenders
for these amounts to be collected and then paid to the other
lenders and the unsecured creditors who are entitled to this
amount of money.
    And, therefore, both because Fertitta is like a co-lender
is not the same. It is not representative of the position that
the other direct lenders find themselves in.
    And because he is not a creditor of this estate and, in
fact, is not an appropriate member of a committee under the
statute, we would ask that Fertitta be removed from the
committee.
          THE COURT: Okay. All right.
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(Colloquy not on the record.)

MR. GORDON: Your Honor, I'll keep it very short. 1102(a)(4) now provides to the Court a new provision which allows it, "On request of a party in interest and after notice and a hearing, the Court may order the United States Trustee to change the membership of the committee appointed if the Court determines that change is necessary to ensure adequate representation of creditors or equity security holders."

What they're asking for is that Mr. Bullard be removed, Fertitta be removed, despite the fact it is the largest independent direct lender because they don't like Mr. Fertitta or Mr. Bullard.

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Also, as candidly admitted by Mr. Allison -- and I --
1
                MS. JARVIS: And, your Honor, I would --
 2
 3
                MR. GORDON: -- appreciate it --
                MS. JARVIS: I would object. There's no evidence
 5
      that we don't like him, and that's why we're not asking for him
      to be removed, so I would ask that to be stricken.
 6
                THE COURT: Oh, all right. And I didn't -- I mean, I
      quess we could Mr. Bullard on the stand, so --
 8
9
                MR. GORDON: Your Honor, I appreciate what
      Mr. Allison said. What his real frustration is is that these
10
11
      sold-out -- let's call them sold out -- direct lenders who are
12
      pure creditors are not represented. That can be dealt with.
           The U.S. Trustee has already said that can be dealt with
13
      by adding them to the Unsecured Creditors Committee. That
14
      doesn't mean that you remove Mr. Bullard unless he meets the
15
16
      standards as set forth in the case law.
17
           The case law is very clear, and we have cited it, and the
18
      only response to our case law is the response in a footnote
      from counsel to the effect of, oh, now with 1102(a)(4) none of
19
      the case law applies because it was all prior to the amendment
20
      of 1102(a)(4) in October of 2005, six months ago. That's not
21
2.2
      true. That's not so. The case law is still the same.
23
           And it is best set forth in our points and authorities in
      which we cite at page 6 a whole series of cases beginning with
24
25
      in re Hill Stores Company (phonetic) where it states the
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bankruptcy code requires, quote, "That conflicting groups of creditors have a voice through adequate representation on a committee.

Adequate representation exists for a single committee so long as a diverse interest in the various creditor groups are represented on and have participated in the committee."

And, finally, in in re Lakleta Cab Company (phonetic), a 1992 decision by the Bankruptcy Court in the Eastern District of Missouri, quote, "Courts should not remove a member from a creditors committee in the absence of specific evidence which support a finding that the member has breached or is likely to breach a fiduciary duty to or has an actual impermissible conflict of interest with the class of creditors represented by that member."

Your Honor, here's the basis. One, well, clearly, we believe and we suspect there's some purported relationship with Mr. Hantges and Milanowski.

There's no evidence of that other than Mr. Bullard's declaration in which he says I have no interest. Fertittas have no interest.

What we did is we negotiated a deal because we're the largest investors. And by having us do this deal, they avoided a brokerage fee, so we got an exit fee which gets us to the exit fee. Gee, that's a terrible thing because they're a co-participant.

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The exit fee is a success fee. If everyone gets paid,
then it's shared with Fertitta. That is not in conflict with
the interests of the direct lenders.
     In fact, that is directly in their best benefit because if
they get paid and only if they get paid does Fertitta then get
a portion of the exit fee, in this case, and I quess an
unsecured claim for it.
     Third, well, Fertitta got a different interest rate. No.
It's the same interest rate. For some reason that's
unexplained, that's not documented.
    And as Mr. Bullard stated, I don't know why. They took
out the service fee from all the other investors and didn't
take it out from Fertitta.
     That doesn't mean it's still not due. That doesn't
mean that, ultimately, they won't recover it. That's simply
it.
    As far as the 1.5, I am completely confused because the
witness testified at one point it was simply an adjustment on
the loans, and then he says it's money due because it was
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diverted to other loans and paid over.

If it was diverted, that's something that's applicable to thousands. Every other direct investor, direct lender, apparently may have that problem.

If anything, having people on the committee who have that problem is most indicative of the interest of the direct

lenders. 1 As far as Mr. -- as Fertitta Enterprises participating 2 through Ms. Chubb in a motion, I would also remind the Court as to the position taken last week by the committee of which 5 Mr. Bullard is a chairperson. Our position was very clearly that we believe that any 6 direct-lender group which has 51 percent is entitled to terminate the service agreement. 8 9 But on the other hand, the committee took the position last week that that should not be done and should be deferred 10 11 until July 25th for further consideration -- now August 4 -- to see what the motion says to release funds. 12 The committee from the very beginning and I have taken the 13 position that there are certain benefits received by the direct 14 lenders by participating in these proceedings and by having the 15 16 debtor fund it, and that will come up later on this afternoon. 17 Clearly, accountings are for the benefit of the direct 18 lenders. H Central (phonetic), the Court had an interplay with me last week about where is the best forum, and I said the 19 committee's belief is possibly this Court is the best forum to 20 21 resolve due-to/due-froms. 2.2 So Mr. Bullard is one of seven members of this committee. 23 There is no showing of actual conflict. 2.4 THE COURT: Let me ask an obvious question.

MR. GORDON: Sure.

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THE COURT: But I'd just like you to affirm it for
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 2
      the record. I assume since you are up here arguing on behalf
      of his not being removed that the committee voting as a whole
 3
      and/or without Mr. -- is it Bullard or Ballard (sic) --
 5
                MR. GORDON: Bullard.
                THE COURT: -- Bullard voting that the committee has
 6
 7
      directed you to take this position.
                MR. GORDON: Yes, it has.
 8
9
                THE COURT: Okay.
10
                MS. JARVIS: Your Honor, there --
11
                MR. GORDON: And Mr. --
12
                MR. JARVIS: There are --
13
                MR. GORDON: Mr. Homfeld is here to say that -- and
      as Mr. Bullard testified in his declaration -- this was
14
15
      disclosed to the committee early on.
16
           I believe that there may be a difference in terms of
17
      Mr. Helms maybe taking a slightly different position on that.
18
      I don't know. I have had -- and I'll represent to the Court.
           But as far as I know from everything we've seen, from
19
20
      submitting our briefs, from talking to the members of the
21
      committee, the committee supports Mr. Bullard --
22
                THE COURT: Did the committee --
23
                MR. GORDON: -- remaining.
24
                THE COURT: -- take a vote?
25
                MR. GORDON: My understanding, the vote is positive.
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THE COURT: Okay.
 1
                MS. JARVIS: Your Honor, I would just say there are
 2
 3
            I mean, there are two committee members in the courtroom,
      and I think that if the Court, you know, wants the answer to
 5
      that question they could answer that themselves.
                MR. GORDON: Yeah.
 6
                THE COURT: Okay. Well, I --
                MR. GORDON: The Court can.
 8
 9
                THE COURT: Again, I'm just assuming since you're
      making the argument, and you're representing the -- you know,
10
11
      the same token could be said for any attorney who argues a
12
      position.
           I never ask the question did your client really tell you
13
14
      to say that or allow you to say it, but here it's a little
      important because --
15
16
                MR. GORDON: Well, it --
17
                THE COURT: -- we've got --
18
                MR. GORDON: And not only is it --
19
                THE COURT: -- got the committee.
20
                MR. GORDON: Not only is it important. But when you
      deal with committees, it's a far different world than when
21
2.2
      you're representing debtors.
23
           And in that case, we are very careful in terms of
24
      inquiring and getting a consensus because you have to in the
25
      committee process.
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I will tell you that I've had no indication from anyone
 1
      since this motion was filed last week in talking to any of the
 2
      members that there was any problem with this --
                THE COURT: Okay.
 5
                MR. GORDON: -- or at least the majority. Okay.
      And, again, I'll be very candid to the Court. I have been
 6
      informed second- or third-hand that Mr. Helms may have some
      slight hesitations or hesitancy.
 8
 9
           I will also tell the Court that -- and Mr. Bullard wanted
      to address the Court after the motion's over, and he can. He's
10
11
      very unhappy with the fact that we are spending the time and
12
      money on this.
           And he has offered -- and I've said I don't know how you
13
      do it, but he's offered to reimburse for the expense of this.
14
      That came up in the Court comment last week. I think it is our
15
16
      obligation to defend it, no question about it.
17
           He's a member of the committee, and it goes to the
18
      integrity of the committee, but he has stated to me and he
      asked to state that to the Court afterwards despite whatever
19
      the outcome is that he was prepared to reimburse.
20
           The final item is that they said that Mr. Bullard looks
21
2.2
      for a double recovery. I will tell the Court that's
23
      categorically not so. It is what it is. If he owes a service
      fee (indiscernible), they'll pay it. They're not looking for
24
```

double recovery.

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And I think the most clear, the clearest indication, of
1
      the way in which he has divided his position as Fertitta as a
 2
      direct lender and his obligations as a member and the chairman
      of the committee is the fact that he has taken and the
 5
      committee has taken positions that are not directly in line
      with the other direct lenders who have filed motions in this
 6
      court. We did not necessarily support their positions last
      week, and that was a committee decision.
 8
9
           So, your Honor, I don't believe that they've established
      the standards of the case law, 1104. It is clear what they
10
11
      wish.
           And that is their real objective is to get representations
12
      for the sold-out direct lenders, and they should be
13
      represented. I absolutely firmly agree with that.
14
                THE COURT: Okay. Mr. Landis, do you wish to add
15
16
      anything?
17
           (Colloquy not on the record.)
18
                THE COURT: It's all your fault. You appointed the
19
      committee.
                MR. LANDIS: Every single time, Judge, there's not
20
      much that isn't. Just ask my wife. A couple of things, Judge.
21
2.2
      This is about the committee of direct lenders. Yeah. I know I
23
      gave it a longer name than that, but you and I both know what
      it is.
24
25
           It's not about just Fertitta Enterprises because the code
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2.2

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says -- and I know -- that you get to change when the change is necessary to ensure adequate representation of creditors or equity security holders. That's when you change the membership.
```

I think the evidence that's before you is that, in fact,
Mr. Bullard and the committee as a whole does, in fact,
represent the interests of direct lenders across the board in
this case.

Second, how did this whole thing happen? You're right.

It's my fault. I appointed them. Well, I tried to lay it out
for you as best I could in our opposition papers, Judge.

We are required to appoint persons willing to serve that hold the seven largest claims against the debtor of the kind represented on the committee. That's in that code thing, too, down there under 1104(b)(1), so that's where I came up with this whole idea.

And, mind you, I'm doing this on the git-go without a whole lot of information because schedules weren't filed with the petition, and they weren't filed in 15 days. They weren't filed until long after the fact, so I'm doing the best I can, and we solicited heavily.

Where did we start the solicitation? Well, we had to rely on the debtors to give us the information, and they were kind enough to do that, and I will credit them for being professional in their approach.

2.2

They met with our office in advance of the filing of these cases to give us a heads-up and let us know what was happening. And in that meeting, they gave us that list right there. It's in the evidence before you know. Okay?

The members of this committee are all in that top-20 list, so I didn't just come up with them. They were the folks that were identified by the debtors.

Solicitations were sent, and they said that they were willing to serve. Mr. Bullard and everyone else on the committee did exactly that.

So from a procedural standpoint, Judge, we relied on information that the very debtors that now object to the individual being on the committee provided to us. They all indicated to the extent that they're appointed on the committee that they're willing to serve.

Everybody that's involved in this case as a direct lender has contract rights that run between them and other parties.

That's why they're Executory Contracts Committee members, and there's issues back and forth between them.

And there's going to be issues with respect to whether or not they got claims as a result of what USA Commercial Mortgage did before Mr. Allison took over as the new sheriff in town and has done a credible job of trying to put Humpty Dumpty back together again.

Members of the Executory Contracts Committee probably have

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claims, Judge. It's a defined term under the code,
 1
      Section 101, and I believe it's (a)(5). It's right there on
 2
      the board for you. You can find it. "A right to payment
      whether or not such right is reduced to judgment, liquidated,
 5
      unliquidated, " and so forth.
           To the extent that people got overpaid, and they're being
 6
      asked to pay money back, well, hopefully, the accounting will
      take care of it.
 8
 9
           But if it doesn't, don't you think that they might think
      that they have a breach-of-contract claim or two against
10
11
      USA Commercial Mortgage for what they did? Isn't that an
      unliquidated claim?
12
           And if they hold a claim because a claim is defined, too,
13
14
      somewhere in there, then I think that makes -- or that doesn't
      make them a creditor?
15
16
           "An entity that has a claim against the debtor that arose
17
      at the time of or before the order for relief concerning the
18
      debtor."
           Heck, Mr. Allison told you that to the extent that all
19
      this stuff that was bad that's resulted in injury to everybody
20
      that's sitting out here and is an interested party happened
21
22
      before he was appointed and happened before these cases were
      filed.
23
           The idea, a suggestion, that these people aren't creditors
24
      is absolutely on the border of being specious. It is just
25
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crazy.

2.2

Everybody that is an investor in connection with these cases has claims that have to be addressed, and they're being addressed.

Apparently, what the debtor wants to do is make it so that they can get the committees to do whatever they want, and Mr. Bullard seems to be in the way.

We cited you the Ruff-Co (phonetic) case, Judge. It doesn't have to be happy in Storybook Land as between the debtor and the committees in all regards.

"The creditors committee is not merely a conduit through whom the debtor speaks" notwithstanding their protestations from counsel bench earlier in connection with what went on in the creditor-committee meetings "and negotiates with creditors, generally.

On the contrary, it's purposely intended to present necessarily different interests and concerns of the creditors it represents." It must be adversarial in a sense. The debtors don't like it. Tough. That's not the law.

We agree that when it's appropriate this Court could say to the Office of the United States Trustee you haven't done the job. That's not the situation that's before you in this case, Judge. We have done our job.

Now, there is one issue that isn't pled, but it has been the theme that underpins all of this discussion. That there

2.2

are some people who got their loans sold out from under them that aren't represented on the committees.

You touched on this in a comment from the bench that I thought was real quick on the uptake which was to the extent that that happened before the cases were filed aren't they unsecured creditors. Yes, they are.

Is there anybody on the Unsecured Creditors Committee that stands in that situation? No, not yet. Why? Because up until May 31st we couldn't figure out who.

Well, we know now because we got the loan summary from Mr. Allison. We got the information as to who the debtors are in each one of those loans. I've been through it.

I touched in the testimony with Mr. Allison as to who I identified at least quickly as the top-three investors in each of the four loans that were at issue in this case.

And I will tell the Court that it is our intention to solicit and to recompromise the Unsecured Creditors Committee by adding creditors who are in that position. Now that we have the information, and we're able to do it, I will tell you we will do that.

That will allow those folks to have a voice on the Unsecured Creditors Committee and be properly represented in connection with the administration of these cases, but that doesn't mean the following:

It doesn't mean that Mr. Bullard isn't the right guy to be

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the chair of the Executory Contracts Committee. He's got some
 1
 2
      pretty good credentials if you look at his declaration. And by
      the way, he was appointed the chair after he disclosed
      everything about all the interest that he held.
 5
           And, second, it sure doesn't mean that the
      Executory Contracts Committee as a whole is not representative
 6
      of the interests of its constituents. That's just not true.
           We're asking you to deny the motion. We're asking you to
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 9
      enter an order. And if you want to tell me by when we will
      have the solicitations completed with respect to adding the
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11
      additional members to the Unsecured Creditors Committee, that's
      fine.
12
13
           Thank you, your Honor.
                THE COURT: Okay. All right. I don't need any
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      reply. I'm going to deny the debtor's motion. Just some
15
16
      preliminary comments.
17
           We've spent a lot of time on this today, and I know it's
18
      been expensive in the sense of the time spent that we've all
19
      been here, but I think it's a very important issue and a very
20
      important process.
21
           It is very important to know that committees are fairly
2.2
      chosen and adequately represent their constituency, and it's
23
      important to understand the fiduciary duties that those
24
      committee members owe to the constituency that they represent.
25
           Having said that, I find there's no reason to change the
```

membership. First, a comment about the notion that Enterprises was not a creditor and hence didn't belong on the committee, well, first, Mr. Landis pointed out absolutely correctly the error in that legal analysis in that where they arguably aren't owed money by USA Capital as the servicer because they may have been in the position that they received their interest payments all along the way and aren't owed any interest payments or principal payments the point is as Mr. Landis correctly pointed out everybody in this case is going to have a claim against the debtor for breach of contract or right to equitable performance, for all those things that were violations of the servicing agreement. The servicing agreements provided that payments were going to be properly made.

Certainly, Fertitta Enterprises is now in a position by which someone can challenge the money they've been paid because they just received moneys in the course of everything else.

Secondly, Fertitta did nothing during the course of receiving those moneys -- and I'll go back to the inceptions of the loan in a minute -- that everybody else got.

The problem in this case -- yes, it was a problem -- was that everybody sat there fat, dumb, and happy collecting their checks every month.

In essence, as I have said before, it emanates the classic Ponzi scheme. As long as the money keeps coming in, nobody questions, nobody challenges, and the money just comes from

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either new investors or it comes from loans that weren't supposed to be paid. So they like everybody else received their money all along. This is not a situation in which they received money, and nobody else did. Now, vis-a-vis the interest and the exit fees, as to both those fees, I see nothing that would preclude them from still adequately representing the committee. The fact they may have been treated differently along the way in the initial loan transactions or servicing transactions is to me of no moment. For example, if we had a casino bankruptcy, and the top-20 creditors included Michelin (phonetic), (indiscernible), and it included some gaming company that forgot to get their collateral secured, and it included some wine store, each of those entities may well have been paid in accordance with different terms and conditions.

Some of them may have paid on the 90 days. Some may have been paid on a 30-day. Some may have been paid with no (indiscernible).

But the point is they can all adequately represent the committee because they are creditors, and they owe their duty to the constituency as a whole.

The exit fees, now, if Fertitta received exit fees to the exclusion of USA Commercial, I would see a distinction, but

that's not the case. They share in the exit fees.

And, indeed, as Mr. Gordon pointed out, their motivation will be to see that the loans gets paid because at least they have a claim or some right, arguably, to receive a portion of those fees.

And, again, you don't get those fees until the loans are paid in full, so that's not something that says that they're biased. That works the other way.

I do question -- I think there may be some evidence that the debtor's motivations were not so much adequate representation, but a concern about the way -- they didn't like what was happening from the committee because there was no analysis done on the other noteholders.

And while it's true there's no exit financing, there's no interest, but as to the loans. It doesn't make any difference what the motivations are.

You know, I'm sure that the debtor in their belief was concerned, and I'm not impugning any bad motives. I'm just saying there was a lot of emphasis put on Fertitta and not the other entities on the committee which makes me wonder.

I think I've touched all the points. Again, I emphasize -- and I know Mr. Bullard knows. I know Mr. Gordon knows. I know the committee members know, but the committee members owe a fiduciary duty to their constituency.

And in some cases, it may well be Mr. Fertitta finds --

2.2

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excuse me -- Mr. Bullard finds himself, well, arguing with himself.
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On one hand, something may be better for his client. But as committee chair and committee member, something else may be better, and it's a tough position to be in, but I think it's important that he's accepted.

The U.S. Trustee's Office did exactly what they were supposed to do in the manner they were supposed to do it, and I was kidding Mr. Landis by saying it was his fault.

My only point being it's the U.S. Trustee's Office that appoints committees. The Court does not appoint. The debtors do not appoint. The committee appoints, but it's appointed through a process.

Appointed through the process is normally the seven-largest creditors unless they're insiders or some other problem.

There's no evidence to suggest that these enterprises are, indeed, insiders, any untoward influence, or connections. The fact that somebody may know somebody, you know, notwithstanding what the L.A. Times think, everybody does know everybody in Las Vegas, so, you know, I don't see that as a concern.

So with that, I'll deny the motion. We'll take a short break. This is how I see things proceeding from here. I'd like to take next after this Mr. Benincasa's motion just briefly, and then from there we'll go to as you suggested -- I

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1
      think you suggested DIP next --
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                MS. JARVIS: Yes.
 3
                THE COURT: -- DIP financing next?
                MS. JARVIS: Yes, your Honor.
                THE COURT: And then we'll take a break from about
      1:30 to 2:30. I have a 2:00 o'clock scheduling conference.
 6
      Well, if we're done by 1:30, but I can't imagine that.
           But I need to take a break at 2:00 for a scheduling
 9
      conference that's going to talk a half hour. My staff
10
      certainly needs some time for lunch, so we'll take our break
      from 1:30 to 2:30.
11
12
           We'll take now, though, about a 15-, 20-minute break, so
13
      that everybody can (indiscernible) or my staff can grab
14
      something, and then we'll start back up.
15
           (Colloquy not on the record.)
16
                THE CLERK: All rise.
17
           (Recess at 12:25:56 p.m.)
18
           (Court reconvened at 12:58:43 p.m.)
19
                THE CLERK: Bankruptcy court is now in session.
20
           (Colloquy not on the record.)
2.1
                THE COURT: Be seated.
22
           (Colloquy not on the record.)
23
                THE COURT: Just one final point on the committee
      situation. Yes. I think it does make sense to add those
2.4
25
      people who have no collateral left to a committee.
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And when we were speculating about this the last time, the
1
      question was, well, on one hand, they've got contracts. But on
 2
      the other hand, they're unsecured.
           The U.S. Trustee's Office is in the best position I think
 5
      to at least just -- you know, it's your decision to decide how
      those committees work.
 6
           And I would appreciate if you could -- they do need
      representation. If you could add them to a committee such that
 8
9
      they'd be represented and on-board before the next hearing, I'd
10
      appreciate that.
11
                MR. LANDIS: If the next hearing isn't until July --
12
                THE COURT: That's right.
                MR. LANDIS: -- that should be plenty of time,
13
14
      your Honor.
                THE COURT: Okay. Great. All right.
15
16
           So on the Benincasa matter.
17
                THE CLERK: Page 3.
18
                THE COURT: Will you state your name, please.
                MR. BENINCASA: Jasper Benincasa.
19
                THE COURT: Okay. I'm not sure if you understood
20
      what was happening in this matter. The problem is with your
21
22
      loan or with your request for funds there were a number of
23
      people as I understand from what Mr. Schwartzer said at the
24
      prior hearing and the basis which I ruled had put money in the
25
      account to buy loans, and there were certain money. People put
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2.2

money in an account to get their money out because the loans had been bought.

Unfortunately, there were more claimants to the fund than there are funds. Mr. Schwartzer's indicated the debtor is not claiming any interest in any of those moneys.

But the point is all those people will have to fight among yourselves. You'll have to fight among yourselves as to who has the right to the money, so the way it was left was he was going to file what's called an interpleader action to determine that.

Was that done or has that been done yet, Mr. Schwartzer?

Have we filed the interpleader? Have you filed the interpleader action, yet?

MR. SCHWARTZER: No, your Honor. On analysis, what we -- and I think we mentioned it on June 21st. We mentioned that it would be inappropriate for my firm to represent USA Commercial Mortgage Corporation (sic) bringing an interpleader action because one of the defendants would be USA Capital First Trust Deed Fund.

So there will be an ex parte application to employ Mr. Huston as special counsel for USA Commercial Mortgage Corporation (sic) to file that interpleader action.

And we're also going to request authority for the equity security holders of USA First Trust Deed Fund's counsel to represent USA First Trust Deed Fund as a defendant in that

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interpleader action, so my firm won't be on either side of
1
 2
      that.
                THE COURT: Okay.
                MR. SCHWARTZER: The complaint has been prepared.
 4
 5
      It's been drafted. It's been sent to Mr. Huston. The
6
      application has actually been prepared.
                THE COURT: Can we get that done by Friday, please.
      I mean, I'd like to get this started because these people are
 8
9
      waiting for it. You know, the longer we go --
                MR. SCHWARTZER: I understand. What we're doing is I
10
11
      guess Mr. -- one of Mr. Allison's E-mails that he probably
      hasn't looked at today has the application for his signature --
12
13
                THE COURT: Okay.
                MR. SCHWARTZER: -- to employ Mr. Huston as special
14
               Mr. Huston is not in a position to file the complaint
15
      counsel.
16
      until the order appointing him is issued.
17
                THE COURT: Okay.
18
                MR. SCHWARTZER: And so, hopefully, we'll get that
      uploaded --
19
20
                THE COURT: Okay.
                MR. SCHWARTZER: -- to you today, your Honor.
21
2.2
                MS. CARLYON: Is there any appetite --
23
                MR. SCHWARTZER: What --
24
                MS. CARLYON: -- to just employ him on an interim
25
      basis, and we can deal --
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MR. SCHWARTZER: If the Court will do --
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 2
                MS. CARLYON: -- with the application --
 3
                MR. SCHWARTZER: -- a speaking order --
                MS. CARLYON: -- in August?
 5
                MR. SCHWARTZER: -- to do that --
                THE COURT: Does the U.S. Trustee -- do you all have
 6
 7
      an objection with that?
 8
                MR. LANDIS: I haven't even seen the application,
9
      your Honor. I have no earthly clue.
                THE COURT: Okay. Well, what I can do is if the
10
11
      U.S. Trustee's Office signs off on that I can certainly
12
      authorize that order to be signed next week if it's necessary.
13
                MR. SCHWARTZER: Okay. Your Honor, with regard to
      that order appointing Mr. Huston, could the Court direct me
14
15
      that the only signature I need is from the Office of the
16
      U.S. Trustee, rather than --
17
                THE COURT: Yes.
                MR. SCHWARTZER: -- all four committees?
18
                THE COURT: That's acceptable to everyone, isn't it?
19
                MR. LANDIS: It is.
20
21
                MS. CARLYON: Yes, your Honor.
22
                THE COURT: Okay.
23
                MR. LANDIS: It is by our standards, your Honor.
      We'll turn it around quickly with the debtor.
24
25
                THE COURT: Okay.
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MR. SCHWARTZER: Okay.
1
                THE COURT: So does that answer -- does that explain
 2
 3
      what's happening in your case?
                MR. BENINCASA: Yes. It does. One of the loans,
 5
      Del Valle, has been since repaid postpetition. I don't see
      where there would be a conflict --
6
                MR. SCHWARTZER: Okay.
                MR. BENINCASA: -- on that loan.
 8
9
                MR. SCHWARTZER: With regard to that, that's going to
      be included in the motion that's going to be heard on
10
11
      August 4th that we're required to file by July 7th because
      Mr. Benincasa is in the situation that's similar to hundreds of
12
      other investors in this company.
13
                THE COURT: Okay. So that motion will be dealt with
14
      at that time on that issue.
15
16
                MR. BENINCASA: Okay.
17
                THE COURT: All right. Thank you.
18
                MR. BENINCASA: Thank you, your Honor.
                THE COURT: Um-h'm. So I'm going to deny the motion
19
20
      for reconsideration without prejudice to the interpleader
      action.
21
                MR. SCHWARTZER: Thank you.
2.2
23
                THE COURT: All right. Now, on I guess the loan.
24
                MS. JARVIS: If I may, your Honor, I think we'd like
25
      to address No. 2, the motion for order on the cash-management
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procedure --
 1
 2
                THE COURT: All right.
 3
                MS. JARVIS: -- because I think we've resolved that.
      And, in fact, this is part of the reason why we're -- you know,
 4
 5
      we resolved it in favor of going forward on the DIP financing.
                THE COURT: Oh, all right.
 6
                MS. JARVIS: It simply makes --
                THE COURT: Uh-huh.
 8
 9
                MS. JARVIS: -- the DIP financing more necessary.
                THE COURT: Okay. On page 2, then.
10
11
                MS. JARVIS: Yeah. The objections that were filed on
      that dealt with -- because, originally, we had put the -- the
12
      money that is collected that has already been paid out in
13
      interest, the money collected from the borrowers that
14
      Commercial Mortgage has already paid to investors on that loan
15
16
      as interest, it is, you know, our contention that under, you
17
      know, the doctrine of equitable subrogation that that becomes,
18
      you know, the estate's money when that is paid, however.
           And we had originally put it in the budget to be put in
19
      the operating account. We also had taken the interest which
20
      has been accruing on the funds in the Collection Account and
21
2.2
      put it into the budget.
23
           However, there were objections lodged to both of those
24
      issues. And rather than resolve them at this point in time
25
      which we would like to hopefully resolve in a negotiated way
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with the four committees through probably a plan of
 1
      reorganization, we have set those aside.
 2
 3
           So if you'd look at the budget that was filed attached to
      Mr. Allison's declaration yesterday --
 5
           (Colloquy not on the record.)
                THE COURT: Yesterday. Okay.
 6
                MS. JARVIS: If you see on the next to bottom line,
      it said estate funds in Collections Account, and --
 8
 9
                THE COURT: This is not the June 5th one, right? Oh,
      that would be June.
10
11
                MS. JARVIS: Yeah. This is the one that was filed
12
      yesterday --
                THE COURT: So it would be --
13
14
                MS. JARVIS: -- morning.
                THE COURT: -- June 20th.
15
16
                MS. JARVIS: Yes.
17
                THE COURT: It's too small to read.
18
                MS. JARVIS: I have that same problem.
19
                THE COURT: Do you have an extra copy?
20
                MS. CARLYON: I do, your Honor.
                THE COURT: All right. Thank you.
21
22
           (Colloquy not on the record.)
23
                THE COURT: Well, it's first and third.
24
           (Colloquy not on the record.)
25
                THE COURT: Thank you.
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MS. JARVIS: And to resolve the objections that were
 1
      filed to the cash-management motion, we have taken all those
 2
 3
      funds --
                THE COURT: And I found that in the meantime. It was
 5
      attached to --
 6
                MS. JARVIS: Okay.
                THE COURT: -- the fifth supplemental, right?
 8
                MS. JARVIS: And --
 9
                THE COURT: Okay.
                MS. JARVIS: And we've put them in the -- it's in the
10
11
      second to last line -- estate funds in Collections Account.
12
      That would include both the interest component and the amounts
      that the estate has collected from borrowers on interest that
13
14
      they've already paid to the lenders in that loan.
           That currently stands at approximately $10,000,000. That
15
16
      will remain in that account. We're not seeking to use that at
17
      this point in time. As I've said, that will be a subject of
18
      further negotiations with the four committees.
19
                THE COURT: Okav.
                MS. JARVIS: So I believe with that modification we
20
      would ask that the cash management be approved, and I think
21
      with that modification there aren't --
2.2
23
                THE COURT: Okay.
                MS. JARVIS: -- any objections to it.
24
25
                THE COURT: And I take it there are no --
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Ms. Karasik, comments, objection?
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MS. KARASIK: Eve Karasik, Stutman, Treister & Glatt, on behalf of the First Trust Deed Committee. Your Honor, just, first of all, this was the third budget filed in support of this motion filed on the eve last night. We did get an interim last week that was different.

And I just ask that we can try to stop running this case like this. It just gets very, very difficult to really represent your clients when things are filed on the eve, Friday nights, and nights before the hearing, and I just ask that the debtors try to organize their practice a little bit better to the extent that they can.

THE COURT: Okay.

MS. KARASIK: On the subrogation issue, we clearly disagree with that. We reserve all rights that characterize the funds as estate funds in the Collection Account. We disagree with that characterization.

They can leave it in there if the Court approves the cash-management motion, but we reserve all rights with respect to that characterization.

We just note that I believe this motion requests use of funds only through the 25th of July. There are expenses beyond the 25th of July in this budget.

And we request, you know, that it be clear that that is the time period through which this motion follows because there

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are additional expenses after that period in the budget that we
 1
      need to understand better.
 2
                THE COURT: All right.
                MS. KARASIK: Lastly, your Honor, the budget has
 4
 5
      professional fees for the debtors and for other folks in there.
      We have not made it through our first bill.
 6
           We have to figure out what our budget should be for our
      firm and for our financial adviser, and we need to reserve the
 8
 9
      right in the next budget --
                THE COURT: Well, I'm unclear.
10
11
                MS. KARASIK: -- to have that --
12
                THE COURT: And someone addressed this before.
      Professional fees, see schedule. All these fees are apparently
13
14
      coming out --
15
                MS. KARASIK: I think they have --
16
                THE COURT: -- of USA Commercial, but the point is
17
      the fees, for example, for you wouldn't come out of
18
      USA Commercial.
19
                MS. KARASIK: No. I think ours are broken down by
      the First Trust Deed. There's a separate spreadsheet.
20
21
                THE COURT: The --
2.2
                MS. KARASIK: The debtors do need to allocate, and
23
      they have not yet allocated.
24
                THE COURT: Okay.
25
                MS. KARASIK: And that's something we're going to
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talk with them about in the next month before the interim-fee
 1
 2
      procedure.
                THE COURT: I mean, what happens is it wouldn't --
      you know, the professional fees from USA Commercial would only
 5
      be those for the Secured Creditors Committee -- excuse me --
      Mr. Gordon's committee, the unsecured committee, the debtor.
 6
           And then moneys would flow to your clients and your -- the
      budget then would go for there, but it wouldn't come out of
 8
 9
      USA Commercial, and you agree with that.
                MS. KARASIK: Correct, your Honor.
10
11
                THE COURT: Okay.
                MS. KARASIK: And then I guess just a reservation of
12
      rights on the amount of the fees they've budgeted for the
13
      debtor's professional fees.
14
15
                THE COURT: Sure.
16
                MS. KARASIK: And thank you, your Honor.
17
                MS. JARVIS: Okay. Let me just further respond,
18
      your Honor. We agree. When we labeled these for purposes of
19
      the budget as estate funds, we are not asking the Court to make
20
      any determination on that.
           Like I said, we're just holding that. We'll either
21
22
      negotiate that out or seek a further determination by this
23
      Court at a later time, so that is without prejudice to
24
      everyone's rights, and that is actually true of this budget as
25
      a whole.
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2.2

And as you recall, we had filed a motion for procedures dealing with professionals, and we continued that until the 25th.

And the reason why we had filed it is because of exactly what Ms. Karasik is saying which is we don't have adequate figures for the committees as to their professional fees and what they are.

So this is not meant to be determinative of how much they will, you know, eventually be requesting from this estate.

It's just simply doing the best we have with the information that we have.

And as we will get into in Mr. Allison's testimony in the next motion, the fees at the bottom of this -- and let me just show you again.

You can see there's a line that says incurred and unpaid professional fees. That is merely for tracking. It's not for payment. That's why it's not up in the budget above which is a cash forecast.

It is simply for tracking purposes again based on an estimation just so we have some way of keeping track of things that we believe are accruing, you know, and will eventually become payable because it's important to manage and understand that.

That is, you know, again, not determinative of anything, and the Court has not allowed that. It's simply for

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informational purposes only.
 1
           We are only asking for this to be approved through the
 2
 3
      25th when we would ask if we -- if the Court grants our interim
      DIP financing, that's when it would end as well.
 5
           So the fact that it goes out, it's just a typical
      13-week cash, you know, cash flow, but it's not meant to ask
 6
      for approval beyond that.
                THE COURT: Okay. Is there any objection by the
 8
 9
      committees if we make this through the 4th because the 4th is
      when we're having the motion for direct pay?
10
11
           Things will change based upon that because then we have
12
      checks going out, so it will be extra budgets, and/or we won't
      have checks going out.
13
14
           So is there any problem if we make that budget through the
      4th? We'll discuss it on the 25th, but the budget should go
15
16
      through the 4th.
17
                MS. JARVIS: Let me just explain. That would be
      easier. And, in fact, we haven't both -- if you'll look down
18
      both at -- the professional fees to be paid don't come in until
19
      after the 4th.
20
           And the distributions from the Collection Account also
21
22
      don't come in until after the 4th, so neither of those issues
23
      which would be new issues are going to be addressed until after
      the 4th.
24
25
           (Interruption over the telephone line at 01:13:09 p.m.)
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1
                THE COURT: Okay.
                MS. CARLYON: Your Honor, there are some issues if
 2
 3
      you extend it past the 25th. For example, the $400,000 in
      loan-servicing expenses, it's on that list of things we need to
 5
      more fully understand.
 6
                THE COURT: Okay.
                MS. CARLYON: With regard to the operational
      expenses, I don't think there's any objection, but we need to
 8
 9
      have the same understanding that other expenses aren't being
      approved by approving the budget.
10
11
           That being said, we don't have a problem with the uses of
12
      funds through the 4th, but we're not consenting to, for
      example, the payment of the $350,000 in lender fees or the
13
      $400,000 in loan-servicing expenses via this motion.
14
15
                THE COURT: Okay.
16
                MS. JARVIS: And --
17
           (Interruption over the telephone line at 01:13:51 p.m.)
18
                MS. JARVIS: And this was prepared for the DIP
      financing, and we intend to go through that. That would only
19
      apply if, you know, the DIP financing is approved in the form
20
21
      that we presented it.
2.2
                THE COURT: Okay. All right. Well, let's just make
      it through the 6th, then, just for purposes of cutoff
23
24
      understanding full well that to the extent that any fees
25
      require Court approval that this, of course, cash-management
```

```
budget doesn't approve those. This is just budgeting for them.
 1
                MS. JARVIS: And, your Honor, I would also, you know,
 2
 3
      respond we -- the debtor has -- we have four committees to deal
      with.
 5
           We get four separate, you know, requests every day, and we
      are doing our best to provide everyone with, you know, as much
 6
      information as possible.
           It's just a very difficult situation for us, and we
 8
 9
      certainly -- or we've instituted weekly telephonic meetings
10
      with them. We also have meetings during the week with counsel
11
      and with committees. We are doing our best to provide the
12
      information as quickly and rapidly as we can.
           It's just, you know -- and where we're dealing with the
13
      records on top of it, you know, that we've had reconstruct.
14
      It's simply difficult for us to deal with this.
15
16
           I mean, your Honor made a comment about, you know, we want
17
      friends in the committee. We don't have any friends in the
18
      sense that -- we understand all the committees have their own
      issues, and they have different issues, and we're dealing with
19
      all four of those at the same time.
20
           We expect that they each have their own issues that are
21
2.2
      different and adverse to us, and we are doing our best to
23
      address those timely.
24
                THE COURT: All right. So just for purposes of
25
      clarification, we'll continue this motion to use cash
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collateral which was No. 3. The first one is resolved because
1
 2
      we've taken it through today. I'm just trying to clarify the
 3
      calendar.
           So No. 407 is continued, and then I assume you'll be
 5
      filing a separate motion --
 6
               MS. JARVIS: To continue it.
 7
                THE COURT: -- to continue it?
               MS. JARVIS: Yes.
 8
9
                THE COURT: Okay.
10
               MS. JARVIS: With a new budget.
11
                THE COURT: All right. So that's
12
      approved.
13
                THE CLERK: So that's August 4th, Judge?
                THE COURT: Yes. No. We'll do that July 25th.
14
15
                THE CLERK: Oh, July 25th.
16
                THE COURT:
                          Oh.
17
               MS. JARVIS: To address the July 25th, but the --
18
                THE COURT: The budget is continued --
19
               MS. JARVIS: The budget --
20
                THE COURT: -- to August 4th.
21
               MS. JARVIS: -- continues until August 4th.
22
                THE COURT: Correct.
23
               MS. JARVIS: Okay.
24
                THE COURT: Okay. Next, you said you want to do the
25
      lending motion.
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```
MS. JARVIS: Yes. The DIP financing, and I think to
1
      start out we're going to go straight into again testimony from
 2
 3
      Mr. Allison to answer these questions if the Court will allow
      us to do that.
 5
                THE COURT: Ooh, I guess we can -- we only have
      15 minutes before I have to take a recess.
 6
                MS. JARVIS: Yeah. But let me first go through -- in
      fact, this might be helpful. Maybe we can deal with that
 8
9
      afterwards, but let me go through and just explain.
           We have been in intense negotiations with all four
10
11
      committees. And as a result -- and with the DIP lender. And
12
      as a result of that, there are some changes that I would just
      like to address before we --
13
14
                THE COURT: All right.
                MS. JARVIS: -- take a break.
15
16
                THE COURT: Let's do that, yes.
                MS. JARVIS: Okay. We have agreed and the DIP lender
17
18
      has agreed that this will be -- what we're requesting today is
      interim financing between now and July 25th.
19
           And that will be limited by $3,000,000 only to be used as
20
      necessary and, you know, appropriate to prevent irreparable
21
22
      injury, so the amount we're asking for today will be limited to
23
      that $3,000,000. We also have negotiated with the lenders --
24
                THE COURT: And the fees will be based upon that
25
      3,000,000 and not the 15,000,000.
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```
MS. JARVIS: Well, there will be no exit fee that is
 1
      going to be charged, for instance, if the Court does not grant
 2
      the permanent financing on the 25th.
           However, the fees as far as the origination fee which is I
 5
      think $150,000 and the other fees involved in there would
      still, you know, remain in effect --
 6
                THE COURT: But not the fee --
                MS. JARVIS: -- during that period.
 8
 9
                THE COURT: -- based upon the maximum authorized. In
      other words, there's a fee in there that is also -- there's a
10
11
      fee on the basis of how much you actually took. There's a fee
12
      based upon which you have the right to take. That's based upon
      the 3 as opposed to the 15.
13
           Of course, for one-month's difference or two-months'
14
      difference, it probably doesn't make much difference, but --
15
                MS. JARVIS: Yeah. Let me have further
16
17
      discussions --
18
                THE COURT: Okay.
19
                MS. JARVIS: -- to clarify that --
                THE COURT: Um-h'm.
20
                MS. JARVIS: -- over the lunch period, but I think
21
22
      that is in there, actually, that that fee would still be in
23
      there.
24
           There are also the fees -- no fees are paid until the deal
25
      actually closes until -- and this is just a clarification.
```

until the funding actually closes, no fees of any kind would be paid.

The debtor will give the Fund committees who are, you know, of course, a part of -- I mean, it's the Funds' loans that are part of the collateral that's being pledged for the DIP financing.

And because of that, then the debtor will agree to give the Fund committees the right or I guess the debtor will not enter into loan documents until the Fund committees have agreed to the form of the loan documents. So as between the debtors and the Fund committees, that agreement will be in there.

Further, the debtors will not draw down on the DIP lending loan unless, again, the debtors get written approval from the Fund committees for that drawdown.

During this interim period, there also would be no first right of refusal on the second tranche or the second piece of the funding which is with respect to the individual loans that have unfunded, you know, requirements. That there would be no first right of refusal during that interim period with respect to those.

Although, we do intend to go forward and continue to negotiate in hopes that if we can get the DIP financing approved today, then we can go forward and try to tee those up for approval on the 25th because there are several projects as we will demonstrate that are in pretty dire straits with

```
respect to preserving the collateral of lenders and of the Fund
1
      debtors, so that would not apply.
 2
           But we would not -- they would only look at those loans if
      we, if the debtors, request them to do that, and the debtors
 5
      would only request them to do that if they had agreement with
      the two Fund committees.
 6
                THE COURT: Well, but what if a loan is held by
 8
      direct investors, for example, the Canepa --
9
                MS. JARVIS: Um-h'm.
                THE COURT: -- Canepa loan?
10
11
                MS. JARVIS: Canepa. Then yeah. And in that
12
      instance, what would happen is we can go forward if the
      committees can --
13
14
                THE COURT: Can or cannot?
                MS. JARVIS: -- can --
15
16
                THE COURT: Um-h'm.
                MS. JARVIS: -- go forward if the committees, the two
17
18
      committees, agree to request a funding proposal to be made by
      the lender in the interim and to notice that up.
19
                THE COURT: Well, why would the -- assuming neither
20
      of the Funds were investors in any particular loan, why should
21
22
      they have a say?
23
                MS. JARVIS: Because this would require some
24
      due-diligence fees that would then be part of the DIP lending,
25
      and the Funds have collateral. They have 19 loans between them
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that would be pledged as collateral for the DIP financing.
1
 2
                THE COURT: Okay.
 3
                MS. JARVIS: And in the interim, you know, between
      the initial financing and the permanent financing, this issue
 5
      of allocation with respect to individual loans -- and those
      individual loans by the way would be secured, not
 6
      cross-collateralized. But when granted, they would be secured
      solely by the project on which they are funding.
 8
9
                THE COURT: But they would prime --
                MS. JARVIS: They --
10
11
                THE COURT: -- the present loan.
12
                MS. JARVIS: That would be the proposal. It would be
      noticed up separately and basically noticed up, so the direct,
13
14
      you know, lenders or Fund lenders that are in that would have
      the opportunity, you know, to decide that, you know, in
15
16
      accordance with their contractual rights whether or not they
17
      want this to go forward.
18
                THE COURT: Okay. So this is sort of the cart before
      the horse, and it all meshes together. None of these funds are
19
      sought to be borrowed on the interim basis for anything but
20
      advancements on current loans; is that correct?
21
2.2
                MS. JARVIS: No. Well, the 3,000,000 that we're
23
      talking about now is for, you know, operational enforcement,
24
      you know, purposes to, you know, just move generally --
                THE COURT: So it would go to USA --
25
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```
MS. JARVIS: -- the estate.
1
                THE COURT: -- directly.
 2
 3
                MS. JARVIS: Yes. Yes. And the way the second piece
      ties in which is the piece where you're doing the loans on
 5
      individual projects that have unfunded requirements is that the
      DIP lender will not give us, basically, a good deal or, you
 6
      know, the commitments on the second piece unless we have the
      first piece in place, so they're tied together.
 8
9
           And it's been negotiated, so that there can be a lower
      interest rate overall. And, in fact, that interest rate enures
10
11
      to the benefit of the entire debtors because if we can get a
      loan at a lower interest rate to fund this unfunded
12
      requirement, you know, at a higher interest rate, then, of
13
      course, the difference between it would be property of the
14
      estate, and it would benefit everyone in the estate.
15
16
                THE COURT: So I guess what you're saying -- so under
17
      this -- since we're not having professional fees disbursed, I
18
      guess I don't understand in this cash budget why we need to
      borrow money during this month for operations and enforcement
19
      according to this cash-management budget we just approved.
20
                MS. JARVIS: Yeah. I will go through that with
21
22
      Mr. Allison, if you would --
23
                THE COURT: Okay.
                MS. JARVIS: -- you know, bear with me and because
24
25
      this is -- and explain this budget as to what has done.
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```
professional fees are put on there just so that it's clear kind
 1
 2
      of what's accruing --
 3
                THE COURT: Sure. They're going to ultimately
      accrue.
 5
                MS. JARVIS: -- because --
                THE COURT: But --
 6
                MS. JARVIS: -- otherwise you're financing --
 8
                THE COURT: I agree.
 9
                MS. JARVIS: -- on the backs of professionals, and it
10
      doesn't make any sense to put yourself in an
11
      administratively-insolvent --
                THE COURT: No.
12
                MS. JARVIS: -- situation.
13
14
                THE COURT: I agree, but I guess what I'm saying is
      you're showing -- isn't there a showing that there are funds
15
16
      available for operations without a loan? Isn't that what this
17
      budget shows?
18
                MS. JARVIS: And if you can hold that thought --
19
                THE COURT: Okay.
                MS. JARVIS: -- 'til we get through describing this,
20
      I will have Mr. Allison explain kind of how the budgeting --
21
2.2
                THE COURT: Okay.
                MS. JARVIS: -- and the deeds --
23
24
                THE COURT: All right. And since we're going to be
25
      having to take a break, let me tell you a real concern, and,
```

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perhaps --
 1
 2
                MS. JARVIS: Okay.
 3
                THE COURT: -- your changes deal with that.
           But I am very concerned about management acting as if the
 5
      loans that the direct lenders have are loans in which he is not
      merely the servicer, but managing a fund.
 6
           In other words, many of these motions talk about we've got
      to make these loans, and we've got to do all these things to,
 8
 9
      in essence, balance it all out, make all the money come back,
      not just balance it out inter se, but to get more money into
10
11
      the estate, so then we can pay other people.
           The problem is that these are all direct -- at least
12
      vis-a-vis Commercial Mortgage and the direct lenders, each
13
      person has their own interest in a deed of trust which is going
14
15
      to rise or fall on where that deed of trust is.
16
           Now, there's going to have to be truing up as between the
17
      people who receive money, and it seems to me that the debtor,
      the debtor's management, Mr. Allison, is not in a position to
18
      say we've got to give a new advance on this loan if the lenders
19
20
      in that loan don't agree with that analysis, and that's what
21
      troubles me.
2.2
                MS. JARVIS: And the --
23
                THE COURT: And I'll let you argue it, but that --
24
                MS. JARVIS: Yeah. I --
25
                THE COURT: Just come out right now.
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```
MS. JARVIS: No. I understand that issue.
 1
                THE COURT: I mean, it's --
 2
 3
                MS. JARVIS: And that is --
                THE COURT: For example, I --
 5
                MS. JARVIS: -- an issue we --
                THE COURT: I telegraphed to Ms. Davis last week --
 6
      not telegraphed. I guess I shouted to Ms. Davis and Ms. Chubb
      last week my concerns in the sense of the colloquy we had.
 8
 9
           I want you to have the advantage of that thinking right
      now such that during this hour break you could, A, either have
10
11
      a chance to explain that to me or if all those oppositions have
12
      gone away maybe that makes a difference.
           And I gather there's still oppositions to the direct
13
14
      lending. Is that --
15
                MS. JARVIS: And that --
16
                THE COURT: -- a fair --
17
                MS. JARVIS: That issue actually is not being
18
      approved today. We're just explaining how it ties, you know,
      to what we're asking for to be approved for today.
19
           And this is an issue we have thought about. It is an
20
      issue that I will have Mr. Allison address in his
21
      testimony --
2.2
23
                THE COURT: Okay.
24
                MS. JARVIS: -- as well.
25
                MS. DAVIS: I don't mean to interrupt, but my client
```

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is very concerned about me staying at these proceedings any
1
 2
      longer than I need to.
           Based upon counsel's presentation, are we still going to
      go forward with the forbearance and funding motion this
 5
      afternoon?
 6
                MS. JARVIS: Yeah.
                THE COURT: And I have no problem if we go through
      with that first. I mean, I understand. I --
 8
9
                MS. JARVIS: Yeah. And as long as --
                THE COURT: Because I --
10
11
                MS. JARVIS: As long as --
                THE COURT: And on one hand, I think the forbearance
12
      motions need to go first -- not the forbearance, but the loan
13
14
      motions need to go first --
15
                MS. DAVIS: I agree.
16
                THE COURT: -- because if there is no need for a loan
17
      there's no need for DIP financing.
18
                MS. DAVIS: I agree, your Honor. I just wanted to
      make sure I needed to come back.
19
                THE COURT: Yeah.
20
                MS. DAVIS: Thank you. Sorry.
21
2.2
                MS. JARVIS: Yeah.
23
                THE COURT: I mean, I assume --
24
                MS. JARVIS: And you --
25
                THE COURT: -- you would not resolve --
```

```
MS. JARVIS: Yeah.
1
                THE COURT: -- your problems.
 2
 3
                MS. JARVIS: And, you know, your Honor, we can go --
 4
      I mean, we can do the forbearance motion first. We just need
      to make sure we have time to get the DIP-financing motion --
 5
 6
                THE COURT: Oh --
 7
                MS. JARVIS: -- heard.
                THE COURT: -- we're going to stay until we get
 8
      everything done today.
                MS. JARVIS: Okay. Okay. Because that's just, you
10
11
      know, that -- that's why we asked to get it done because we
12
      didn't know how much time --
13
                THE COURT: No.
14
                MS. JARVIS: -- your Honor had.
                THE COURT: No. I --
15
16
                MS. JARVIS: And --
17
                THE COURT: My problem went away, and we can stay
18
      'til we get it done.
                MS. JARVIS: Okay.
19
                THE COURT: And like I said, the only reason I have
20
21
      to break is I've got -- I haven't had a break, and then I have
22
      2:00 o'clock scheduling conferences, and I've got like
23
      40 matters on that I have to deal with.
2.4
                MS. JARVIS: Okay.
25
                THE COURT: So --
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MS. JARVIS: Let me just go down through a few other
1
 2
      clarifications. The Direct Lenders Committee or the
      Executory Contracts Committee were concerned that there was a
 3
      lien being granted on their funds in the Collection Account.
 5
      That's not the case. That, you know, can be clarified. That
      was never intended.
           There also is with respect to an automatic prepayment
      provision. During the interim, that also will not be in
 8
9
      effect.
           And, of course, it really can't be in effect because any
10
11
      loans that are collected are going to be going in the
12
      Collection Accounts.
13
           We don't have -- we're not distributing anything until
      August -- we request the Court to allow us to do it on
14
15
      August 4th, anyway.
16
           Those, you know, proceeds of the loans of the funds that
17
      would be collateral would, of course, be subject to, you know,
18
      the lien, but there would be no automatic prepayment of that.
           There would be no lien on avoidance actions in this
19
20
      interim period or on any inter-debtor receivable, so that also
21
      is an improvement that we've negotiated with the lender and
      with the assistance of the committees or input of the
22
23
      committees.
           We have the payoff amount. If it's not granted on a
24
25
      permanent basis on the 25th, we have also bargained for it not
```

```
becoming due that day, but to give us five business days to go
 1
      ahead and pay back whatever the advances were up to that point
 2
      in time.
           They have agreed, the DIP lender has agreed, that part of
 5
      this money can be used to fund the $125,000 Boise/Gowen loan
      which is the subject of the other motion that's on today if the
 6
      Court grants that as well.
           The debtor has agreed also to give the committees, all
 8
 9
      four of the committees, weekly reporting comparing budgeted
      amounts to actual use of cash. I think that addresses --
10
11
                THE COURT: Okay. Let --
12
           (Colloquy not on the record.)
                THE COURT: Let me kind of also clarify my concerns I
13
      want you to focus on and procedures. The two questions I had
14
      were why do we need the money which --
15
16
                MS. JARVIS: Yeah.
17
                THE COURT: -- I've sort of intimated and then,
18
      secondly, what exactly would the liens attach to, and that's
      kind of the ambiguity because of -- and you may well have
19
      addressed it in your clarifications.
20
           And when I say why do we need the money, let me indicate
21
22
      -- and I certainly don't mean to substitute my business
23
      judgment because that's not my role.
           But I certainly see the idea of having a funding source
24
25
      out there, but it seems to me that the funding source -- there
```

```
should be a procedure by which you ask the entities that have
 1
 2
      the particular loan this is what's happening. We have a loan.
      Do you consent?
           And if so, the loan can be immediately paid. I'm sorry.
 5
      The transaction can immediately be consummated whether or not
 6
      -- maybe with or without a hearing.
           But what I'm not hearing is that intermediate step of the
      procedure. It's sort of a reverse procedure. In other words,
 8
 9
      what do the particular lenders on this loan want to do.
           And if they want to do it, it's great because you have now
10
11
      provided with them for the ability to do that and for which
12
      they can be charged against their loan to the extent that their
      loan, their money, benefitted, the same way if you go to
13
      foreclose.
14
           If you go to foreclose, the documents make it quite clear
15
16
      that they are ultimately liable for the expenses in collection
17
      which can be done through an offset between what you finally
18
      collect.
           And so what I'm concerned about is -- you know, the
19
      original thing was there's certainly the idea of collectivism.
20
      I think that the parties need to work together to do it.
21
2.2
           But we can't shift over into, in essence, a communism.
23
      can't shift over to say just because you have it and I should
24
      have it because it's right and good doesn't mean that's going
```

to happen. Each entity has their own rights, and that's the

25

```
thing that I'm concerned that's been lost focus.
1
           Again, if this was nothing more than the funds that we
 2
 3
      have, this approach would work perfectly because the funds --
      people are members in the funds.
 5
           They don't have any direct interests or if you're an
      indenture trustee, but that's not the case for 3600 of these, a
 6
      number of these loans, so that's my concerns.
           We'll come back at 2:30. What I'd want to do first when
 8
9
      we come back at 2:30 is -- well, let's just take the Canepa
      motion. It's only 125,000, and then that way Ms. Davis will be
10
11
      free, and then the money is lent or it's not lent.
12
                MS. DAVIS: No, your Honor. I have to sit through
      the DIP motion, anyway.
13
14
                THE COURT: Oh, okay.
                MS. DAVIS: So I don't want to --
15
16
                THE COURT: It doesn't make any difference?
17
                MS. DAVIS: It doesn't make any difference. I just
18
      wanted to make sure I had to stay.
19
                THE COURT: Okay.
20
                MS. DAVIS: Thank you.
                THE COURT: All right. Great. I've helped
21
22
      everybody's billable time out today, so --
23
                MS. DAVIS: I appreciate that.
24
           Thank you.
25
                THE COURT: Okay. All right.
```

```
(Colloquy not on the record.)
 1
 2
                THE COURT: So we'll be back at 2:30.
 3
           Thank you.
 4
                MS. JARVIS: Thank you, your Honor.
 5
                THE CLERK: All rise.
 6
           (Recess at 01:32:11 p.m.)
 7
 8
10
11
12
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14
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16
17
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19
20
21
22
23
24
25
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           I certify that the foregoing is a correct transcript
 2
       from the electronic sound recording of the proceedings in
 3
       the above-entitled matter.
 4
 5
       /s/ Lisa L. Cline
 6
                                                   10/21/10
       Lisa L. Cline, Transcriptionist
                                                     Date
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